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Salesforce Certified Platform Integration Architect Sample Questions (Q120-Q125):

NEW QUESTION # 120

The goals for implementing Salesforce include a 360-degree view, leveraging CRM for marketing, sales, and service, and reusing enterprise quoting/order management. Which three systems from the current landscape can be retired?

- A. Sales Activity, Order Management, and Case Management
- B. Order Management, Case Management, and Email Marketing
- C. Email Marketing, Sales Activity, and Case Management

Answer: C

Explanation:

When implementing Salesforce to achieve a 360-degree view of the customer, the platform replaces legacy "siloeed" applications that

perform core CRM functions. Based on the business goals provided, Salesforce will be the master for Marketing, Sales, and Service.

The systems to be retired are those whose functionality is natively subsumed by Salesforce:

Email Marketing: Replaced by Salesforce Marketing Cloud or native marketing features.

Sales Activity: Replaced by Sales Cloud, which masters lead management, opportunity tracking, and activity logging.

Case Management: Replaced by Service Cloud, which provides the tools for customer support agents to resolve inquiries.

Order Management and Quoting are specifically noted as "Enterprise capabilities" that the business wants to reuse. This means these systems will stay in the landscape and be integrated with Salesforce, rather than being retired. Therefore, any option containing "Order Management" (A and C) is incorrect. Retiring the marketing, sales activity, and service systems allows the organization to consolidate its customer data into a single platform, fulfilling the primary goal of the Salesforce transformation.

NEW QUESTION # 121

Northern Trail Outfitters (NTO) has recently changed its Corporate Security Guidelines. The guidelines require that all cloud applications pass through a secure firewall before accessing on-premise resources. NTO is evaluating middleware solutions to integrate cloud applications with on-premise resources and services. Which consideration should an integration architect evaluate before choosing a middleware solution?

- A. The middleware solution is capable of establishing a secure API Gateway between cloud applications and on-premise resources.
- B. The middleware solution is able to interface directly with databases via an Open Database Connectivity (ODBC) connection string.
- C. The middleware solution enforces the OAuth security protocol.

Answer: A

Explanation:

When corporate guidelines mandate that all cloud-to-on-premise traffic must pass through a secure firewall, the architecture must support a Demilitarized Zone (DMZ) or "Perimeter Network" strategy. The Integration Architect must evaluate whether the middleware solution includes a robust API Gateway component.

A secure API Gateway acts as the single entry point for all external requests. It is typically deployed within the DMZ to terminate incoming TLS connections from the cloud (Salesforce) and perform deep packet inspection, IP whitelisting, and authentication before proxying the request to internal on-premise resources. This provides a critical layer of insulation, ensuring that internal services—such as an ERP or legacy database—are never exposed directly to the public internet.

While OAuth enforcement (Option B) is a common requirement for authorization, it does not fulfill the specific network-level firewall requirement described. Similarly, ODBC connectivity (Option C) is a low-level internal database protocol that should generally be avoided for cross-firewall communication due to its inherent security risks. By selecting a middleware solution with integrated API Gateway capabilities, Northern Trail Outfitters can provide the security team with centralized control over encryption, rate limiting, and threat protection, thereby strictly adhering to the new Corporate Security Guidelines while enabling seamless hybrid cloud integration.

NEW QUESTION # 122

A subscription-based media company's system landscape forces many subscribers to maintain multiple accounts and to log in more than once. An Identity and Access Management (IAM) system, which supports SAML and OpenId, was recently implemented to improve the subscriber experience through self-registration and single sign-on (SSO). The IAM system must integrate with Salesforce to give new self-service customers instant access to Salesforce Community Cloud.

Which requirement should Salesforce Community Cloud support for self-registration and SSO?

