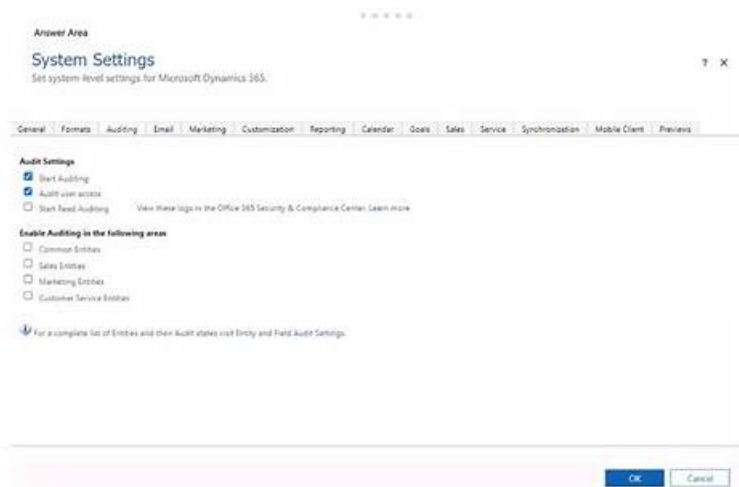# MB-280 Original Questions & Microsoft Dumps MB-280 Collection: Microsoft Dynamics 365 Customer Experience Analyst Finally Passed

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Microsoft MB-280 Exam Syllabus Topics:

Topic	Details
Topic 1	• Implement Security and Customizations in Dynamics 365 Sales: This section addresses the implementation of security measures and customization options within Dynamics 365 Sales for Dynamics 365 Sales Professionals.
Topic 2	• Extend and Enhance Dynamics 365 Sales Capabilities: For Dynamics 365 Sales Professionals, this section evaluates the ability to extend Dynamics 365 Sales functionality and integrate it with other applications using Power Platform tools.
Topic 3	• Implement Dynamics 365 Sales: This section focuses on the essential processes for setting up and managing Dynamics 365 Sales effectively for Dynamics 365 Sales Professionals.

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Microsoft Dynamics 365 Customer Experience Analyst Sample Questions (Q85-Q90):

NEW QUESTION # 85
Drag and Drop Question
The product development team for a toy company creates a new remote-control toy.
You need to create the necessary records and record relationships to sell the product for a newly deployed Dynamics 365 Sales system.
Which five records and/or components should you configure in sequence? To answer, move the five appropriate records and/or components from the list of records and components to the answer area. Arrange the five records and/or components in the correct order.
NOTE: More than one order of answer choices is correct. You will receive credit for any of the correct orders you select.

Answer:

Explanation:

Explanation:
Step 1: product families
Define your product catalog by organizing your products in a hierarchical structure by creating products and bundles under a product family, defining related products, and adding properties (attributes) to the parent product family so that all the child products and bundles under a product family automatically inherit the properties.
Step 2: products
Step 3: units
How the price for the product is determined for each unit of measure that is defined for that product.
Step 4: price lists
Define product pricing with price lists and price list items
Price lists tell your sales agents what to charge for your products or services. You can create multiple price lists so that you can maintain separate price structures for different regions, sales channels, or sales territories.
Price lists tie the unit, product, and pricing details together, so before you create a price list, make sure the units and products are in place.
Note: Create a Price List Item within a Price List
In the Price List form, select the Price List Items tab, and then select New Price List Item.
In the Price List Item form, fill in the following information:
Product: Select the product for which you're creating this price list.
Unit: Select the unit for the product you're creating this price list for.
Etc,
Step 5: price list items
Price List Item (ProductPriceLevel) table/entity reference (Microsoft Dynamics 365) Information about how to price a product in the specified price level, including pricing method, rounding option, and discount type based on a specified product unit.

NEW QUESTION # 86
An organization wants to synchronize their emails, appointments, and tasks with Dynamics 365.
They also want to enable auto-tracking for specific emails. What configurations should be applied? (Select THREE)

- A. Configure Data Export Profiles
- B. Configure Mailbox Records
- C. Set up Server-Side Sync
- D. Enable Auto-Tracking
- E. Create Business Process Flows

Answer: B,C,D

NEW QUESTION # 87
You need to create and start a new customer journey to send "Welcome" emails to new customers.
Which three actions should you perform in sequence before you publish the journey? To answer, move the three appropriate actions from the list of actions to the answer are a. Arrange the three actions in the correct order.

Answer:

Explanation:

NEW QUESTION # 88

You are working in Dynamics 365 Sales. You turn on the visibility of the Dynamics 365 Sales records in the channel.

A user working with leads is unable to pin the view into Microsoft Teams.

You need to identify the issue.

What should you do?

- A. Enable the External links within Teams option.
- B. Add users to the Teams channel.
- C. Disable the Turn on the linking of Dynamics 365 records to Microsoft Teams channels option.
- D. Enable the Turn on Enhanced Microsoft Teams Integration option.
- E. Add users to the correct security role.

Answer: D

Explanation:

For users to pin views of Dynamics 365 Sales records in Microsoft Teams, Enhanced Microsoft Teams Integration must be enabled. This feature allows users to seamlessly work with Dynamics 365 records within Teams and ensures proper synchronization between the two platforms.

NEW QUESTION # 89

You are updating the current relationship behavior of the primary owner (Contact) to pet relationship.

You need to ensure the case study requirements are met.

Which two options must be changed? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Answer:

Explanation:

NEW QUESTION # 90

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It is a universally accepted fact that the MB-280 exam is a tough nut to crack for the majority of candidates, but there are still a lot of people in this field who long to gain the related certification so that a lot of people want to try their best to meet the challenge of the MB-280 exam. A growing number of people know that if they have the chance to pass the MB-280 Exam, they will change their present situation and get a more decent job in the near future. More and more people have realized that they need to try their best to prepare for the MB-280 exam.

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