

New Salesforce-Certified-Administrator Test Camp - Salesforce-Certified-Administrator Exam Sample



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Salesforce Certified Administrator Sample Questions (Q85-Q90):

NEW QUESTION # 85

When users log in to Salesforce via the user interface, which two settings does the system check for authentication?
Choose 2 answers

- A. The user's Two-Factor Authentication for User Interface Logins permission
- B. The user's Two-Factor Authentication for API Logins permission
- C. The role IP address restrictions
- D. The user's profile login hours restrictions

Answer: A,D

Explanation:

Explanation

When users log in to Salesforce via the user interface, the system checks for authentication based on their profile settings and permissions. One of the settings is login hours, which specify the time range when users can log in to Salesforce based on their profile. Another setting is Two-Factor Authentication for User Interface Logins permission, which requires users to enter a verification code along with their username and password when they log in to Salesforce via the user interface. References:

https://help.salesforce.com/s/articleView?id=sf.users_profiles_loginhours.htm&type=5<https://help.salesforce.com>

NEW QUESTION # 86

The administrator for Cloud Kicks has created a screen flow to help service reps ask the same set of questions when customers call in with issues. This screen should be visible from cases.

How should the screen flow be distributed?

- A. Home page
- **B. Lightning page**
- C. Page Layout
- D. Component Filter

Answer: B

NEW QUESTION # 87

The Marketing team at Cloud Kicks uses campaigns to generate product interest. They want custom picklist values for the campaign member Status field for each campaign they run, currently, they ask the administrator to add or delete values, but this is very time consuming.

Which two user permission should allow the Marketing team to customize the campaign member status picklist values themselves?

Choose 2 answers

- **A. Edit permission for campaigns**
- B. Customize Application permission
- C. Create and Edit for Campaign Member
- **D. Marketing user feature license**

Answer: A,D

Explanation:

Explanation

To customize the campaign member status picklist values themselves, marketing users need two things: a marketing user feature license and edit permission for campaigns. A marketing user feature license enables users to create, edit, and delete campaigns; manage campaign members; and update campaign history via the import wizards or API. Edit permission for campaigns allows users to modify existing campaigns and their related records such as campaign members and campaign member statuses. References:

https://help.salesforce.com/s/articleView?id=sf.campaigns_enable.htm&type=5<https://help.salesforce.com/s/artic>

NEW QUESTION # 88

Ursa Major Solar provides a 1-year warranty on all of the panels it installs. Installation details, along with the warranty information, are captured on a custom object called Installation. The installation record is created by the installer from the mobile app. Customers soon receive a longer warranty as a way of increasing customer satisfaction when an installation gets delayed or has issues.

How should the administrator configure Salesforce to capture the expiration date of the warranty?

- **A. Create a formula field to display 1 year from the warranty purchased.**
- B. Include the warranty Expiration Date field on the mobile page layout.
- C. Use a formula as the default value of the warranty Expiration Date field.
- D. Add a validation rule to ensure the Expiration Date field is populated.

Answer: A

NEW QUESTION # 89

Northern Trail Outfitters has hired interns to enter Leads Into Salesforce and has requested a way to identify these new records from existing Leads.

What approach should an administrator take to meet this requirement?

- A. Set up Web-to-Lead for the interns' use.
- B. Create a separate Lead Lightning App.
- C. Update the active Lead Assignment Rules.
- **D. Define a record type and assign it to the interns.**

Answer: D

Explanation:

Explanation

To identify new leads entered by interns from existing leads, the administrator should define a record type and assign it to the interns. This will allow them to select a different record type when creating leads, and distinguish them from other leads based on record type. Creating a separate Lead Lightning App or updating the active Lead Assignment Rules will not affect lead identification. Setting up Web-to-Lead form will not work if the interns are entering leads manually in Salesforce. References:

https://help.salesforce.com/s/articleView?id=sf.customize_recordtype.htm&type=5

NEW QUESTION # 90

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