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SAP C_BCBTM_2509 Exam Syllabus Topics:

Topic	Details
Topic 1	• Understanding WalkMe: This section of the exam evaluates the competencies of Digital Adoption Specialists and covers the role of WalkMe within the SAP ecosystem. It focuses on how WalkMe enhances user experience, drives digital adoption, and simplifies workflows across SAP solutions. Candidates learn how WalkMe guidance and automation tools support end-users in navigating complex SAP applications, ultimately improving productivity, engagement, and system utilization.
Topic 2	• Understanding Business Transformation: This section of the exam evaluates the abilities of Business Transformation Advisors and covers the fundamental principles of business transformation in the digital age. It emphasizes recognizing transformation drivers, defining strategic objectives, and integrating technological innovations into organizational change processes. Candidates are expected to understand how SAP tools and methodologies enable efficient transformation planning, execution, and sustainability across various industries.
Topic 3	• Positioning SAP Business Transformation Management Solutions: This section of the exam measures the skills of SAP Solution Consultants and focuses on understanding how to position SAP Business Transformation Management solutions within diverse enterprise environments. It covers identifying the value proposition of these solutions, aligning them with customer transformation strategies, and demonstrating how they support business agility and operational excellence through data-driven insights and process optimization.
Topic 4	• Understanding SAP Signavio and SAP LeanIX Solutions: This section of the exam measures the expertise of Enterprise Architects and focuses on the core concepts of SAP Signavio and SAP LeanIX. It includes understanding how these solutions enhance enterprise architecture management, process intelligence, and business process transformation. Learners explore how SAP Signavio provides visibility into business processes and how SAP LeanIX supports IT landscape transparency, allowing organizations to improve alignment between business goals and IT systems.

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SAP Certified Associate - Positioning SAP Business Transformation Management Solutions Sample Questions (Q11-Q16):

NEW QUESTION # 11
Of the following options, which technologies does SAP provide to help organizations transform?

- A. SAP Finance and SAP Marketing
- B. SAP Signavio and SAP LeanIX solutions
- C. SAP Sales and SAP HR
- D. SAP ERP and SAP CRM

Answer: B

Explanation:
SAP enables digital transformation primarily through its Business Transformation Management (BTM) portfolio, led by SAP Signavio and SAP LeanIX. These technologies give organizations the tools to visualize, plan, and manage transformation initiatives effectively.
"SAP helps organizations accelerate transformation with SAP Signavio for business process transformation and SAP LeanIX for enterprise architecture and technology management." Reference:
SAP Signavio enables business process analysis, mining, and optimization, while SAP LeanIX supports enterprise architecture, application portfolio management, and technology risk compliance - together offering full visibility from business to IT.
"The combination of SAP Signavio and SAP LeanIX forms the backbone of SAP's transformation offerings, aligning business process improvements with IT landscape modernization." Incorrect Options:
A, B, and C refer to standard ERP or LOB modules, not transformation-focused solutions.
Verified Correct answer: D: SAP Signavio and SAP LeanIX solutions.

NEW QUESTION # 12
What are the benefits of SAP Business Transformation Management solutions?
(Note: There are 2 correct answers to this question.)

- A. They provide visibility into processes, people, and applications and therefore support our customers in their ERP transformation.
- B. They are process mining tools which can help identifying process and IT infrastructure bottlenecks.
- C. They empower organizations to drive digital transformation by enhancing process efficiency and IT infrastructure management.
- D. They are tools limited to IT landscape analysis and financial reporting.

Answer: A,C

Explanation:
SAP Business Transformation Management (BTM) Solutions are comprehensive, cross-functional tools designed to give organizations visibility across business processes, people, and technology - empowering them to manage digital transformation effectively.
"SAP BTM solutions provide end-to-end visibility across processes, people, and applications, helping organizations streamline ERP transformation initiatives." Reference:
Visibility Across the Enterprise (Answer B):
SAP BTM combines the analytical power of SAP Signavio (process intelligence), SAP LeanIX (enterprise architecture), and WalkMe (adoption enablement) to support holistic transformation initiatives.
"BTM solutions provide a unified view of the business and IT landscape, ensuring transparency across processes, systems, and stakeholders." Driving Digital Transformation and Efficiency (Answer C):
These solutions enable companies to improve process performance and IT infrastructure through insight-driven optimization and modernization.

"By enhancing process efficiency and IT infrastructure management, SAP BTM empowers organizations to drive digital transformation with measurable business outcomes." Incorrect Options:

A: BTM solutions go far beyond IT analysis; they connect business, IT, and people perspectives.

D: While process mining is part of the suite (via Signavio), BTM offers much broader transformation management beyond mining alone.

