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Salesforce Certified Sharing and Visibility Architect Sample Questions (Q72-Q77):

NEW QUESTION # 72

Universal Containers implemented Sales Cloud and requested that only certain branch staff trained to sell high-risk products can create opportunities for high-risk products.

How should an architect allow only specific branch staff to sell high-risk products?

- A. Set the price book OWD to View Only and share the (High Risk) price book with the trained staff via a sharing rule.
- B. Set the price book OWD to View Only and share the (High Risk) price book with the trained staff via manual sharing.
- C. Set the price book organization-wide default (OWD) to View Only and share the price book (High Risk) with the trained staff.

Answer: C

NEW QUESTION # 73

In order to allow community users to collaborate on Opportunities, which license type must the users be given?

- A. Partner Community
- B. Customer Community
- C. Customer Community Plus

Answer: A

Explanation:

To enable community users to collaborate on Opportunities, they must have access to the Opportunity object, which is included in the Partner Community license. This license type is specifically designed for partners and provides access to features like Opportunities, Campaigns, Leads, and other standard objects required for collaborative sales processes.

* Option A: Customer Community Plus licenses do not grant access to Opportunities, as they are primarily focused on external customer engagement without sales collaboration.

* Option B: Customer Community licenses are limited to basic interactions like viewing and updating cases or accessing content, and they exclude access to Opportunities.

* Option C (Correct): Partner Community licenses include access to Opportunities, making them the appropriate choice for this use case.

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Community Licenses Overview

NEW QUESTION # 74

Universal Containers created a public group with certain sales engineers to help on complex deals, as well as a sharing rule to grant access to these opportunities. The Opportunity organization-wide default is Private, What is the impact of these sharing settings?

- A. Sales engineers and their managers in the Role Hierarchy will also have access to these records.
- B. Other sales engineers who are in the same Role Hierarchy as the sales engineers of the public group will also have access to these records.
- C. Subordinates of managers who have sales engineers in the public group will also have access to these records.

Answer: C

NEW QUESTION # 75

Universal Containers (UC) service reps are assigned to a profile which has "View All" in Case object (Private OWD). To make sure service reps have access to all relevant information to attend to customer requests, which two details should a Salesforce Architect consider? Choose 2 answers:

- A. Service reps will not be able to access all the UC Account records because Account OWD is private.
- B. Service reps will be able to access all the UC Account records due to Implicit Sharing.
- C. Service reps will not be able to access all UC contact records if they are controlled by parent.
- D. Service reps will be able to access all UC contact records if they are controlled by parent.

Answer: A,C

NEW QUESTION # 76

How would you make sure Visualforce page is security proof? Choose 3 answers

- A. Manually check for cross site
- B. Manually check for sql injection
- C. Submit to force security scanner
- D. Use web application tool for security
- E. Use debug to check hijacked requests

Answer: C,D,E

NEW QUESTION # 77

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