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Salesforce Education-Cloud-Consultant is a certification exam designed for professionals who want to demonstrate their knowledge and skills in implementing and managing Salesforce Education Cloud solutions. The Salesforce Certified Education Cloud Consultant Exam (W121) is a comprehensive exam that tests the candidate's expertise in implementing Salesforce Education Cloud solutions in a variety of scenarios.

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Salesforce Certified Education Cloud Consultant Exam Sample Questions (Q197-Q202):

NEW QUESTION # 197

The Advancement department wants to extend its Salesforce environment to support event management, including registration pages, ticketing, and agenda-building functionality. Which solution should the consultant recommend?

- A. Gift Entry Manager
- B. Event Monitoring
- C. App on the AppExchange
- D. Elevate and Giving Pages

Answer: C

Explanation:
Explanation

An app on the AppExchange is a solution that the consultant can recommend to extend the Salesforce environment to support event management functionality. The AppExchange is a marketplace where customers can find apps that provide additional features and solutions for Salesforce. There are many apps on the AppExchange that offer event management capabilities, such as registration pages, ticketing, and agenda-building. The consultant can help the Advancement department choose an app that meets their needs and budget. Elevate and Giving Pages, Gift Entry Manager, and Event Monitoring are not solutions that can provide event management functionality. References:

<https://appexchange.salesforce.com/appxStore?type=App&keyword=event%20management>
<https://www.salesforce.org/blog/event-management-apps-for-nonprofits-and-higher-ed/>

NEW QUESTION # 198

A small college plans to use Salesforce for its student services. A part-time system admin has been working with a program coordinator who has previous Salesforce experience and is eager to work on the project. What should the consultant recommend?

- A. The program coordinator should be assigned the System Admin profile.
- B. The program coordinator 's role should be on top of the role hierarchy.
- C. The program coordinator should be a Salesforce power user.

Answer: C

Explanation:

The consultant should recommend that the program coordinator should be a Salesforce power user for the small college that plans to use Salesforce for its student services and has a part-time system admin who has been working with a program coordinator who has previous Salesforce experience and is eager to work on the project. A Salesforce power user is a user who has advanced knowledge and skills in using Salesforce and can perform tasks such as creating reports, dashboards, or workflows. The program coordinator should be a Salesforce power user for the small college that plans to use Salesforce for its student services and has a part-time system admin who has been working with a program coordinator who has previous Salesforce experience and is eager to work on the project by leveraging their Salesforce experience and eagerness to work on the project to support the part-time system admin and contribute to the project's success. The program coordinator should not be assigned the System Admin profile, the program coordinator's role should not be on top of the role hierarchy, or the program coordinator should not be a Salesforce end

user for the small college that plans to use Salesforce for its student services and has a part-time system admin who has been working with a program coordinator who has previous Salesforce experience and is eager to work on the project.

References:

https://trailhead.salesforce.com/en/content/learn/modules/salesforce_users_roles_and_permissions

https://www.salesforce.org/wp-content/uploads/2019/03/Education_Cloud_COE_Guide.pdf

NEW QUESTION # 199

The Advancements Office wants Salesforce to automatically create a supporters' score based on their donation amount, giving capacity, giving history, and relationship type to the university.

Which Salesforce solution should the consultant recommend?

- **A. Einstein Prediction Builder**
- B. Tableau CRM
- C. InsightsPlatform Data Integrity
- D. Nonprofit Success Pack

Answer: A

Explanation:

Einstein Prediction Builder is a Salesforce solution that the consultant can recommend to automatically create a supporters' score based on their donation amount, giving capacity, giving history, and relationship type to the university. Einstein Prediction Builder allows the consultant to create custom predictive models without code, using fields from any object as inputs and outputs. Tableau CRM, Nonprofit Success Pack, and Insights Platform Data Integrity are not Salesforce solutions that can create a supporters' score based on the given criteria. References:

https://help.salesforce.com/s/articleView?id=sf.bi_prediction_builder_overview.htm&type=5

https://trailhead.salesforce.com/en/content/learn/modules/prediction_builder_basics

NEW QUESTION # 200

The Advancement office wants to replace its legacy system with Salesforce and has hired a consultant to help them build a CRM Strategy.

What are two recommendations the consultant should make to meet this requirement?

- **A. Define organizational objectives.**
- B. Implement Nonprofit Success Pack.
- **C. Start solution design during a discovery session.**
- D. Prioritize the organization's initiatives.

Answer: A,C

NEW QUESTION # 201

A system admin plans to load data into Salesforce in the following order. Team, Course, Course offering, and Account.

What should the consultant discuss with the system admin?

- A. Account is a required field for Team.
- B. There is a risk of account data skew.
- **C. There is a risk of lookup data skew.**

Answer: C

Explanation:

There is a risk of lookup data skew when loading data into Salesforce in the order of Team, Course, Course Offering, and Account, because the Team object has a lookup relationship to the Account object, and many Team records may reference the same Account record. This can cause performance issues when querying or updating the data. Account is not a required field for Team, and there is no risk of account data skew, which occurs when a single user owns a large number of Account records. Reference:

https://help.salesforce.com/s/articleView?id=sf.data_loader_lookup_skew.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.data_loader_account_skew.htm&type=5

<https://powerofus.force.com/s/article/EDA-Team>

NEW QUESTION # 202

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