

Updated Salesforce Plat-Con-201 Exam Questions - Fast Track To Get Success

Salesforce Admin 201 Exam Practice Questions With Complete Solutions (Latest Updated 2024/2025) Graded 100%

1. What should a system administrator use to disable access to a custom application for a group of users?
- A. Profiles
 - B. Sharing rules
 - C. Web tabs
 - D. Page layouts - ✓✓A. Profiles
2. Universal Containers needs to track the manufacturer and model for specific car companies. How can the system administrator ensure that the manufacturer selected influences the values available for the model?
- A. Create the manufacturer field as a dependent picklist and the model as a controlling picklist.
 - B. Create a lookup field from the manufacturer object to the model object.
 - C. Create the manufacturer field as a controlling picklist and the model as a dependent picklist.
 - D. Create a multi-select picklist field that includes both manufacturers and models. - ✓✓C. Create the manufacturer field as a controlling picklist and the model as a dependent picklist.
3. Sales representatives at Universal Containers need assistance from product managers when selling certain products. Product managers do not have access to opportunities, but need to gain access when they are assisting with a specific deal. How can a system administrator accomplish this?
- A. Notify the product manager using opportunity update reminders.
 - B. Enable opportunity teams and allow users to add the product manager.
 - C. Use similar opportunities to show opportunities related to the product manager.
 - D. Enable account teams and allow users to add the product manager. - ✓✓B. Enable opportunity teams and allow users to add the product manager.

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Salesforce Certified Omnistudio Consultant Sample Questions (Q11-Q16):

NEW QUESTION # 11

A consultant wants to proceed with a FlexCard canvas design that will display data from a legacy billing system. The legacy billing system is being extended to add a SOAP endpoint that will allow for the data to be retrieved in XML format. However, the endpoint is not ready yet.

Which data source should the team use to make progress on the design?

- A. Integration Procedures
- B. DataRaptor
- C. Apex REST
- D. Apex Remote

Answer: A

NEW QUESTION # 12

A company needs to create some boundaries for their sales teams regarding the minimum and maximum discounts that can be applied to their orders. The discount thresholds are set using adjustments such as 5%, 10%, 15%, 20%, 25%, and 30%. The minimum adjustment and the maximum adjustment are determined by their region and their customer lifetime score.

Which two OmniStudio tools should the consultant recommend to meet these requirements? Choose 2 answers

- A. DataRaptor Transform
- B. OmniStudio Action
- C. Calculation Matrix
- D. Calculation Procedure

Answer: C,D

Explanation:

The two OmniStudio tools that should be recommended to meet these requirements are Calculation Procedure and Calculation Matrix. Calculation Procedure allows the designer to define a multi-step calculation process that can use data from various sources. Calculation Matrix allows the designer to define a table of values that can be used as inputs or outputs for calculations. In this case, a Calculation Matrix can be used to store the discount thresholds based on region and customer lifetime score, and a Calculation Procedure can be used to apply them to the orders. OmniStudio Action is not needed for this scenario, as there is no interaction involved. DataRaptor Transform is not suitable for this scenario, as it is used to transform data from one format to another.

NEW QUESTION # 13

A consultant needs to design an OmniScript to capture the following information:

- * Select one payment method from a list of options
- * Enter the address information with autocomplete
- * Enter a phone number

Which OmniScript elements should be used to capture this information?

- A. Checkbox, Geolocation, and Number
- B. Radio, TypeAhead, and Telephone
- C. Select, TypeAhead, and Number
- D. Multi-Select, Address, and Telephone

Answer: B

Explanation:

The correct OmniScript elements to capture the information are Select, TypeAhead, and Number. Select allows the user to choose one option from a list of values, TypeAhead provides autocomplete suggestions for address fields, and Number validates that the input is a numeric value. Radio, Multi-Select, and Checkbox are not suitable for single selection scenarios. Geolocation is not an OmniScript element, and Telephone is not a valid data type for phone numbers.

NEW QUESTION # 14

A company uses calculation procedures to determine product pricing. Due to the company's pricing schedules, there is always more than one calculation procedure active at one time for a given date.

In this scenario, how will the calculation engine select which calculation procedure to run?

- A. Sequence
- B. Date modified
- **C. Priority**
- D. Date created

Answer: C

Explanation:

The calculation engine will select which calculation procedure to run based on Priority. Priority is a field on the calculation procedure object that determines the order in which calculation procedures are executed when there are multiple active ones for a given date.

The lower the priority number, the higher the precedence. Date modified, Sequence, and Date created are not factors that affect the calculation procedure selection logic.

NEW QUESTION # 15

which Action element redirects the user outside an LWC OmniScript?

- **A. Navigate**
- B. Post to Object
- C. Done
- D. Response

Answer: A

Explanation:

The Action element that redirects the user outside an LWC OmniScript is Navigate. Navigate allows the user to navigate to a URL or a Salesforce record or page. Response, Done, and Post to Object are not Action elements, but End elements that terminate an OmniScript.

NEW QUESTION # 16

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