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Salesforce Certified Platform Integration Architect Sample Questions (Q86-Q91):

NEW QUESTION # 86

An integration architect has received a request to prevent employees that leave the company from accessing data in Salesforce after they are deactivated in the company's HR system. What should the integration architect determine before recommending a solution?

- A. Data access prevention requirements, integration requirements, and system constraints
- B. Data access prevention requirements, then identify frequency

- C. Inbound integration requirements, then identify frequency

Answer: C

NEW QUESTION # 87

A new Salesforce program has the following high-level abstract requirement: Business processes executed on Salesforce require data updates between their internal systems and Salesforce. Which relevant detail should an integration architect seek to specifically solve for integration architecture needs of the program?

- A. Core functional and non-functional requirements for User Experience design, Encryption needs, Community, and license choices
- B. Timing aspects, real-time/near real-time (synchronous or asynchronous), batch and update frequency
- C. Integration skills, SME availability, and Program Governance details

Answer: B

Explanation:

In the discovery and translation phase of a Salesforce project, an Integration Architect must move beyond high-level business goals to define the technical "DNA" of the data exchange. While organizational readiness and user experience are vital to project success, they do not dictate the architectural patterns required to move data between systems.

The most critical details for designing an integration architecture are the Timing and Volume requirements. Identifying whether a business process is Synchronous or Asynchronous is the primary decision point. For example, if a Salesforce user requires an immediate validation from an external system before they can save a record, a synchronous "Request-Reply" pattern using an Apex Callout is required. If the data update can happen in the background without blocking the user, an asynchronous "Fire-and-Forget" pattern is preferred to improve system performance and user experience.

Furthermore, understanding the Update Frequency (e.g., real-time, hourly, or nightly) and the Data Volume (e.g., 100 records vs. 1 million records) allows the architect to select the appropriate Salesforce API. High-volume, low-frequency updates are best handled by the Bulk API to minimize API limit consumption, while low-volume, high-frequency updates are better suited for the REST API or Streaming API. By specifically seeking out these timing and frequency aspects, the architect ensures that the chosen solution is scalable, stays within platform governor limits, and meets the business's Service Level Agreements (SLAs). Without these details, the architect risks designing a solution that is either too slow for the business needs or too taxing on system resources.

NEW QUESTION # 88

Northern Trail Outfitters (NTO) uses different shipping services for each of the 34 countries it serves. Services are added and removed frequently to optimize shipping times and costs. Sales representatives need to select between valid service(s) for the customer's country and request shipping estimates from that service. Which solution should an architect propose?

- A. Use Platform Events to construct and publish shipper-specific events.
- B. Store shipping services in a picklist that is dependent on a country picklist.
- C. Use middleware to abstract the call to the specific shipping services.

Answer: C

Explanation:

When an organization must interact with multiple external services (34 different shipping providers) that change frequently, the primary architectural goal is to decouple Salesforce from the specific endpoints and protocols of those services.¹¹ The architect should propose using middleware to abstract the call. By introducing a middleware layer (such as an ESB or iPaaS), Salesforce makes a single, standardized call to the middleware, passing the country and order details. The middleware then handles the "Process Orchestration":

Service Routing: Determining which shipping service is valid for the specified country.

Protocol Mediation: Translating the standard Salesforce request into the specific format (REST, SOAP, XML, etc.) required by each individual shipping provider.

Maintenance: When a shipper is added or removed, the change is made in the middleware without requiring any code or metadata updates in Salesforce.

Option A (Picklists) creates a high administrative burden and does not solve the underlying technical complexity of making callouts to dozens of different APIs. Option B (Platform Events) is asynchronous and would introduce unnecessary latency for a sales rep who needs an estimate "on the spot" to complete an order. Middleware abstraction provides a scalable, maintainable, and agile architecture that allows NTO to optimize its shipping operations without disrupting the CRM user experience.

NEW QUESTION # 89

Service agents at Northern Trail Outfitters use Salesforce to manage cases and B2C Commerce for ordering. Which integration solution should an architect recommend in order for the service agents to see order history from a business-to-consumer (B2C) Commerce system?

- A. REST API offered by Commerce Platform
- **B. Salesforce B2C Commerce to Service Cloud Connector**
- C. MuleSoft Anypoint Platform

Answer: B

Explanation:

For organizations using both Salesforce Service Cloud and B2C Commerce (formerly Demandware), Salesforce provides a specialized, pre-built integration known as the Salesforce B2C Commerce to Service Cloud Connector. This connector is part of the Salesforce B2C Solution Architecture and is the recommended choice because it offers "out-of-the-box" cross-cloud functionality.

The connector enables several critical business processes for service agents:

Unified Customer Profile: Synchronizes customer data between the two platforms, ensuring agents have the most current contact information.

Order History Visibility: Allows agents to view real-time order data and status from the Commerce system directly within the Service Console.

Service Actions: Enables agents to perform commerce-related tasks, such as "Order on Behalf Of," without leaving the Salesforce interface.

While an architect could build a custom integration using the Commerce REST API (Option A) or MuleSoft (Option C), these approaches require significant development, testing, and long-term maintenance effort. The B2C Connector reduces time-to-market and leverages Salesforce's own engineering to handle complex synchronization logic and API versioning. Recommending the standard connector aligns with the architectural principle of "clicks before code" and ensures that the integration remains supported by Salesforce as both platforms evolve.

NEW QUESTION # 90

A company captures orders and needs to send them to the Order fulfillment system. The user is not required to have confirmation from the fulfillment system. Which system constraint question should be considered when designing this integration?

- A. Can the fulfillment system implement a contract-first Outbound Messaging interface?
- B. Which system will validate order shipping addresses?
- **C. What latency is acceptable for orders to reach the fulfillment system?**

Answer: C

Explanation:

When a business process does not require immediate confirmation from a target system, the architecture can move from a synchronous Request-Reply pattern to an asynchronous Fire-and-Forget pattern. In this transition, the most critical "non-functional" requirement for the Integration Architect is to define acceptable latency.

Latency determines the technical stack. If the fulfillment system must receive the order within seconds (Near Real-Time), the architect might choose Salesforce Outbound Messaging or a Flow-triggered Platform Event. If the order only needs to arrive within 4-12 hours, a Batch ETL process is more efficient as it conserves API limits and can handle much higher volumes more reliably.

While address validation (Option B) is a functional requirement, it does not define the architectural framework. Option C is a specific solution implementation question rather than a fundamental design constraint. By asking about latency, the architect identifies the time boundary between "Data Entry" in Salesforce and "Processing" in the fulfillment system. This answer directly informs the choice of pattern, the retry logic required, and the error-handling strategy needed to ensure the "Order-to-Cash" cycle is completed successfully without blocking the sales rep's productivity.

NEW QUESTION # 91

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
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