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SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q53-Q58):

NEW QUESTION # 53

You save a sales order and receive a system message that a business partner of a specific partner function is missing.

Which of the following partner functions can cause this problem? Note: There are 2 correct answers to this question.

- A. Ordering party (1)
- B. Sold-to party (SP)
- C. Ship-to party (SH)
- D. Invoicing party (11)

Answer: B,C

NEW QUESTION # 54

Which type of SAP S/4HANA app delivers exception-based processing, combining analytics with follow-up actions to resolve issues?

- A. SAP Smart Business
- B. Factsheets
- C. Transactional apps
- D. SAP S/4HANA embedded analytics

Answer: A

Explanation:

The type of SAP S/4HANA app that delivers exception-based processing with analytics and follow-up actions is:

A . SAP Smart Business: These apps provide role-based dashboards with key performance indicators and allow users to take immediate actions based on insights.

NEW QUESTION # 55

You maintain a sales order with several items and apply a freight charge. The system should automatically distribute the freight charge among the items based on the net value. What do you need to do?

- A. Set up condition type groups for the freight charge.
- B. Set up calculation type B (fixed amount) for the freight charge.
- C. Assign a group condition routine to the freight charge.
- D. Set up the freight charge as a header condition.

Answer: D

Explanation:

By setting up the freight charge as a header condition and using the appropriate condition class, the system can distribute the charge across all items proportionally based on their values.

NEW QUESTION # 56

You are a consultant on an SAP S/4HANA Cloud greenfield project. As part of their clean core journey, the customer must analyze the current IT landscape to eliminate redundant systems and establish an efficient architectural design.

Which of the following can you use to do the analysis?

- A. Lean IX
- B. SAP Best Practices
- C. SAP Solution Manager
- D. SAP Cloud ALM

Answer: B

NEW QUESTION # 57

When performing backorder processing, which confirmation strategies can you select? Note: There are 3 correct answers to this question.

- A. Obtain

- B. Drop
- C. Gain
- D. Redistribute
- E. Fill

Answer: C,D,E

Explanation:

Confirmation strategies available in backorder processing include:

- A . Fill: This strategy aims to completely fulfill as many sales orders as possible.
- B . Redistribute: This strategy redistributes available stock among existing orders to optimize order fulfillment.
- D . Gain: This strategy focuses on maximizing the fulfillment of high-priority orders, potentially at the expense of lower-priority ones.

NEW QUESTION # 58

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Lee Anne Phillips has been involved in data processing **C-TS462-2023 Technical Training** and networking since that happy day the professor of her first programming class at UC Berkeley persuaded her that she had a talent for this **C-TS462-2023 Technical Training** stuff and should rethink her planned career in linguistic psychology and tweak bits instead.

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