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Salesforce ADM-201 Practice Exam

Administration Essentials for New Admins

<https://www.kilttest.com/Salesforce-Certified-Administrator/ADM-201.aspx>

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ADM-201 - Salesforce Certified Administrator

The **ADM-201 exam** is part of the new **Salesforce Certified Administrator** credential certification program. This exam measures your ability and skills related to the broad knowledge of Salesforce applications. The Salesforce Certified Administrator credential is designed for those who have experience as a Salesforce Administrator. Candidates need to show knowledge of Salesforce applications, and they must be able to configure and manage Salesforce.

This is a list of covered topics:

- Build reports, dashboards, and workflows
- Manage users, data, and security
- Maintain and customize Sales Cloud and Service Cloud applications

The Salesforce certification exams can be scheduled as an onsite or online exam, but before that we suggest to you to try our free tests to test your preparation.

Salesforce ADM-201 Certification Exam is an ideal choice for individuals who want to advance their careers in Salesforce administration. It helps professionals gain a competitive edge in the job market and demonstrates their commitment to excellence in Salesforce administration. Salesforce Certified Administrator certification also provides a pathway to higher-level Salesforce certifications, such as the Salesforce Certified Advanced Administrator.

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We often regard learning for ADM-201 exam as a torture. Actually, learning also can become a pleasant process. With the development of technology, learning methods also take place great changes. With our ADM-201 study materials, all of your study can be completed on your computers because we have developed a kind of software which includes all the knowledge of the exam. The simulated and interactive learning environment of our ADM-201 Practice Engine will greatly arouse your learning interests.

Salesforce ADM-201 is a certification exam that is designed for professionals who want to become certified administrators in Salesforce. ADM-201 exam tests the candidates on their knowledge and skills related to the Salesforce platform, including managing users, data, and security, customizing and configuring the platform, and creating reports and dashboards. Salesforce Certified Administrator certification is recognized globally and is highly valued by employers, as it demonstrates that the candidate has a deep understanding of the Salesforce platform and is capable of managing and administering it effectively. The ADM-201 Certification is a prerequisite for many other Salesforce certifications and is an essential step for professionals who want to advance their careers in the field of Salesforce administration.

Salesforce Certified Administrator Sample Questions (Q53-Q58):

NEW QUESTION # 53

A new approval process is being adapted by Ursa Major Solar. After an opportunity has been approved, the contract is sent to the customer for signature as the final step in that process.

How can the administrator implement this functionality?

- A. Check the "Send PDF" box on the approval process setup.
- B. Hire a consulting firm to develop a document signing workflow.
- **C. Install an app from the AppExchange.**
Read more on Brainly.com -
<https://brainly.com/question/14310401#readmore>
- D. Use the Salesforce Autosign flow.

Answer: C

NEW QUESTION # 54

If the primary object on a custom report is a custom object, and the custom object is deleted, then the custom report type and any reports created from it will automatically be deleted.

- A. False
- **B. True**

Answer: B

NEW QUESTION # 55

Workflow rules trigger automatically and are visible to the user.

- A. True
- **B. False**

Answer: B

Explanation:

Explanation/Reference:

Explanation/Reference:

Workflow rules are invisible to the end user.

NEW QUESTION # 56

Ursa Major Solar has its business hours set from 9:00 AM to 5:00 PM for the reps that are on pacific time. The reps on Eastern Time need business hours set to start 3 hours earlier to cover for support.

How should an administrator solve for this issue?

- A. Create one set of business hours per time zone.
- B. Set temporary business hours for each time zone.
- C. Adjust the currant business hours to accommodate the Eastern Time Zone.
- D. Allow the reps to set business hours manually.

Answer: A

Explanation:

Explanation

Business hours are used to specify the days and hours when your company's employees work. You can create multiple sets of business hours for different time zones or regions and assign them to users based on their location or function. To meet the requirement of having different business hours for reps on pacific time and eastern time, you need to create one set of business hours per time zone and assign them accordingly.

References: https://help.salesforce.com/s/articleView?id=sf.customize_supporthours.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.customize_supporthours_assign.htm&type=5

NEW QUESTION # 57

Select the order in which the Workflow actions fire in Salesforce.

- A. Apex before Triggers, Apex after Triggers, Workflow Rules
- B. Field Updates, Tasks, Email Alerts, Outbound Messages
- C. Email Alerts, Outbound Messages, Field updates
- D. Field Updates, Outbound Messages, Email Alerts, Tasks

Answer: B

Explanation:

Section: Volume F

NEW QUESTION # 58

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