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Salesforce CRT-211: Certification Preparation for Advanced Administrator exam is an essential certification for experienced Salesforce administrators looking to take their skills to the next level. CRT-211 Exam covers a wide range of topics and requires a significant amount of preparation. However, passing the exam is a significant achievement that demonstrates the candidate's knowledge and skills in managing complex Salesforce environments.

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Salesforce Certification Preparation for Advanced Administrator Sample Questions (Q139-Q144):

NEW QUESTION # 139
Which are key benefits in implementing Territory Management? Choose 3

- A. The ability to complement a public read/write sharing model on account records
- B. Territory-based sales reports
- C. The ability to use account criteria to expand a private sharing model
- D. Multiple forecasts per user, based on territory membership

- E. Territory dashboards

Answer: B,C,D

NEW QUESTION # 140
A Us sales manager and 4 US Sales Users with different profile wants to view a specific account which is based in APAC. As an Administrator, how can you resolve this issue?

- A. Set the OWD Setting of the said object to Public Read Only
- B. Create a custom profile and add the Sales Manager and 4 User
- C. Create a Public Group and Create Sharing Rule
- D. Add them to the Account

Answer: C

NEW QUESTION # 141
Universal Containers uses Salesforce Knowledge and has defined its category groups based on the regions of Europe, of Americas, Africa, and Asi a. The administrator needs to restrict visibility of each category to the sales representatives within each region. How should the administrator control access to these category groups?

- A. Add or remove sales users from a public group with access to the category groups.
- B. Add custom category groups to the roles assigned to the sales users.
- C. Modify object settings for the category groups on the sales users profiles.
- D. Add custom category groups to the profiles assigned to the sales users.

Answer: B

NEW QUESTION # 142
AW Computing uses a custom Invoice object to track invoices related to accounts. The administrator wants to use roll-up summary fields to view high-level information at a glance on the account record.
Which two considerations should an administrator remember about roll-up summary fields?
Choose 2 answers

- A. Roll-up summary fields are created on the master side of a master-detail relationship.
- B. Rollup fields are calculated prior to save.
- C. Roll-up types include COUNT, SUM, and AVG.
- D. Roll-up summary fields prevent the conversion of a master-detail relationship to a lookup.

Answer: A,C

Explanation:
Two considerations that the administrator should remember about roll-up summary fields are:
* Roll-up types include COUNT, SUM, and AVG. A roll-up type is a function that determines how the data from the child records is aggregated and displayed on the parent record. The available roll-up types are COUNT, which counts the number of child records; SUM, which adds up the values of a numeric field on the child records; AVG, which calculates the average value of a numeric field on the child records; MIN, which displays the lowest value of a field on the child records; and MAX, which displays the highest value of a field on the child records.
* Roll-up summary fields are created on the master side of a master-detail relationship. A master-detail relationship is a type of relationship that links two objects together such that the master object controls certain behaviors of the detail object, such as security and deletion. A roll-up summary field is a type of field that displays a value that is calculated from child records related to a parent record. Roll-up summary fields can only be created on the master object of a master-detail relationship or on a lookup relationship if it is set as required.
The other two options are incorrect because:
* Roll-up summary fields do not prevent the conversion of a master-detail relationship to a lookup. They only prevent it if they reference a formula field that includes another relationship.
* Rollup fields are not calculated prior to save. They are calculated after save and may take some time to update.
References: https://help.salesforce.com/s/articleView?id=sf.customize_rollup_summary_fields.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.relationships_considerations.htm&type=5

NEW QUESTION # 143

Universal Containers plans to migrate its existing knowledge base into Salesforce Lightining Knowledge. Which two statements must be considered? Choose 2 answers.

- A. Each article must be associated to a record type
- B. Approval process history migrate to Lightning Knowledge
- C. Article numbers change during migration
- D. Classic Knowledge Attachments are moved to the files related list

Answer: A,D

NEW QUESTION # 144

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