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Salesforce Sales Cloud Consultant certification exam is designed for professionals who are looking to validate their sales cloud expertise. Sales Cloud Consultant exam is intended for individuals who have experience in the sales field, as well as those who have a strong knowledge of Salesforce Sales Cloud. Salesforce Certified Sales Cloud Consultant certification exam is administered by Salesforce, which is one of the most widely used customer relationship management (CRM) platforms in the world.

Best Sales-Cloud-Consultant Practice | Latest Sales-Cloud-Consultant Exam Online

Having a good command of professional knowledge for customers related to this Sales Cloud Consultant exam is of superior condition. However, that is not certain and sure enough to successfully pass this exam. You need efficiency and exam skills as well. Actually, a great majority of

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Salesforce Health Cloud Accredited Professional exam is designed for professionals who wish to demonstrate their expertise in managing health care data and patient information using the Salesforce Health Cloud platform. Salesforce Health Cloud Accredited Professional certification is ideal for individuals who work in the healthcare industry, including medical practitioners, health data analysts, and IT professionals who specialize in healthcare.

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Questions Health-Cloud-Accredited-Professional Exam & Pass Health-

Cloud-Accredited-Professional Test Guide

The Salesforce Health Cloud Accredited Professional (Health-Cloud-Accredited-Professional) web-based practice test is compatible with these browsers: Chrome, Safari, Internet Explorer, MS Edge, Firefox, and Opera. This Salesforce Health Cloud Accredited Professional (Health-Cloud-Accredited-Professional) practice exam does not require any software installation as it is web-based. It has similar specifications to the Salesforce Health-Cloud-Accredited-Professional desktop-based practice exam software, but it requires an internet connection.

The Salesforce Health-Cloud-Accredited-Professional Exam covers a range of topics, including healthcare industry regulations and compliance, patient engagement, care coordination, and data management. Candidates are required to demonstrate their knowledge of how to use the Salesforce Health Cloud platform to manage patient data, track patient journeys, and provide personalized care plans.

Salesforce Health Cloud Accredited Professional Sample Questions (Q107-Q112):

NEW QUESTION # 107

In which three ways can users access Provider Management standard objects? (Choose three)

- A. By assigning Health Cloud Foundation Permission set.
- B. By assigning the Provider Permission set.
- C. By assigning Health Cloud Platform Permission set licenses.
- D. By using Service Cloud
- E. By using Health Cloud.

Answer: A,B,C

Explanation:

Explanation

Health Cloud Foundation

Assigns read access to additional Health Cloud platform capabilities, including the Provider Management data model.

The Health Cloud Provider Network Management permission set grants access to provider management objects so users can manage credentialing and recruiting.

To use the Provider Network Management features of Health Cloud, assign both the Provider Network Management permission set and the Health Cloud permission set to your users

NEW QUESTION # 108

A consultant is working with an insurance provider to set up prior authorizations in Health Cloud. The provider requires a display of preauthorization outcomes from its external system which manages the end-to-end prior authorization process. Which solution is appropriate to meet this use case?

- A. Care Preauth and Care Preauth Item
- B. Plan Benefit and Plan Benefit Item
- C. Service Preauth and Preauth Detail
- D. Care Request and Care Request Item

Answer: D

Explanation:

B is correct because Care Request and Care Request Item are the standard objects in Health Cloud that are used to set up prior authorizations. Care Request represents a request for authorization of a service or procedure, and Care Request Item represents a specific service or procedure within the request. These objects can be integrated with an external system that manages the end-to-end prior authorization process, and display the preauthorization outcomes from that system.

NEW QUESTION # 109

A payer receives faxes for clinical review as part of the determination process. The payer needs Health Cloud to automatically capture the data from the documents received from patients and manage the end-to-end approval process.

Which two Health Cloud capabilities should a consultant recommend as a way to build this process?

Choose 2 answers

- A. Integrated Care Management
- B. Care Authorizations
- C. Intelligent Document Automation
- D. Utilization Management

Answer: C,D

Explanation:

To automate the capture of data from faxes for clinical reviews and manage the approval process in Salesforce Health Cloud, the following capabilities are recommended:

* Utilization Management in Health Cloud supports the payer's clinical review process by enabling workflows for reviewing medical necessity and care appropriateness.

* It provides structured workflows for processing clinical documents, making it ideal for end-to-end determination and approval processes.

* Features include care authorizations, review tracking, and decision management.

* Intelligent Document Automation extracts data from documents (e.g., faxes, PDFs) and populates corresponding Salesforce records.

* This capability reduces manual data entry, improves accuracy, and ensures data is automatically captured from the faxes received.

* Paired with Salesforce workflows, it can trigger approvals or further reviews based on extracted data.

1. Utilization Management (A):2. Intelligent Document Automation (C):Why Other Options Are Incorrect:

* B. Integrated Care Management: Focuses on patient care plans and coordination, not clinical review or payer processes.

* D. Care Authorizations: Handles care approvals but does not support document data extraction or end- to-end review processes.

References:

Utilization Management in Health Cloud

Intelligent Document Automation Overview

NEW QUESTION # 110

A provider uses an external appointment management system. The default solution provided by Health Cloud is not viable for the provider.

How should a consultant implement a robust system for the provider?

- A. Use an electronic health record (EHR) routing system to book the appointment in Health Cloud.
- B. Create an Apex class and leverage Intelligent Appointment Management.
- C. Use a Package created by ISV (Independent Software Vendor) for Health Cloud.
- D. Create a custom FHIR Adapter to make calls to Health Cloud.

Answer: D

Explanation:

When the default appointment management solutions in Salesforce Health Cloud are not viable, leveraging a prebuilt package from an Independent Software Vendor (ISV) is the most robust and efficient solution. These packages are designed to integrate seamlessly with Health Cloud, offering advanced features that meet specific requirements like external appointment scheduling.

Why ISV Packages Are Recommended:

* Purpose-Built: Designed for healthcare providers, these packages address appointment management complexities out of the box.

* Seamless Integration: Built on Salesforce, these solutions are easily customizable and work with existing Health Cloud features.

* Scalability: Offers long-term adaptability for growing healthcare organizations.

Why Other Options Are Incorrect:

* Apex Class and Intelligent Appointment Management: Requires custom development, which can be costly and time-consuming.

* EHR Routing System: External EHR systems often require complex integrations and may not align with Health Cloud workflows.

* Custom FHIR Adapter: FHIR Adapters are typically used for clinical data exchange, not appointment management.

References:

ISV Solutions for Salesforce Health Cloud

Salesforce Health Cloud Appointment Management

NEW QUESTION # 111

A hospital system wants to track patient relationships to its cardiologist, primary care physician, and oncologist. Which object should a consultant recommend to implement?

- A. Affiliation Relationship
- B. Contact-Contact Relationship
- C. Healthcare Practitioner Facility
- D. Patient Provider Relationship

Answer: D

Explanation:

D is correct because Patient Provider Relationship is the standard object in Health Cloud that is used to track patient relationships to healthcare practitioners, such as cardiologist, primary care physician, and oncologist. Patient Provider Relationship represents the association between a patient and a healthcare practitioner who provides care for the patient. This object can store information such as the practitioner's specialty, role, contact details, and relationship status.

NEW QUESTION # 112

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