- A. SAML SSO and Registration Handler
- B. OpenId Connect Authentication Provider and JIT provisioning
- C. SAML SSO and Just-in-Time (JIT) provisioning

Answer: B

NEW QUESTION # 123

Northern Trail Outfitters has had an increase in requests from other business units to integrate opportunity information with other systems from Salesforce. The developers have started writing asynchronous @future callouts directly into the target systems. The CIO is concerned about the viability of this approach and scaling for future growth. What should be done to mitigate the CIO's

concerns?

- A. Refactor the existing @future methods to use Enhanced External Services, import Open API 2.0 schemas, and update flows to use services instead of Apex.⁷⁸
- **B. Implement an Enterprise Service Bus for service orchestration, mediation, routing, and decouple dependencies across systems.¹⁰**
- C. Implement an extract, transform, load (ETL) tool and perform nightly batch data loads to reduce network traffic.

Answer: B

Explanation:

The CIO's concern regarding "viability" and "scaling" is rooted in the risks associated with tightly coupled, point-to-point integrations. Using @future methods for direct callouts creates a "spaghetti" architecture where Salesforce must manage the specific endpoints, authentication, and error logic for every external system.

The architect should recommend implementing an Enterprise Service Bus (ESB). An ESB acts as a centralized middleware layer that provides mediation, routing, and orchestration. By moving the integration logic to an ESB, Salesforce only needs to send a single message to the bus. The ESB then takes responsibility for delivering that data to multiple business units and external systems. This decouples Salesforce from the downstream systems; if a target system changes its API or is replaced, only the ESB configuration needs to be updated, not the Salesforce Apex code.

While External Services (Option A) provide a low-code way to call APIs, they still represent point-to-point connections and do not solve the broader orchestration and scaling challenges. ETL tools (Option C) are designed for bulk data movement and would not satisfy the need for the near real-time updates that the existing callout logic likely supports. An ESB provides the "quality of service" features—such as guaranteed delivery, retries, and protocol transformation—that are necessary for a growing enterprise to maintain a stable and scalable integration landscape.

NEW QUESTION # 124

Universal Containers (UC) is currently managing a custom monolithic web service that runs on an on-premise server. This monolithic web service is responsible for Point-to-Point (P2P) integrations between Salesforce and a legacy billing application, a cloud-based ERP, and a data lake. UC has found that the tight interdependencies are causing failures. What should an integration architect recommend to decouple the systems and improve performance?

- A. Move the custom monolithic web service from on-premise to a cloud provider.
- B. Use the Salesforce Bulk API when integrating back into Salesforce.
- **C. Leverage modular design by breaking up the web service into smaller pieces for a microservice architecture.**

Answer: C

Explanation:

The primary architectural flaw in UC's current landscape is the reliance on a monolithic P2P integration layer. In such designs, any failure in one integration thread or a surge in volume for one system can monopolize resources (CPU, memory, threads), causing the entire service—and thus all other integrations—to fail. This lack of isolation leads to the "tight interdependencies" described.

To effectively decouple these systems, the architect should recommend a Microservices Architecture. By breaking the monolithic service into smaller, independent, and modular components, each integration (Billing, ERP, Data Lake) becomes its own isolated service. This approach provides several key architectural benefits:

Isolation of Failure: If the connection to the legacy billing application fails or times out, it no longer impacts the ERP or Data Lake integrations.

Independent Scalability: If the Data Lake integration requires high throughput, that specific microservice can be scaled horizontally without wasting resources on the others.

Technology Agility: Each microservice can be updated or patched independently, allowing for faster maintenance cycles.

Furthermore, moving a "monolithic" service to the cloud (Option B) is simply a "lift and shift" that preserves the underlying fragility.

While the Bulk API (Option A) is excellent for high-volume data loading, it does not solve the fundamental problem of system interdependency and orchestration failure. Transitioning to a modular, service-oriented design allows UC to implement modern integration patterns, such as asynchronous queuing between the microservices, which significantly improves the overall resilience and performance of the Salesforce-to-back-office landscape.

NEW QUESTION # 125

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