

Revenue-Cloud-Consultant-Accredited-Professional퍼펙트 최신덤프 공부 - Revenue-Cloud-Consultant-Accredited-Professional시험대비인증덤프자료



그리고 ExamPassdump Revenue-Cloud-Consultant-Accredited-Professional 시험 문제집의 전체 버전을 클라우드 저장소에서 다운로드할 수 있습니다: <https://drive.google.com/open?id=1S9MCAF3mhwbgxezTeC-6PU-fl6bf2QRa>

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>> Revenue-Cloud-Consultant-Accredited-Professional 퍼펙트 최신 덤프 공부 <<

Salesforce Revenue-Cloud-Consultant-Accredited-Professional 시험대비 인증덤프자료 - Revenue-Cloud-Consultant-Accredited-Professional 시험대비 덤프데모문제

거침없이 발전해나가는 IT업계에서 자신만의 자리를 중요하지 않고 단단히 지킬려면 Salesforce 인증 Revenue-Cloud-Consultant-Accredited-Professional 시험은 무조건 패스해야 합니다. 하지만 Salesforce 인증 Revenue-Cloud-Consultant-Accredited-Professional 시험 패스는 하늘에 별따기 만큼 어렵습니다. 시험이 영어로 출제되어 공부자료 마련도 좀 힘든편입니다. 여러분들의 고민을 덜어드리기 위해 ExamPassdump에서는 Salesforce 인증 Revenue-Cloud-Consultant-Accredited-Professional 시험의 영어버전 실제문제를 연구하여 실제시험에 대비한 영어버전 Salesforce 인증 Revenue-

Cloud-Consultant-Accredited-Professional덤프를 출시하였습니다.전문적인 시험대비자료이기에 다른 공부자료는 필요 없이ExamPassdump에서 제공해드리는Salesforce인증 Revenue-Cloud-Consultant-Accredited-Professional영어버전덤프만 공부하시면 자격증을 딸수 있습니다.

Salesforce Revenue-Cloud-Consultant-Accredited-Professional 시험요강:

주제	소개
주제 1	<ul style="list-style-type: none"> Revenue Cloud Implementation Management: This topic equips Salesforce consultants to lead CPQ and Billing scoping sessions effectively, capture comprehensive solution designs, and prepare for Revenue Cloud projects. Emphasis is placed on managing activities across build, test, deployment, and support phases. Success in this section reflects proficiency in executing end-to-end implementation strategies.
주제 2	<ul style="list-style-type: none"> New Release Capabilities: In this topic, Salesforce consultants explore the impact of new release capabilities on existing designs. The topic gives an understanding of the importance of aligning solutions with current and available functionalities.
주제 3	<ul style="list-style-type: none"> Revenue Cloud Technical Design: In this topic, Salesforce consultants delve into CPQ and Billing design solutions, evaluating the capabilities of managed packages while assessing implications of legacy data. Consultants will determine when customization is necessary and identify project risks. Mastering this area ensures expertise in architecting robust Revenue Cloud solutions while mitigating implementation challenges.

최신 Revenue Cloud Consultant Revenue-Cloud-Consultant-Accredited-Professional 무료샘플문제 (Q84-Q89):

질문 # 84

A revenue cloud consultant determines that price rules will not address additional calculation steps to accurately set the quote line list price needed for a project. What is the next functionality that should be investigated that will address the requirements?

- A. A Quote Calculator plugin(QCP)
- B. Use an Apex Trigger on the Quote Line
- C. Use a Record Change Flow to trigger on the Quote Line.
- D. Set Pricing Method to Custom

정답: A

설명:

In Salesforce Revenue Cloud, if price rules are not sufficient to accurately set the quote line list price for a project, the next functionality to consider would be a Quote Calculator Plugin (QCP)1. A QCP is a JavaScript snippet that you can use to perform complex calculations and manipulations on quote lines1. It provides a way to customize the calculation sequence that happens when a quote is calculated1. This can be particularly useful when there are additional calculation steps needed that are not addressed by standard price rules1. Reference Salesforce Exam Revenue-Cloud-Consultant-Accredited-Professional Questions and Answers - Update Feb 2024

질문 # 85

Universal Containers is reporting a platform governor limit issue while saving a quote with a large number of quote line items. What should the Revenue cloud consultant recommend to address the issue?

- A. Enable the CPQ Package setting for "Large Quote Experience"
- B. Enable the CPQ package setting for "Large Quote Threshold" to a value which is less than the number based on the volume testing to avoid platform gov.limits
- C. Enable the CPQ package setting for "Large Quote Threshold" to a value which is less than the number of lines which triggered the error during testing.
- D. Enable the CPQ package setting for "quote batch size" to a value which is less than the number based on the volume testing to avoid platform gov.limits

정답: C

질문 # 86

What are the 3 common CPQ design mistakes to avoid while implementing CPQ for your customer?

- A. Writing customizations for product selection or validation instead of using option constraints, product rules, and bundles.
- B. Creating process builders and flows to pass data between fields instead of using twin field mapping
- C. using price book entries to handle attribute based variations instead of lookup price rules
- D. designing the product catalog with SKU rationalization in mind
- E. documenting logical architecture diagrams for data flow between systems

정답: A,B,C

설명:

The three common CPQ design mistakes to avoid while implementing CPQ for your customer are:

A) Using price book entries to handle attribute based variations instead of lookup price rules: Price book entries are not designed to handle attribute-based variations. Instead, lookup price rules should be used. These rules allow you to adjust pricing based on specific product attributes, providing more flexibility and accuracy¹.

C) Creating process builders and flows to pass data between fields instead of using twin field mapping: Process builders and flows can be complex and difficult to maintain. Instead, twin field mapping should be used. This feature allows you to map fields between objects, ensuring data consistency and reducing the need for custom code¹.

D) Writing customizations for product selection or validation instead of using option constraints, product rules, and bundles: Customizations can be time-consuming and costly to implement and maintain. Instead, Salesforce CPQ provides built-in features like option constraints, product rules, and bundles that can handle product selection and validation. These features are designed to enforce business rules and ensure that only valid product combinations are selected¹.

Reference:

<https://inspireplanner.com/blog/5-common-salesforce-cpq-implementation-challenges-and-how-to-avoid-them/>

질문 # 87

During a transaction, which capability does the Transaction Line Editor provide?

- A. Filtering
- B. Drag to Sort
- C. Auto Save Changes

정답: A

질문 # 88

A revenue cloud user story states "Sales users should have the ability to create new quotes with established rate cards and account specific discounts because current customers are entitled to the pricing that was originally negotiated". In addition to loading data to accounts, contracts, quotes what other object will need to absorb legacy data?

- A. Contracted Pricing
- B. order products
- C. entitlements
- D. Subscription

정답: A

설명:

Contracted Pricing is the object that stores the negotiated prices and discounts for each account and product combination.

Contracted Pricing allows sales users to create new quotes with the same pricing terms that were agreed upon in previous contracts, without having to manually adjust the prices or discounts. Contracted Pricing also enables businesses to maintain pricing consistency and accuracy across different channels and systems. To use Contracted Pricing, legacy data from accounts, contracts, and quotes need to be loaded into the Contracted Pricing object, along with the relevant price book entries and product options. ¹² References:

* Contracted Pricing - Salesforce

* Migrate Legacy Data to Contracted Pricing - Salesforce