Therefore, the verified answers are:

B: They provide visibility into processes, people, and applications and therefore support our customers in their ERP transformation.

C: They empower organizations to drive digital transformation by enhancing process efficiency and IT infrastructure management.

NEW QUESTION # 13

Which key solution of SAP Signavio helps in collaborative process mining?

- A. SAP Signavio Process Intelligence
- B. SAP Signavio Value Accelerator
- C. SAP Signavio Process Collaboration Hub
- D. SAP Signavio Process Manager

Answer: A

Explanation:

SAP Signavio Process Intelligence is the dedicated process mining and analysis component of the SAP Signavio Business Transformation Suite. It enables organizations to discover, analyze, and improve business processes collaboratively using real data.

"SAP Signavio Process Intelligence connects to system data, reconstructs end-to-end processes, and enables collaborative process mining and analysis to uncover inefficiencies and improvement opportunities." Reference:

The term collaborative process mining refers to enabling multiple stakeholders to analyze, discuss, and align process improvements based on shared process insights - a feature central to Process Intelligence.

"Process Intelligence integrates with the Process Collaboration Hub to allow joint analysis and process improvement discussions."

Option A (Collaboration Hub) is a supporting platform for sharing process models and insights, but it does not perform mining itself.

Option C (Process Manager) focuses on process modeling and design, not mining.

Option D (Value Accelerator) refers to predefined process frameworks and KPIs used for benchmarking, not mining.

Therefore, the correct and verified answer based on SAP's BTM documentation and the official Signavio solution portfolio is B: SAP Signavio Process Intelligence.

NEW QUESTION # 14

What are modules of the SAP Signavio Transformation Suite?

(Note: There are 3 correct answers to this question.)

- A. Application Lifecycle Manager
- B. Collaboration Hub
- C. Process Insights
- D. Process Intelligence
- E. Business Process Modeling Notation

Answer: B,C,D

Explanation:

The SAP Signavio Business Transformation Suite (also called the Transformation Suite) comprises integrated modules that work together to help organizations understand, model, and optimize their business processes. The main modules are:

SAP Signavio Process Insights

SAP Signavio Collaboration Hub

SAP Signavio Process Intelligence

SAP Signavio Process Manager

"The SAP Signavio Transformation Suite includes Process Insights, Collaboration Hub, Process Intelligence, and Process Manager, delivering end-to-end process transformation capabilities." Reference:

Process Insights (Answer A):

Enables real-time monitoring and benchmarking of business process performance directly from SAP systems.

"Process Insights provides data-driven visibility into SAP ERP and S/4HANA processes, identifying quick wins for optimization."

Collaboration Hub (Answer D):

Acts as a central collaboration layer, allowing teams to access, share, and discuss process data organization-wide.

"The Collaboration Hub serves as the single source of truth for process-related information, enabling collaboration across departments." Process Intelligence (Answer E):
Performs process mining and analytics, uncovering inefficiencies and providing actionable insights.
"Process Intelligence uses event data to analyze and visualize how processes are executed in reality, identifying bottlenecks and improvement opportunities." Incorrect Options:
B: "Business Process Modeling Notation" (BPMN) is a modeling standard, not a suite module.
C: "Application Lifecycle Manager" belongs to SAP Solution Manager, not SAP Signavio.
Verified Correct Answers: A: Process Insights, D: Collaboration Hub, and E: Process Intelligence.

NEW QUESTION # 15
What is the SAP Signavio Process Manager?

- A. A cloud-based tool for designing, modeling, and improving business processes.
- B. A tool for automating financial transactions in ERP systems.
- C. An analytics solution for process mining and data analysis.
- D. A software for managing customer relationships and sales pipelines.

Answer: A

Explanation:
SAP describes SAP Signavio Process Manager as a collaborative, browser-based BPM tool focused on process design and improvement:
"SAP Signavio Process Manager is a cloud-based solution to model, document, and optimize business processes collaboratively using BPMN 2.0." Reference:
Option B confuses it with a different product in the same portfolio. SAP states that process mining sits in SAP Signavio Process Intelligence (not Process Manager):
"SAP Signavio Process Intelligence is the process mining and analytics solution of the SAP Signavio portfolio." Option C refers to ERP transaction automation, which is not the scope of Process Manager. SAP positions Process Manager for process modeling and documentation, not transaction execution/automation:
"Use SAP Signavio Process Manager to design and document processes and drive process improvement; execution of transactions is handled by operational systems (e.g., ERP)." Option D is about CRM. SAP clarifies that CRM and sales pipeline management are covered by customer experience/CRM solutions, not by Process Manager:
"Process Manager provides process modeling and governance, not CRM pipeline management."

NEW QUESTION # 16
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