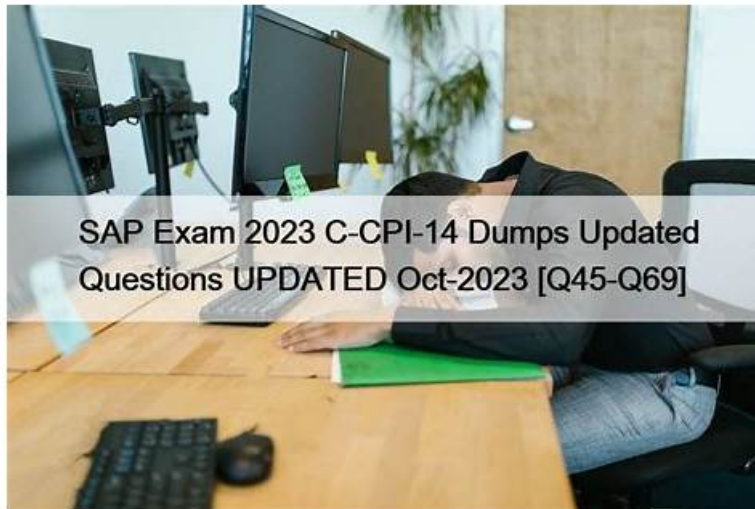


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SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q49-Q54):

NEW QUESTION # 49

You want to process and monitor outbound deliveries. Which organizational unit supports this?

- A. Shipping point
- B. Distribution channel
- C. Warehouse number
- D. Plant

Answer: A

NEW QUESTION # 50

Which fields are used in the determination of the shipping point? Note: There are 3 correct answers to this question.

- A. Loading group
- B. Sales document type
- C. Transportation group
- D. Shipping conditions
- E. Plant

Answer: A,D,E

NEW QUESTION # 51

What can you configure in a billing type? Note: There are 2 correct answers to this question.

- A. Billing type for cancellation
- B. Default delivery type for billing
- C. Reference mandatory indicator
- D. Item number increment

Answer: A,D

NEW QUESTION # 52

Which information comes from the payer? Note: There are 2 correct answers to this question.

- A. Invoicing list scheduling
- B. Billing address
- C. Billing plan
- D. Payment terms

Answer: A,D

NEW QUESTION # 53

Which of the following is a characteristic of a service item in a sales order?

- A. The item in the sales order is blocked for delivery.
- B. The material has a specific item category group.
- C. The Delivering Plant field is not required.
- D. The service item has no schedule line assigned.

Answer: B

NEW QUESTION # 54

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