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Salesforce Certified B2C Commerce Architect Sample Questions (Q25-Q30):

NEW QUESTION # 25
A company wants to add Salesforce Order Management to their existing B2C Commerce, Service Cloud, and Sales Cloud integration. Their current sales process lets sales reps build quotes, create orders, and process reduction orders for refunds as part of their sales channel workflow. Their B2C Commerce order objects also include multiple custom attributes that the merchant's current Order Management System uses to allocate orders to the correct distribution center for fulfillment.
When enabling Salesforce Order Management, what potential concerns will the merchant need to work through?

- A. Custom attributes on B2C Commerce Orders are not natively supported for Salesforce Order Management integrations and require custom Apex development to handle mapping.
- B. Salesforce Order Management integrates natively with B2B Commerce when both products reside within the same Org but requires the use of a customizable B2C Commerce cartridge to import data from a B2C Commerce instance.

- C. Salesforce Order Management does not allow for fulfillment rules across multiple distribution centers without the use of an AppExchange package or custom Apex triggers.
- D. Reduction Orders and Order Management change orders conflict if both are enabled in the same Org and require the use of Record Types and Apex Triggers or Validation Rules to avoid conflicts.

Answer: B

NEW QUESTION # 26

The Client wants to offer custom made container products on its new B2C Commerce storefront. TheClient provided two business requirements.
* Customer can specify container length, width, and height.
* Customer can specify the material that the container is made of.
The Client also provided the Architect a current data schema (shown below) for reference while preparing the technical documentation.

Which two gaps between the requirements and the data schema should the Architect discuss with the Client?
Choose 2 answers

- A. The data schema includes unique identifiers for material and color fields,but neither are reflected in the business requirements.
- B. The data schema includes an implied structure that the customer's choices should be captured as custom objects, but there isn't a business requirement to do so
- C. The data schema includes a Color_ID field, but there isn't a business requirement to allow the customer to specify container color.
- D. The data schema includes a material Price_Markup field, but there Isn't a business requirement to factor the material cost Into the final price calculation.

Answer: A,C

Explanation:
The provided data schema includes several fields that do not match the stated business requirements, which focus on the custom dimensions and materials of the containers:
Option A: The inclusion of unique identifiers for materials and color fields in the data schema suggests a level of detail and structure around these attributes that is not reflected in the business requirements. If the business does not require tracking or differentiating materials beyond just naming them, this might be unnecessarily complex.
Option D: The data schema includes a Color_ID field, which implies the ability to specify the color of the container. However, the business requirements do not mention color as a customization option available to customers. This discrepancy needs to be addressed to ensure that the database design aligns with actual business needs.

NEW QUESTION # 27

An Architect isperforming an audit of production logs via Log Center and finds some potentially dangerous custom log output.
In which two ways It this log output Improper In a production environment? Choose 2 answers

- A. The log information includes the customer's card CW (card security code) and expiration date, which violates PCI.
- B. The log information includes the customer s cardname as it appears along with the credit card number (PAN), which violates PCI.
- C. The log information includes the order number and customer s email, which violates PCI.
- D. Information logs should not be used in a production environment

Answer: B,C

NEW QUESTION # 28

Given a website launched to production, the Architect can rely on several SFCC Business Manager tools that provide an automatic notification feature.
Which three tools have such a feature and do not require to be monitored manually?
Choose 3 answers

- A. Job Schedules

- B. Pipeline Profiler
- C. Custom Log Settings
- D. Quota Status
- E. Analytics Conversion Reports

Answer: A,D,E

NEW QUESTION # 29
During a technical review, the Client raises a need to display product pricing on the Product Detail Page (PDP) with discounted values per promotion. The Client notes customers complained of bad user experiences in the past when they would add a product to the basket from the cached PDP and then see a higher price when they started checkout as the promotion had expired.
What should the Architect suggest be implemented for this given that performance should be minimally impact?

- A. Adjust the PDP to have a low caching period during the promotion.
- B. Remove caching of the product page during the promotion.
- C. Create a separate template or view based on the promotion.
- D. Modify the page to vary the cache by price and promotion.

Answer: D

NEW QUESTION # 30
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