

更新する Certified-Business-Analyst 学習教材試験-試験の準備方法-素晴らしい Certified-Business-Analyst 赤本合格率



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>> Certified-Business-Analyst 学習教材 <<

Certified-Business-Analyst 赤本合格率、Certified-Business-Analyst 合格率 書籍

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Salesforce Certified Business Analyst Exam 認定 Certified-Business-Analyst 試験問題 (Q173-Q178):

質問 # 173

During the discovery phase of a Salesforce project, which types of analyses should a business analyst typically perform?

- A. Technical, Stakeholder, Enterprise
- B. Enterprise, Strategy, Stakeholder
- C. Financial, Technical, Operational

正解: B

解説:

Explanation

The types of analyses that a business analyst typically performs during the discovery phase of a Salesforce project are enterprise analysis, strategy analysis, and stakeholder analysis. Enterprise analysis is a technique that examines and evaluates the internal and external factors that affect a business or organization. It can help the business analyst understand the strengths, weaknesses, opportunities, and threats (SWOT) of a business or organization. Strategy analysis is a technique that defines and clarifies the goals, objectives, scope, and success criteria of a project or initiative. It can help the business analyst align the project or initiative with the vision and mission of a business or organization. Stakeholder analysis is a technique that identifies and evaluates the people who have an interest in or influence on a project or initiative. It can help the business analyst understand who are the key stakeholders, what are their roles and responsibilities, what are their needs and expectations, how they communicate and collaborate, etc. Financial analysis is a technique that assesses the costs and benefits of a project or initiative. It can help the business analyst justify or prioritize the project or initiative based on its return on investment (ROI) or net present value (NPV). Technical analysis is a technique that examines and evaluates the technical aspects of a project or initiative. It can help the business analyst understand the feasibility or complexity of a project or initiative based on its architecture or design.

Operational analysis is a technique that analyzes and optimizes the processes and workflows of a business or organization. It can help the business analyst improve the efficiency or effectiveness of a business or organization based on its performance metrics or best practices.

質問 # 174

Northern Trail Outfitters follows an Agile methodology for its Marketing Cloud projects. The project team creates several types of documents.

Which document should a business analyst use to capture the software and behavioral requirements of the application?

- A. Scope statement specification
- B. System requirements specification
- **C. Functional requirements specification**

正解: C

解説:

Explanation

A functional requirements specification is a document that describes the software and behavioral requirements of an application, such as what features it should have and how it should behave under different scenarios. It can help communicate the expectations and needs of the stakeholders to the development team. A scope statement specification is a document that defines the project scope, objectives, deliverables, assumptions, constraints, and exclusions. It does not describe the software and behavioral requirements of an application. A system requirements specification is a document that describes the technical requirements of an application, such as hardware, software, security, performance, and reliability. It does not describe the software and behavioral requirements of an application. References:

<https://trailhead.salesforce.com/en/content/learn/modules/salesforce-business-analyst-certification-prep/requirement-specification>

質問 # 175

A business analyst (BA) at Universal Containers is conducting discovery sessions for implementing Experience Cloud. The key stakeholders have been assembled. The user stories have been written.

What should the BA do next?

- A. Plan the sprint schedule.
- **B. Define the acceptance criteria**
- C. Write the test scripts.

正解: B

質問 # 176

Cloud Kicks needs to revamp its support process to improve the customer experience and has asked the Service Cloud team to collaborate with the business analyst (BA). The BA has scheduled an initial live process mapping session with all stakeholders and received the following calendar responses:

What should the BA do?

- A. Proceed with the workshop as scheduled with the stakeholders who are available.
- B. Hold a one-on-one diagram session with each stakeholder before the workshop.
- C. Cancel the workshop and reschedule it to a date when all stakeholders are available.

正解: C

質問 # 177

Northern Trail Outfitters (NTO) has moved its inventory systems to Salesforce to track the clothing it manufactures and sells. As a part of this project, NTO wants to implement several features which will also improve how its inventory is restocked. In order to manage the discovery phase of the project, the project team plans to hire a business analyst (8A).

What should a BA do to be successful during the first phase of the project?

- A. Architect a solution, configure a sandbox, and build a proof of concept.
- B. Elicit requirements, build automation, and deploy a solution,
- C. Elicit requirements, create flows and process diagrams, and understand business analytics.

正解: C

解説:

Explanation

The tasks that a business analyst should do to be successful during the first phase of an inventory project are elicit requirements, create flows and process diagrams, and understand business analytics. These tasks will help them understand the current state of NTO's inventory system, capture the needs and expectations of stakeholders, map out how NTO tracks its clothing manufacturing and sales processes, and measure how NTO's inventory affects its business performance. Building automation and deploying a solution are tasks for later phases of the project after validating and testing prototypes. Architecting a solution and configuring a sandbox are tasks for developers or architects based on user stories. References:

<https://trailhead.salesforce.com/content/learn/modules/salesforce-business-analyst-certification-prep/customer-di>

<https://trailhead.salesforce.com/content/learn/modules/salesforce-business-analyst-certification-prep/business-pro>

質問 # 178

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Certified-Business-Analyst赤本合格率: <https://www.certshiken.com/Certified-Business-Analyst-shiken.html>

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