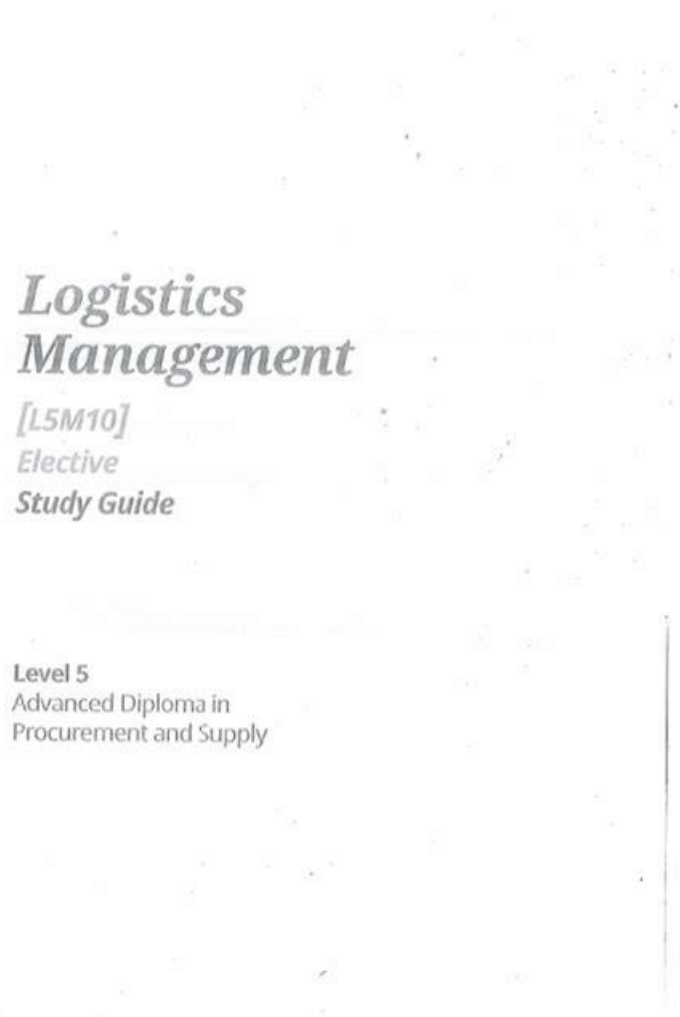


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CIPS L5M10 Exam Syllabus Topics:

Topic	Details

Topic 1	• Understand Capacity Planning and Control in Logistics Management: This section of the exam measures the skills of Operations Planners and focuses on the techniques and systems used to manage capacity, demand, and resource planning across logistics activities. It explains how organizations balance planning with real-time control, adjust to fluctuating demand, and schedule workloads effectively. Candidates are expected to understand capacity concepts, constraints, demand forecasting, capacity measurement, and different planning approaches such as level planning, chase demand strategies, and demand management methods. The section also examines the use of technology in capacity planning, particularly Materials Requirements Planning (MRP), MRP II, ERP systems, master production scheduling, inventory data, and bills of materials, while recognizing the limitations of these tools. Finally, it covers the role of reverse logistics, emphasizing the handling of customer returns, the development of return policies, and how returned items are reintegrated into the supply chain.
Topic 2	• Analyse the Role and Activities of Logistics Management: This section of the exam measures the skills of Logistics Managers and covers the essential concepts, functions, and strategic importance of logistics within modern supply chains. It explains what logistics is, how its key elements work together—such as transportation, warehousing, inventory, packaging, information flow, and security—and how these components support procurement, production, distribution, after-sales processes, and product disposal. The section explores how logistics integrates with broader supply chain management and introduces the idea of total logistics and total cost thinking, showing how multimodal transport and pipeline inventory contribute to efficiency. Candidates must understand how logistics creates competitive advantage by aligning operations with business strategy, managing customer service levels, measuring service quality, and recognizing its financial impact. This heading also evaluates the increasing role of technology in logistics, including barcoding, RFID, e-fulfilment systems, warehouse management systems, automated data capture, and the integration of digital tools across the logistics network.

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CIPS Logistics Management Sample Questions (Q55-Q60):

NEW QUESTION # 55

Harry is a Project Manager at a logistics organisation and is planning long-term for the development of his department. Harry should focus his strategic long-term plan on control measures that should be put in place. Is this true?

- A. Yes - control is the process adopted by an organisation to cope with changes in plans
- **B. No - strategic plans have little emphasis on control measures and focus on resource requirements**
- C. No - Harry should focus on contingencies at the strategic planning stage
- D. Yes - control measures should be considered as part of all plans

Answer: B

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

In long-term (strategic) planning, the emphasis is on direction and resource requirements, with little emphasis on detailed control measures; contingency details are typically considered at tactical/mid-term levels. (CIPS L5M10 Study Guide, p. 104)

NEW QUESTION # 56

When using a Total Cost of Ownership (TCO) model to determine the true cost of holding inventory, which of the following costs would not be included in the calculation?

- A. Warehouse staff uniforms
- B. Obsolescence
- C. Pilferage
- D. Insurance

Answer: A

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

TCO for inventory focuses on all direct and indirect costs incurred in holding stock - such as pilferage (theft), obsolescence (unsellable items), and insurance (risk protection for loss/damage). Staff uniforms, however, are general overheads unrelated to inventory holding cost. (Reference: CIPS L5M10 Study Guide, "Costs of holding inventory," p. 27)

NEW QUESTION # 57

In which circumstance does the supplier hold the power in negotiations?

- A. High-value contract, low market risk
- B. Low-value contract, low market risk
- C. Low-value contract, high market risk
- D. High-value contract, low market risk

Answer: C

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

The supplier positioning/power matrix shows supplier power increases when the buyer's spend is low (low value to the supplier) and market risk is high (limited alternatives, volatility). Buyer power is strongest with high contract value and low market risk. (Reference: CIPS L5M10 Study Guide, Supplier Positioning Model and power dynamics, p. 71)

NEW QUESTION # 58

"Logistics is the flow of goods along a supply chain." Is this sentence true?

- A. No - logistics is the management of supply and demand along the supply chain
- B. No - logistics is the management of suppliers
- C. Yes - logistics is the flow of goods, but only downwards along the supply chain
- D. Yes, but logistics also includes the flow of intangible items such as information and knowledge

Answer: D

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Logistics encompasses the efficient flow and storage of goods, services, and related information from origin to consumption. It is not limited to physical goods or one direction; information and knowledge flows are integral. (Reference: CIPS L5M10 Study Guide, definition and scope of logistics, p. 3)

NEW QUESTION # 59

Which approach aims to increase profits by maximising the performance of constraints?

- A. Total Quality Management
- B. Six Sigma
- C. Theory of Constraint
- D. Lean

Answer: C

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

The Theory of Constraint (TOC) is built on the ideas that every process has a bottleneck and that improving throughput requires exploiting/elevating that constraint (while subordinating other steps). (CIPS L5M10 Study Guide, p. 138)

NEW QUESTION # 60

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