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## Nonprofit Cloud Consultant Practice Test

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compile them into our Nonprofit-Cloud-Consultant practice materials, they win wide acceptance with first-rank praise. To go with the changing neighborhood, we need to improve our efficiency of solving problems as well as the new contents accordingly, so all points are highly fresh about in compliance with the syllabus of the exam.

## Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions (Q121-Q126):

### NEW QUESTION # 121

A consultant is upgrading a non-profit client from version 2 of NPSP to version 3. Which action should the consultant take before running the NPSP Installer?

- A. Delete the custom Households object.
- **B. Run NPSP Health Check.**
- C. Upgrade the Recurring Donations package by itself.
- D. Delete all fields labelled Deprecated.

**Answer: B**

Explanation:

Before upgrading from version 2 to version 3 of NPSP, the consultant should:

Run NPSP Health Check: This tool identifies potential issues in the current NPSP configuration, including deprecated fields, custom objects, and other configurations that might cause problems during the upgrade.

Running NPSP Health Check ensures that the upgrade process goes smoothly by addressing any issues beforehand.

Reference:

Salesforce Nonprofit Success Pack Documentation

Salesforce Trailhead: Upgrading NPSP

### NEW QUESTION # 122

A nonprofit wants to use Customizable Rollups in its NPSP org. What should the consultant advise?

- A. Advanced Currency Management is unsupported by Customizable Rollups.
- B. Customizable Rollups can only be used in orgs using the Household Account model.
- **C. After Customizable Rollups are enabled, it is irreversible.**
- D. Existing User Defined Rollups need to be re-created as Customizable Rollups.

**Answer: C**

Explanation:

Customizable Rollups in NPSP provide a flexible way to manage rollup calculations for donations and other records. However, once Customizable Rollups are enabled, the action is irreversible. This means you cannot revert to the standard rollup settings after enabling Customizable Rollups.

Steps to Enable:

\* Enable Customizable Rollups:

\* Navigate to NPSP Settings -> Donations -> Customizable Rollups.

\* Enable the Customizable Rollups feature.

\* Configure Rollups:

\* Set up the necessary rollup rules and configurations to match the nonprofit's data tracking and reporting needs.

References:

Salesforce Nonprofit Success Pack Documentation

Salesforce Trailhead: Configure Customizable Rollups in NPSP

### NEW QUESTION # 123

A consultant is planning to use Accounting Subledger and migrate 20 years of donation data into NPSP for a nonprofit that receives more than 200,000 donations each year.

Which two features should the consultant consider implementing to improve search performance?

Choose 2 answers

- A. Custom Index
- B. Skinny Tables
- C. Salesforce Object Search Language (SOSL)
- D. Salesforce Optimizer

**Answer: A,B**

Explanation:

[https://trailhead.salesforce.com/en/content/learn/modules/search\\_solution\\_basics/search\\_solution\\_basics\\_optimizing](https://trailhead.salesforce.com/en/content/learn/modules/search_solution_basics/search_solution_basics_optimizing) To improve search performance when migrating a large volume of donation data into the Nonprofit Success Pack (NPSP) for a nonprofit, the consultant should consider implementing Skinny Tables and Custom Index. Here is a detailed explanation:

Skinnny Tables:

Skinnny tables are a performance optimization technique in Salesforce used to improve the performance of read-only operations.

They are highly effective in environments with large volumes of data, such as the scenario described with 20 years of donation data and over 200,000 donations each year.

A skinnny table contains frequently accessed fields and can significantly reduce query time.

Skinnny tables are maintained by Salesforce and do not require changes to the custom object schema or existing queries.

They are particularly useful for scenarios involving complex reports and list views.

Custom Index:

Custom indexes enhance the performance of search queries in Salesforce.

Creating custom indexes on fields that are frequently used in search filters and conditions can drastically improve search performance.

Salesforce allows up to 25 custom indexes per object, which can be leveraged to optimize searches on key fields such as donor names, donation dates, and amounts.

Custom indexes should be applied to fields involved in frequently used WHERE clauses in SOQL queries.

Reference:

Salesforce documentation on Skinnny Tables: Skinnny Tables

Salesforce documentation on Custom Index: Custom Index

#### NEW QUESTION # 124

A nonprofit created a custom Opportunity Name for all In-kind gifts.

Which two considerations should the consultant discuss with the nonprofit?

Choose 2 answers

- A. The Opportunity Name Format will only be applied to new Opportunities of the matching record type,
- B. The nonprofit should change existing Opportunities to the new naming convention through an upsert.
- C. Click the Refresh Name button on one Opportunity record to update all relevant Opportunities.
- D. The nonprofit should change existing Opportunities to the new naming convention by running the Refresh All Opportunity Names utility.

**Answer: A,D**

Explanation:

When a nonprofit creates a custom Opportunity Name for all in-kind gifts, it is important to understand how this change impacts existing and new Opportunity records. The Refresh All Opportunity Names utility can be used to update the names of existing Opportunities to match the new naming convention. Additionally, the custom Opportunity Name Format will only apply to new Opportunities that match the specified record type.

Steps:

\* Update the Opportunity Name Format settings to reflect the new naming convention for in-kind gifts.

\* Use the Refresh All Opportunity Names utility to apply the new naming convention to existing Opportunities. This ensures consistency across all records.

\* Inform users that the new naming convention will only be automatically applied to new Opportunities created with the matching record type going forward.

\* Monitor the changes and verify that the updated names meet the nonprofit's requirements.

References:

CertGod Nonprofit Cloud Consultant Guide: Provides guidance on updating Opportunity names and using utilities for bulk updates.

Salesforce Documentation on Opportunity Name Formats: Details the steps for configuring and applying custom naming conventions.

### NEW QUESTION # 125

A nonprofit has hired a consultant to help implement a Salesforce marketing automation solution. Which question should a consultant ask the nonprofit first?

- A. Will departments be sharing the same marketing data?
- **B. What are the overall marketing objectives and strategy?**
- C. How much visibility does the nonprofit need into the lifecycle of its marketing leads?
- D. How is marketing data maintained and is it currently clean and accurate?

**Answer: B**

### NEW QUESTION # 126

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