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The Open Group TOGAF Business Architecture Foundation Exam Sample Questions (Q75-Q80):

NEW QUESTION # 75

Exhibit.

□

Consider the diagram of an architecture development cycle.
Select the correct phase names corresponding to the labels 1, 2 and 3?

- A. 1 Requirements Management - 2 Change Management - 3 Strategy
- B. 1 Continuous Improvement - 2 Migration Planning - 3 Architecture Vision
- C. 1 Architecture Governance - 2 Implementation Governance - 3 Preliminary
- **D. 1 Requirements Management - 2 Implementation Governance - 3 Preliminary**

Answer: D

Explanation:

The diagram of an architecture development cycle shows three phases of the TOGAF ADM. The correct phase names corresponding to the labels 1, 2 and 3 are Requirements Management, Implementation Governance, and Preliminary respectively³. These phases are described as follows:

Requirements Management (label 1): This phase provides a process for managing architecture requirements throughout the ADM cycle³. It ensures that requirements are captured, stored, prioritized, and addressed by relevant ADM phases³. It also ensures that requirements are validated and updated as necessary³.

Implementation Governance (label 2): This phase provides a process for ensuring that the implementation projects conform to the defined architecture³. It involves establishing an implementation governance model, defining architecture contracts and compliance reviews, and monitoring and supporting the implementation projects³.

Preliminary (label 3): This phase provides a process for preparing and planning the architecture project³. It involves defining the scope and vision of the project, customizing the ADM process and content framework, defining principles and governance structures, and evaluating the enterprise architecture maturity and readiness³.

NEW QUESTION # 76

Consider the following example using the Business Model Canvas:

□ What are the segments labeled A, D and I?

- A. Key Resources, Revenue Streams, Cost Structure
- B. Customer Segments, Value Add Services, Profit Channels.
- **C. Key Partners, Customer Relationships, Revenue Streams.**
- D. Customer Relationships, Value Propositions, Market Segments.

Answer: C

Explanation:

The segments labeled A, D and I in the Business Model Canvas are Key Partners, Customer Relationships, and Revenue Streams respectively¹. The Business Model Canvas is a tool that can be used to describe how an organization creates, delivers, and captures value for its stakeholders¹. The Business Model Canvas consists of nine segments that cover four main areas: customers (segments B,C,D), offer (segment E), infrastructure (segments A,F,G), and financial viability (segments H,I)¹. The segments are defined as follows:

Key Partners (segment A): The network of suppliers and partners that make the business model work¹. Key partners can provide resources, activities, or support that enable the organization to offer its value proposition¹.

Customer Relationships (segment D): The type of relationship that the organization establishes with its customer segments¹.

Customer relationships can be driven by customer acquisition, retention, or loyalty objectives¹. Customer relationships can also influence the customer experience and satisfaction¹.

Revenue Streams (segment I): The sources of income that the organization generates from each customer segment¹. Revenue streams can be derived from different pricing mechanisms, such as asset sale, subscription, fee, commission, or advertising¹.

Revenue streams can also reflect the value that customers are willing to pay for the organization's offer¹.

NEW QUESTION # 77

Which of the following are used for structuring a business capability map?

- A. Mapping, Sorting
- B. Stratification, Leveling
- C. Aligning, Layering
- **D. Categorizing, Grouping**

Answer: D

Explanation:

A Business Capability Map is structured by categorizing and grouping capabilities into high-level clusters that align with business objectives. This approach aligns with TOGAF principles for clarity and simplification in business capability representation, enabling a coherent view of business abilities.

References: TOGAF Standard, Capability Mapping Techniques.

Business capability maps provide a structured view of what an organization does to achieve its objectives. To create a clear and understandable map, capabilities need to be organized effectively. Categorizing and grouping are the primary methods used for this purpose:

- * Categorizing: This involves classifying capabilities into different types or categories based on their characteristics or purpose.

Common categories include:

- * Core capabilities: Essential for the organization's core business.

- * Supporting capabilities: Enable or enhance core capabilities.

- * Customer-facing capabilities: Directly interact with customers.

- * Operational capabilities: Focus on internal operations.

- * Grouping: This involves grouping related capabilities together to create a hierarchical structure. This helps to visualize relationships between capabilities and understand how they contribute to broader business functions

NEW QUESTION # 78

Which of the following best describes the relationship between business models and business architecture?

- A. Business model development is a prerequisite for a Business Architecture development.
- B. Business Architecture provides a conceptual summary view, whereas business models support in-depth analysis.
- **C. Business Architecture articulates the different perspectives and impacts of the business model.**
- D. Business models are useful for impact analysis, however Business Architecture is needed for scenario analysis.

Answer: C

Explanation:

The relationship between business models and business architecture in TOGAF can be described as follows:

Business Models:

Definition: Business models describe how an organization creates, delivers, and captures value. They provide a high-level overview of the business, including elements such as value propositions, customer segments, channels, and revenue streams.

Purpose: Business models are used to understand and analyze the core elements of the business and how they interact to create value.

Business Architecture:

Definition: Business architecture provides a detailed view of the business, including its structure, capabilities, processes, and information. It articulates how the business operates and supports the business model.

Purpose: Business architecture translates the high-level view of the business model into detailed architectural views and artifacts. It ensures that the architecture aligns with the business strategy and supports the execution of the business model.

Relationship:

Articulation of Perspectives: Business architecture articulates the different perspectives and impacts of the business model by providing detailed views of the business components that support the model. This includes defining the necessary capabilities, processes, and organizational structures.

Alignment and Execution: Business architecture ensures that the architecture aligns with the business model and supports its execution. It translates the strategic intent of the business model into actionable and implementable architectural components.

TOGAF Reference:

Phase B: Business Architecture: This phase involves developing a detailed business architecture that aligns with and supports the business model. It includes identifying and defining business capabilities, processes, and organizational structures.

Strategic Planning: TOGAF emphasizes the importance of aligning business architecture with business strategy and models to ensure that the architecture supports the overall business goals.

Benefits:

Comprehensive Understanding: By articulating the different perspectives and impacts of the business model, business architecture provides a comprehensive understanding of how the business operates and delivers value.

Strategic Alignment: Ensures that the architecture is aligned with the business strategy and supports the execution of the business model, leading to better business outcomes.

In summary, business architecture articulates the different perspectives and impacts of the business model by providing detailed views of the business components that support the model, ensuring alignment and effective execution of the business strategy.

NEW QUESTION # 79

Complete the sentence. _____ can be used to explain how generic solutions can be leveraged and specialized to meet the needs of an organization.

- A. The Architecture Repository
- B. The Enterprise Continuum
- C. The TOGAFADM
- **D. The Solutions Landscape**

Answer: D

NEW QUESTION # 80

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