Free PDF Quiz SAP - C_TS462_2023–Efficient Exam Outline

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SAP C_TS462_2023 Exam Syllabus Topics:

Topic	Details
Topic 1	• Sales Documents: This topic covers the explanation and performance of tasks related to sales document customization, including pricing and condition techniques. It also encompasses the shipping process and its associated customization settings.
Topic 2	• Billing Process and Customizing: This topic covers the basics of the billing process and the necessary customization settings, ensuring a smooth billing procedure.
Topic 3	• Master Data: It includes setting up and maintaining relevant master data to ensure accurate sales and billing processes.

Topic 4	• Shipping Process and Customizing: This topic describes the processing of shipping transactions and their integration with sales order management, including the relevant customization settings.
Topic 5	• Sales Process and Analytics: Sales process and analytics is a topic that involves explaining and performing various tasks related to the sales process.
Topic 6	• Pricing and Condition Technique: The section on pricing and condition technique falls under the broader topic of sales documents and customizing, covering related tasks and explanations.
Topic 7	• Basic Functions (Customizing): It focuses on explaining and performing tasks related to basic functions (customizing).

>> C_TS462_2023 Exam Outline <<

Pass Guaranteed C_TS462_2023 - SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Updated Exam Outline

As the saying goes, an inch of time is an inch of gold; time is money. If time be of all things the most precious, wasting of time must be the greatest prodigality. We believe that you will not want to waste your time, and you must want to pass your C_TS462_2023 Exam in a short time, so it is necessary for you to choose our SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales prep torrent as your study tool. If you use our products, you will just need to spend 20-30 hours to take your exam.

SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q44-Q49):

NEW QUESTION # 44
What are some characteristics of the process flow in SAP S/4HANA? Note: There are 2 correct answers to this question.

- A. The process flow supports direct navigation to applications that can be used to solve problems.
- B. The status of a document is predicted using artificial intelligence (AI) algorithms.
- C. Issue solving is supported by a wizard based on machine learning (ML).
- D. Color coding is used to indicate the status of a document.

Answer: A,D

Explanation:
Characteristics of the process flow in SAP S/4HANA include:
B . The process flow supports direct navigation to applications that can be used to solve problems: This helps users to quickly resolve issues by accessing the relevant applications directly from the process flow.
C . Color coding is used to indicate the status of a document: Visual cues like color coding help users quickly understand the status and health of documents in the process flow.

NEW QUESTION # 45
What settings should you make to ensure precise scheduling is used when the system performs delivery scheduling? Note: There are 3 correct answers to this question.

- A. Assign a set of working times to the shipping point.
- B. Assign a set of working times to the plant.
- C. Maintain the transit time in the route in hours and minutes.
- D. Assign a shift sequence to the working times.
- E. Maintain shifts defining the times for starting and ending work.

Answer: A,B,C

Explanation:
To ensure precise scheduling during delivery scheduling, the settings should include:

A . Maintain the transit time in the route in hours and minutes: This allows the system to calculate the transportation time with precision.

B . Assign a set of working times to the plant: The working times of the plant determine when goods can be produced or prepared for shipping, impacting scheduling.

E . Assign a set of working times to the shipping point: The working times of the shipping point are crucial for determining when goods can be shipped, affecting delivery dates.

NEW QUESTION # 46

Which field from the material master is used in route determination in a sales order?

- **A. Transportation group**
- B. Weight group
- C. Material freight group
- D. Loading group

Answer: A

NEW QUESTION # 47

Which of the following is a use case for a billing plan type?

- **A. Milestone billing**
- B. Invoice lists
- C. Settlement management
- D. Convergent billing

Answer: A

Explanation:
A use case for a billing plan type includes:
A . Milestone billing: This allows for billing based on the completion of certain milestones in a project or delivery schedule.

NEW QUESTION # 48

You want to be able to create and goods issue an outbound delivery for a stock material.
What settings should you make? Note: There are 3 correct answers to this question.

- A. Define the goods movement type in the delivery item category.
- **B. Activate schedule lines allowed in the order item category.**
- **C. Set the schedule line category to be relevant for delivery.**
- D. Set the order item category to be relevant for delivery.
- **E. Define the goods movement type in the schedule line category.**

Answer: B,C,E

Explanation:
Shipping Process and Customizing

NEW QUESTION # 49

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