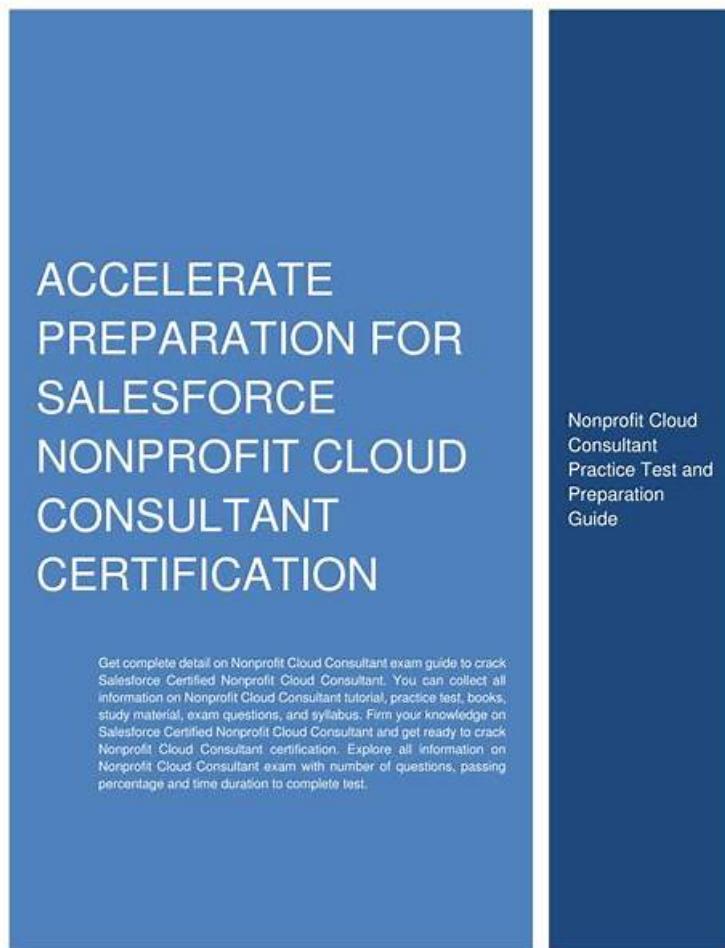


# Regualer Nonprofit-Cloud-Consultant Update, Nonprofit-Cloud-Consultant Valid Braindumps



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Salesforce Nonprofit-Cloud-Consultant Certification Exam covers a range of topics related to the Salesforce Nonprofit Cloud, including fundraising and donor management, program management, and volunteer management. Nonprofit-Cloud-Consultant exam also covers topics related to data management, analytics, and reporting, as well as best practices for working with nonprofit organizations.

To prepare for the Salesforce Nonprofit-Cloud-Consultant exam, candidates can take the Salesforce Nonprofit Cloud Consultant training course. The training course covers all the topics that are included in the exam, and it also provides hands-on experience in implementing Nonprofit Cloud solutions. Additionally, candidates can use various study materials such as books, practice tests, and online resources to prepare for the exam.

## Salesforce Nonprofit-Cloud-Consultant Exam Syllabus Topics:

Topic	Details

Topic 1	<ul style="list-style-type: none"> <li>• Solution Design: It focuses on suitable Salesforce solution(s) to meet customer requirements. The topic also discusses using declarative development (low code), custom code development, or a third-party solution.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>• Analytics: This topic explains the suitable analytics solution including, reports, dashboards, tableau and Tableau CRM in Nonprofit Cloud.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>• Implementation Strategies and Best Practices: The topic discusses facilitating a successful Nonprofit Cloud consulting engagement, creating user stories, changing a management process, and implementing the appropriate testing and deployment strategy.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>• Nonprofit Cloud Product Configuration: It covers NPSP Settings for people management, fundraising features, Nonprofit Cloud application, and Salesforce release window.</li> </ul>

>> Regualer Nonprofit-Cloud-Consultant Update <<

## **Regualer Nonprofit-Cloud-Consultant Update - Salesforce Realistic Salesforce Certified Nonprofit Cloud Consultant Exam Valid Braindumps**

With the intense competition in labor market, it has become a trend that a lot of people, including many students, workers and so on, are trying their best to get a Nonprofit-Cloud-Consultant certification in a short time. They all long to own the useful certification that they can have an opportunity to change their present state, including get a better job, have a higher salary, and get a higher station in life and so on, but they also understand that it is not easy for them to get a Nonprofit-Cloud-Consultant Certification in a short time. If you are the one of the people who wants to get a certificate, we are willing to help you solve your problem.

### **Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions (Q93-Q98):**

#### **NEW QUESTION # 93**

A nonprofit trade association sells research papers, certifications, and other products online to its existing members who are primarily universities and companies.

What should a consultant recommend to sell these items?

- A. Salesforce B2C Commerce
- B. Salesforce Billing
- C. Salesforce Experience Cloud
- D. **Salesforce B2B Commerce**

#### **Answer: D**

Explanation:

For a nonprofit trade association that sells research papers, certifications, and other products online to its existing members who are primarily universities and companies, Salesforce B2B Commerce is the most suitable solution:

Salesforce B2B Commerce:

Salesforce B2B Commerce is designed for business-to-business transactions, making it ideal for organizations that sell products and services to other businesses, such as universities and companies.

