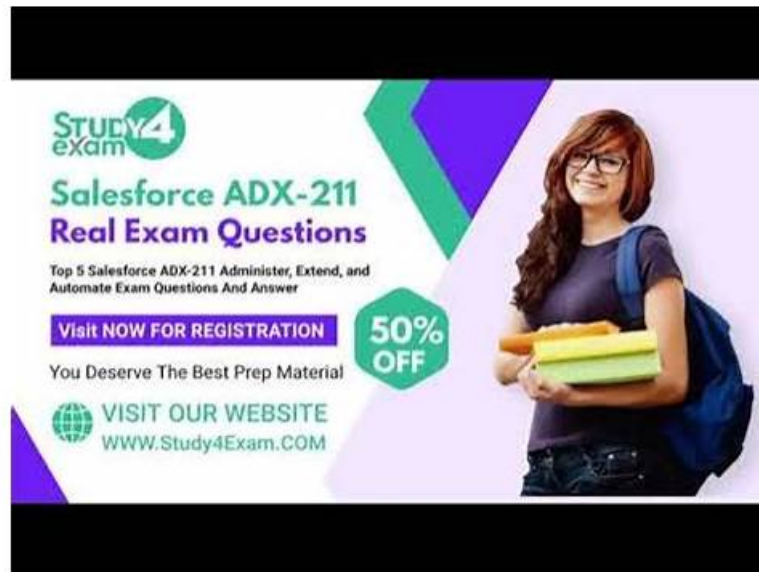


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The ADX-211 certification is a valuable credential for Salesforce professionals, as it demonstrates a deep understanding of the platform's capabilities and the ability to implement solutions that meet business requirements. Administer, Extend, and Automate Salesforce certification is particularly relevant for those who are responsible for managing Salesforce environments, such as administrators, developers, and consultants. Passing the ADX-211 Exam requires a combination of technical knowledge, practical experience, and a thorough understanding of Salesforce best practices.

Salesforce Administer, Extend, and Automate Salesforce Sample Questions (Q195-Q200):

NEW QUESTION # 195

Sales teams at Cloud Kicks ask each visiting customer to fill out a form that capturing their contact information and some basic footwear preferences. This information is saved to a spreadsheet and used by the sales team to alert their contacts when new shows are added to the inventory that matches their preferences. The sales team wants to be able to track this in Salesforce and see the information when viewing the contact Record.

Which two ways should the administrator configure this requirement?

Choose 2 answers

- A. Lookup Field
- B. Schema Builder
- C. Data Loader
- D. Lightning Object Creator

Answer: C,D

Explanation:

Data Loader is a tool that allows administrators to import, export, insert, update, delete, or upsert records in Salesforce using CSV files. Data Loader can handle large data sets and complex data transformations. Data Loader can be used to import records for a custom object from a spreadsheet. Lightning Object Creator is a tool that allows administrators to create custom objects in Salesforce from spreadsheets. Lightning Object Creator can automatically map spreadsheet columns to fields and create relationships between objects. Lightning Object Creator can be used to create a custom object from a spreadsheet and import records at the same time.

NEW QUESTION # 196

Universal Containers wants to implement a new entitlement process for premier support accounts. This support includes phone contact with the customer every 24 hours from the time the case is created for as long as it remains open.

How should an administrator configure this requirement?

- A. Build a sequential milestone
- B. Configure an escalation rule
- C. Create an independent milestone
- D. Enable milestone tracker

Answer: D

NEW QUESTION # 197

The sales team has requested that a new field be added to accounts called Current Customer. The default value will be No and will change "Yes" if any related opportunity is successfully closed as won.

What can an admin do to meet this requirement?

- A. Use an Apex trigger on the Account object that sets the Current customer field when an opportunity is won.
- B. Configure current customer as a roll-up summary field that will recalculate whenever an opportunity is won
- C. Use a workflow rule on the Opportunity object that sets the current customer field when an opportunity is won.
- D. Configure current customer as a text field and use an approval process to recalculate its value

Answer: A

NEW QUESTION # 198

what should an administrator do before case feeds can be enabled? choose 2

- A. Enable chatter.
- B. Enable case assignment rules.
- C. Enable default email templates
- D. Enable feed tracking on cases.

Answer: A,D

Cloud Kicks would like to reassign ownership of all leads that are open and more than 60 days old. The system administrator has written an assignment rule to distribute these leads to the correct owners or queues. Which two tools should the administrator use to update the owner of these leads?

Choose 2 answers

- **A. Mass Update**
- B. Import Wizard
- C. Dataloader.io
- **D. Bulk API**

NEW QUESTION # 200

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