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Salesforce Order Management Administrator Accredited Professional Sample Questions (Q44-Q49):

NEW QUESTION # 44
An administrator needs to send an Outbound Message to an external accounting system whenever a Fulfillment Order is created. What is the best practice to create this functionality?

- A. Create a Flow
- B. Create an Apex Trigger
- C. Create a Process Builder
- D. Create a Workflow Rule

Answer: C

Explanation:
Explanation
The best practice to create this functionality is to use a Process Builder. A Process Builder is a declarative tool that allows administrators to automate business processes based on certain criteria and actions. The administrator can create a Process Builder that triggers when a Fulfillment Order is created, and then executes an Outbound Message action that sends the information to the external accounting system. Verified References:
https://help.salesforce.com/s/articleView?id=sf.process_overview.htm&type=5https://help.salesforce.com/s/artic

NEW QUESTION # 45
What are two items that an administrator should consider when building out a flow for one location vs multiple locations?

- A. Multiple locations can lead to limit exceptions
- B. Multiple locations will introduce nested loops which can make the canvas substantially larger
- C. A default warehouse location should be set first in flows handling multiple locations
- D. Having multiple locations mandates writing custom Apex code

Answer: A,B

Explanation:
When building a flow for multiple locations, an administrator should consider the following challenges:
Multiple locations will introduce nested loops which can make the canvas substantially larger. For example, a flow that handles multiple fulfillment orders per order and multiple fulfillment order lines per fulfillment order will need to loop through both levels of records. This can make the flow more complex and harder to maintain.
Multiple locations can lead to limit exceptions. For example, a flow that queries or updates a large number of records across multiple locations may hit the SOQL query limit or the DML statement limit. To avoid this, an administrator should use bulkified actions and optimize the flow performance. References: Order Fulfillment Flows, [Flow Performance Best Practices]

NEW QUESTION # 46
What does the number of Fulfillment Orders created depend upon?

- A. Fulfillment Location. Delivery Method and Recipient Address
- B. Fulfillment Location, Recipient Address and Quantity
- C. Fulfillment Location. Delivery Method and Number of Payments
- D. Fulfillment Location, Delivery Charges and Quantity

Answer: A

Explanation:

Explanation
The number of Fulfillment Orders created depends on three factors: Fulfillment Location, Delivery Method and Recipient Address. These factors determine how the Order Items are grouped and allocated to Fulfillment Orders based on routing rules and inventory availability. For example, if an order has two items that can be fulfilled from different locations, or have different delivery methods or recipient addresses, then two Fulfillment Orders are created for that order. Verified References:https://help.salesforce.com/s/articleView?id=sf.om_order_fulfillment.htm&type=5

NEW QUESTION # 47
A company's sales team wants the Total Amount field to be included in the Highlights panel at the top of the Credit Memo record page. How can the administrator meet this requirement?

- A. Edit the properties of the Highlights Panel component on the Credit Memo lightning record page
- B. Modify the compact layout on the Credit Memo object
- C. Edit the Credit Memo page layout lo include the Total Amount field in the Highlights Panel
- D. Modify the sales team profile's assigned record type to include the Total Amount field in the Highlights Panel

Answer: B

Explanation:
The best way for the administrator to meet this requirement is to modify the compact layout on the Credit Memo object. A Credit Memo is a record that represents a refund or credit issued to a customer for an order or part of an order. A Credit Memo has various fields and related lists that display information such as the credit amount, status, reason, etc. A compact layout is a type of layout that determines which fields appear in the highlights panel at the top of a record page in Lightning Experience or Salesforce mobile app. The administrator can use the Object Manager to modify the compact layout on the Credit Memo object and add the Total Amount field to the compact layout. This way, the sales team can see the Total Amount field in the highlights panel at the top of the Credit Memo record page. Verified References: https://help.salesforce.com/s/articleView?id=sf.order_management_credit_memo.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.compact_layouts_overview.htm&type=5

NEW QUESTION # 48
What object does the Ensure Funds Apex Flow action look for when resolving Invoice balances associated with an Order Summary?

- A. Payment Summaries
- B. Payments
- C. Order Payment Summaries
- D. Order Payments

Answer: C

Explanation:
The object that the Ensure Funds Apex Flow action looks for when resolving Invoice balances associated with an Order Summary is Order Payment Summaries. This object represents the payments made for an order, and it has a lookup relationship to both Invoice and Order Summary objects. The Ensure Funds Apex Flow action uses this object to calculate the balance due for each Invoice and update its status accordingly. Verified References: https://help.salesforce.com/s/articleView?id=sf.order_management_order_payment_summary.htm&type=5https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_om_actions_ensure_funds_async.htm&type=5

NEW QUESTION # 49
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