

# Test Order-Management-Administrator Sample Online & Valid Test Order-Management-Administrator Experience



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## Salesforce Order-Management-Administrator Exam Syllabus Topics:

Topic	Details

Topic 1	<ul style="list-style-type: none"> <li>Advanced Topics: This topic challenges the Salesforce Order Management Administrator Consultant to diagnose and resolve configuration issues that hinder the launch or operation of Order Management processes. Proficiency includes troubleshooting integration problems and articulating how various processes interact to support successful deployments and system functionality.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>Data Model: This topic equips the Salesforce Order Management Administrator Consultant to showcase knowledge of critical objects such as Order, Order Summary, Fulfillment Orders, and Return Orders. It involves establishing and tracing integrations with B2C Commerce or other systems, including custom attributes. Proficiency here is pivotal for ensuring seamless data flow and robust Order Management operations within complex business environments.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Order Management Basics: In this topic, the Salesforce Order Management Administrator Consultant learns to position Order Management effectively within Salesforce's core architecture. By articulating the extensible platform capabilities, the ability to integrate with third-party systems, and the overall value proposition, this knowledge helps highlight Order Management's seamless adaptability and efficiency. These insights are crucial for demonstrating business value during client engagements.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>User Experience and Customization: This section emphasizes leveraging Salesforce's Lightning UI to enhance user experiences. The Salesforce Order Management Administrator Consultant will customize experiences for users and managers through tools like the Lightning Page Editor, Report Builder, and out-of-the-box components. Success in this area ensures optimized workflows and improved operational efficiency.</li> </ul>

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## Salesforce Order Management Administrator Accredited Professional Sample Questions (Q94-Q99):

### NEW QUESTION # 94

Which two Order Management objects have their tabs set to Tab Hidden by default?

- A. Locations
- B. OrderDeliveryMethod
- C. SalesLocation
- D. Fulfillment Orders
- E. Accounts

**Answer: A,B**

Explanation:

The OrderDeliveryMethod and Locations objects have their tabs set to Tab Hidden by default. These objects are used to store information about how an order is delivered and where it is fulfilled from, respectively. They are not meant to be accessed directly by users, but rather through related lists or lookup fields on other objects. References: Order Management Objects

### NEW QUESTION # 95

Which set of conditions is required for an Order Summary object to be created?

- A. An Order is created, its status is set to Activated. Create OrderSummary Flow is installed and Create OrderSummary Flow is activated.
- B. An Order is created, its status is set to Draft, Create OrderSummary Flow is installed and Create OrderSummary Flow is activated.
- **C. An Order is created, the Create Order Summary Process is installed and the Create Order Summary Process is active**
- D. An Order is created, its status is set to Activated. Create OrderSummary Flow is installed and the Create OrderSummary Process is installed.

**Answer: C**

Explanation:

The Order Summary object is a custom object that stores information about an order, such as the total amount, the number of items, and the fulfillment status. The Order Summary object is created by a process called Create Order Summary Process, which runs whenever an order is created or updated. The process calls a flow called Create OrderSummary Flow, which calculates the order summary fields and creates or updates the order summary record. The process and the flow are part of the Order Management package and must be installed and activated for the order summary object to be created. Reference: Order Management Lifecycle, Order Management Objects, Configure Order Management Flows

#### NEW QUESTION # 96

A customer applied a 10% off discount when placing an order. What object is created when the discount is applied to the order?

- A. Order Payment Summary
- **B. Order Adjustment Group Summary**
- C. Credit Memo
- D. Order Discount

**Answer: B**

Explanation:

When a customer applies a discount when placing an order, an order adjustment group summary is created. An order adjustment group summary is a record that represents a modification to the order amount, such as a discount, a surcharge, or a tax. An order adjustment group summary can have one or more order adjustments, which are the individual modifications that are applied to the order or the order items. An order can have one or more order adjustment group summaries, depending on how many types of modifications are applied to the order. Reference: Order Management Objects, [Order Adjustments]

#### NEW QUESTION # 97

An administrator needs to import Order Summary records containing historical data but does not want them to be actioned on by Order Management. Which feature supports this use case?

- A. Order Management Type Picklist
- B. Custom checkbox
- C. Order Life Cycle Type Picklist
- **D. Unmanaged Order Checkbox**

**Answer: D**

Explanation:

The feature that supports this use case is the Unmanaged Order Checkbox. This is a standard field on the Order Summary object that indicates whether the order is managed by Order Management or not. If this field is checked, then the order is not actioned on by Order Management, and it does not trigger any flows or processes. The administrator can use this field to import Order Summary records containing historical data without affecting the order lifecycle. Verified Reference: [https://help.salesforce.com/s/articleView?id=sf.order\\_management\\_order\\_summary.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.order_management_order_summary.htm&type=5)

#### NEW QUESTION # 98

Universal Containers (UC) has a flow which performs some custom logic in order to determine a least-cost shipping location. Some of the variables should be reset at the beginning of each loop iteration. Which design element in Flow allows the Admin to do this?

- A. Assignment
- B. Preset
- C. Reset
- D. Reassignment

**Answer: A**

Explanation:

Explanation

The design element in Flow that allows the admin to reset some variables at the beginning of each loop iteration is Assignment. An Assignment element lets the admin assign new values to one or more variables or sObject fields in a flow. The admin can use an Assignment element before a Loop element to initialize the variables that are used in the loop, and then use another Assignment element inside the loop to reset the variables for each iteration. Verified References:

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## NEW QUESTION # 99

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