It provides features for managing complex pricing, bulk orders, and accounts, which are essential for a trade association dealing with institutional members.

Features and Benefits:

B2B Commerce offers personalized buying experiences, self-service portals for customers, and streamlined order management processes.

It integrates seamlessly with Salesforce CRM, allowing the nonprofit to manage member relationships, sales, and order histories within a single platform.

Reference:

Salesforce B2B Commerce Documentation

Salesforce Trailhead: Salesforce B2B Commerce Basics

#### NEW QUESTION # 94

A nonprofit is implementing Salesforce for program management. The nonprofit wants to measure user adoption after go-live. What are two metrics the nonprofit can use to measure user adoption?

Choose 2 answers

- A. Percentage of Leads converted on a weekly basis
- B. Percentage of staff logging in on a weekly basis
- C. Number of Opportunity records created in the last 30 days
- D. Number of Account and Contact records created in the last 30 days

**Answer: B,D**

Explanation:

To measure user adoption after the go-live of Salesforce for program management, the nonprofit can track the following metrics:

\* Number of Account and Contact Records Created (B):

\* This metric indicates how actively users are adding new data into the system, reflecting their engagement and usage of Salesforce for managing accounts and contacts.

\* Percentage of Staff Logging In Weekly (C):

\* This metric provides insight into how consistently staff members are using Salesforce. High login rates suggest good user adoption, while low rates may indicate a need for additional training or support.

Steps to Measure:

\* Create Reports:

\* Use Salesforce reports to track the number of Account and Contact records created over the past 30 days.

\* Set up a report to monitor user login frequency and calculate the percentage of staff logging in weekly.

\* Monitor and Analyze:

\* Regularly review these reports to assess user adoption and identify any areas needing improvement.

References:

Salesforce Adoption Dashboards

Salesforce Trailhead: Measure Salesforce Adoption

#### NEW QUESTION # 95

A nonprofit trade association sells research papers, certifications, and other products online to its existing members who are primarily universities and companies.

What should a consultant recommend to sell these items?

- A. Salesforce B2C Commerce
- B. Salesforce Billing
- C. Salesforce Experience Cloud
- D. Salesforce B2B Commerce

**Answer: A**

#### NEW QUESTION # 96

A nonprofit organization wants to add any donor who gives to its Capital Fund to the Capital Campaign. Which two steps should be taken to accomplish this?

- A. Create a trigger that automatically adds any donor as a Campaign Member
- B. Populate the Primary Campaign Source field on the Opportunity record
- C. Upload a list of all donors as Campaign Members using the Data Import Wizard
- D. Enable the Automatic Campaign Member Management in NPSP settings

**Answer: B,D**

Explanation:

To automatically add donors who give to the Capital Fund to the Capital Campaign:

Enable Automatic Campaign Member Management in NPSP Settings: This feature allows automatic management of Campaign Members based on criteria defined in NPSP settings.

Populate the Primary Campaign Source Field on the Opportunity Record: By setting the Primary Campaign Source on the

Opportunity record, donors can be automatically added to the associated Campaign.

These steps ensure that any donor contributing to the Capital Fund is automatically linked to the Capital Campaign, streamlining the process and ensuring accurate tracking.

Reference:

Salesforce Nonprofit Success Pack Documentation

Salesforce Trailhead: Managing Campaigns in NPSP

## NEW QUESTION # 97

What are two benefits of using Agile project management?

- A. Iterative planning and hands-on stakeholder involvement
- B. All risks defined early in the project and the result is a single deliverable
- C. A linear sequence of steps and carefully controlled change

**Answer: A**

Explanation:

In the context of a Nonprofit Cloud implementation, the Agile methodology is often preferred over traditional methods because it accounts for the evolving needs of mission-driven organizations. Unlike a rigid framework, Agile focuses on delivering value in small, manageable increments called "Sprints." Two of the most significant benefits of this approach are:

\* Iterative Planning: Rather than trying to document every single requirement for a complex feature like

"Outcome Management" at the very start, Agile allows for continuous planning. The consultant and the nonprofit stakeholders prioritize a "Backlog" of work. At the start of each sprint, the team plans only the work for that cycle. This allows the organization to pivot if, for example, a new grant requirement is announced mid-project that changes how they need to track benefits.

\* Hands-on Stakeholder Involvement: Agile requires constant collaboration. Stakeholders (such as Program Managers or Gift Officers) are involved in "Sprint Reviews" where they see live demonstrations of the work completed. This "fail-fast" or "learn-early" model ensures that if a consultant builds a Gift Entry flow that doesn't quite match the staff's physical workflow, it is caught and corrected within weeks rather than months.

Why other options are incorrect:

\* Option A: Defining all risks early and producing a "single deliverable" is a hallmark of the Waterfall method. In Agile, risks are identified continuously, and deliverables are produced incrementally.

\* Option C: A "linear sequence" and "carefully controlled change" describes a rigid Waterfall environment. In contrast, Agile is non-linear and embraces change as a way to improve the final product's relevance to the nonprofit's mission.

## NEW QUESTION # 98

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