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Oracle Order Management Cloud Order to Cash 2025
Implementation Professional
QUESTION & ANSWERS

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Oracle Order Management Cloud Order to Cash 2025 Implementation Professional Sample Questions (Q100-Q105):

NEW QUESTION # 100

Your company wants to measure the percentage of adherence to a customer's originally negotiated delivery request date against the actual shipment.

Which metric would you need to use to track the performance?

- A. Value of demand lines scheduled late
- B. Number of demand lines scheduled late
- C. Overall margin percentage
- **D. Number of demand lines scheduled on time**

Answer: D

Explanation:

The number of demand lines scheduled on time is a metric that measures the percentage of adherence to the customer's originally negotiated delivery request date against the actual shipment. This metric indicates how well the order fulfillment process meets the customer's expectations and requirements. The number of demand lines scheduled on time is calculated as follows:

Number of demand lines scheduled on time = (Number of demand lines shipped on or before the requested date / Total number of demand lines) * 100

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How Order-to-Cash Works in Order Management

NEW QUESTION # 101

You have scheduled a group of 60 sales order lines on a single order and have received promising results from Global Order Promising. Using the Sales Order Fulfillment View, you perform a Check Availability for all lines after 10 minutes and now get a revised promising result. You want to compare the two results to check which option was closer to your promising results.

Which option is NOT a built-in metric for comparisons?

- A. Total fulfillment cost
- B. Delay results
- **C. Total margin**
- D. Substitute item usage
- E. On-time results (example: number of lines promised on time)

Answer: C

Explanation:

Oracle Order Management Cloud Order to Cash provides several built-in metrics for comparing promising results, such as substitute item usage, total fulfillment cost, on-time results, and delay results. However, total margin is not one of them. Total margin is a financial metric that measures the profitability of a sales order, but it is not directly related to the availability or fulfillment of the order.

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How Order-to-Cash Works in Order Management

NEW QUESTION # 102

Which process requires the Release Planning recommendation process to be executed manually so that a supply order gets created?

- A. Min-Max planning replenishing a transfer order
- **B. Back-to-Back Order**
- C. Manual orders using File Based Data Load
- D. Min-Max planning replenishing a purchase request
- E. Drop Ship Order

Answer: B

Explanation:

http://docs.oracle.com/cloud/latest/scmcs_gs/FASCP/FASCP2577133.htm#FASCP2577137

NEW QUESTION # 103

Which statement is NOT true regarding the Managing Units of Measure setup task?

- A. A unit of measure conversion is a mathematical relationship between two different units of measure.
- B. You must define Unit of measure class with a base unit of measure.
- C. If you want to transact items in units of measure that belong to classes other than their primary UOM class, you must define conversions between the base units of measure in different UOM classes.
- D. Conversions between classes are unique for each item, whereas the conversion rate varies for intraclass unit of measure.

Answer: D

Explanation:

Conversions between classes are unique for each item, whereas the conversion rate varies for intraclass unit of measure.

This statement is not true because conversions between classes are not unique for each item, but are common across all items in the same item class¹. The conversion rate does not vary for intraclass unit of measure, but is fixed at 1:1². A unit of measure class is a group of units of measure that share a common base unit of measure, such as length, weight, or volume³. You must define a unit of measure class with a base unit of measure before you can define other units of measure in the same class⁴. A unit of measure conversion is a mathematical relationship between two different units of measure, such as 1 inch = 2.54 centimeters. You must define conversions between the base units of measure in different unit of measure classes if you want to transact items in units of measure that belong to classes other than their primary unit of measure class.

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Unit of Measure Class Conversions

Unit of Measure Class

Unit of Measure Class

Unit of Measure Class

[Unit of Measure Conversion]

[Unit of Measure Class Conversions]

NEW QUESTION # 104

Within Oracle Transaction BI Answers, which two tasks would you use the Analysis Editor to perform?

- A. Setting notification events
- B. Creating prompts and filters
- C. Updating data in transactional tables
- D. Setting criteria
- E. Publishing reports to the BI Catalog

Answer: B,D

Explanation:

The Analysis Editor is a tool within Oracle Transaction BI Answers that allows you to create and modify analyses. An analysis is a query that you build to retrieve and present data from a subject area. You can use the Analysis Editor to perform various tasks, such as setting criteria, creating prompts and filters, adding views, and formatting results. Setting criteria is the process of selecting columns and applying filters to specify the data you want to retrieve. Creating prompts and filters is the process of adding user input controls and conditions to limit the data displayed in an analysis.

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Overview of Oracle Transaction BI Answers

Editing an Analysis in BI Answers

NEW QUESTION # 105

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