

SAP C_BCSCX_2502 Dumps PDF & C_BCSCX_2502 Latest Test Report



SAP C_BCSCX_2502

SAP Certified Associate - Positioning SAP Business Suite via
SAP Customer Experience Solutions

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SAP C_BCSCX_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	• Articulating Value and Business Outcomes: This subtopic evaluates the Consultant's skill in communicating the overall value of the SAP Customer Experience portfolio. It includes the ability to demonstrate how the integrated solutions lead to stronger customer engagement and ultimately support the achievement of key business outcomes.
Topic 2	• Understanding the SAP Customer Experience Portfolio: This subtopic assesses the Presales Consultant's ability to grasp the structure and components of the SAP Customer Experience (CX) portfolio. It involves recognizing the key solution areas—commerce, customer data, marketing, sales, and service and understanding how they form a unified offering aimed at enhancing customer relationships.

Topic 3	• Integration Across CX Solutions: This part focuses on how the various SAP CX solutions work together as an integrated system. It examines the Presales Consultant's understanding of how integration among commerce, customer data, marketing, sales, and service solutions enhances consistency, efficiency, and personalization across customer interactions.
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SAP Certified - Positioning SAP Business Suite via SAP Customer Experience Solutions Sample Questions (Q23-Q28):

NEW QUESTION # 23

What does Clean Core mean in relation to SAP Customer Experience?

- A. It is a strategy to retain an existing installed base of solutions.
- **B. It is a strategy to minimize modifications, and to run with cloud-compliant extensions and customizations.**
- C. It is a strategy to keep existing solutions in the target system environment by prioritizing.
- D. It is a strategy to aid in cleaning legacy data for the purposes of data migration.

Answer: B

NEW QUESTION # 24

What are some of the actions you can perform using SAP Emarsys?

Note: There are 2 correct answers to this question.

- **A. Generate product recommendations**
- **B. Deliver personalized content**
- C. Route sales orders
- D. Create quotation versions

Answer: A,B

NEW QUESTION # 25

Which of the following are capabilities of SAP Sales Cloud Version 2?

Note: There are 3 correct answers to this question.

- A. Case Management
- **B. Guided Selling**
- **C. Intelligent Lead Score**
- D. Agent Desktop
- **E. Forecasting and Pipeline Management**

Answer: B,C,E

NEW QUESTION # 26

Which of the following are some of the benefits of using SAP Business Technology Platform with SAP Customer Experience?

Note: There are 3 correct answers to this question.

- A. SAP Build can be used to create custom apps.
- B. AI capabilities empower sales & marketing analysts to accelerate decisions.
- C. Business process analysis is available out-of-the-box.
- D. SAP Integration Suite is available to integrate applications.
- E. SAP Cloud ALM tools and accelerators can be used to help jumpstart a customer implementation.

Answer: A,B,D

NEW QUESTION # 27

Your customer is looking for a solution that can be used on a mobile device to execute a guided selling process. Which SAP Customer Experience solution would you recommend?

- A. SAP Emarsys
- B. SAP Customer Data Platform
- C. SAP Sales Cloud Version 2
- D. SAP Commerce Cloud

Answer: C

NEW QUESTION # 28

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