

Plat-Admn-301 Latest Test Prep, Plat-Admn-301 Real Sheets



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Salesforce Plat-Admn-301 Exam Syllabus Topics:

| Topic | Details |
|---------|--|
| Topic 1 | <ul style="list-style-type: none">• Objects and Applications: This section of the exam measures the skills of a Salesforce Business Analyst and covers selecting appropriate object and application-level solutions to meet business needs. It focuses on identifying when to use master-detail relationships, lookups, junction objects, related lists, record types, Schema Builder, and Object Creator. The section also includes improving UI and user experience using App Manager, Lightning App Builder, Dynamic Forms, standard Lightning components, console apps, and tools like the Lightning page analyze button. |

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| Topic 2 | <ul style="list-style-type: none"> • Security and Access: This section of the exam measures the skills of Salesforce Administrator and covers how record-level access, field access, and sharing models impact data visibility across the system. It focuses on understanding controlled-by-parent relationships, territory management, role hierarchies, and access to reports, dashboards, and email folders. It also includes comparing custom profiles, permission sets, and delegated administration, along with evaluating different authentication methods. The section also addresses the structure of business models such as person accounts, standard accounts, contacts, and contact-to-multiple-account relationships. |
| Topic 3 | <ul style="list-style-type: none"> • Process Automation: This section of the exam measures skills of Salesforce Consultant and covers choosing the right automation tools to solve complex business problems. It focuses on understanding the capabilities and limitations of declarative tools, identifying the right troubleshooting methods, and applying automation correctly within Salesforce's order of execution. This section emphasizes designing efficient, scalable automation using workflow tools, flows, and other declarative features. |
| Topic 4 | <ul style="list-style-type: none"> • Auditing and Monitoring: This section of the exam measures skills of a Salesforce Support Specialist and covers the tools used to monitor system behavior and review user activity. It includes understanding debug logs, setup audit trail, and methods for ensuring sensitive data is handled correctly in both production and sandbox environments. It also explains how to review and troubleshoot security settings, including recognizing pending updates that might affect system access. |

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Salesforce Certified Platform Administrator II Sample Questions (Q99-Q104):

NEW QUESTION # 99

The administrator at Universal Containers recently rolled out Email-to-Case functionality. Even though a new record type was created and specified in the Email-to-Case settings, all incoming cases are receiving a different record type. What is likely causing the record type discrepancy?

- A. The Automated Case User needs permissions to the new record type.
- B. A validation rule is preventing the record type from being updated.
- C. A Case assignment rule is preventing the record type from being updated.
- D. The new Case Owner needs permissions to the new record type.

Answer: A

Explanation:

The Automated Case User is the default user for cases created via Email-to-Case. This user needs to have permissions to the new record type in order to assign it to the incoming cases. If the Automated Case User does not have the permissions, the cases will receive a different record type based on the organization-wide default settings. References: https://help.salesforce.com/s/articleView?id=sf.case_email_to_case.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.case_automated_user.htm&type=5

NEW QUESTION # 100

The administrator at Cloud Kicks needs to import a batch of person accounts into Salesforce. What tool should the administrator use?

- A. Data Import Wizard

- B. Quick Create
- C. Mass Update
- D. Bulk API

Answer: A

Explanation:

The Data Import Wizard is a tool that allows you to import data for standard and custom objects, including person accounts, into Salesforce. You can access it from the Setup menu and use it to import up to 50,000 records at a time. You can also use it to update, upsert, or delete existing records. The Data Import Wizard can help you match your data with Salesforce fields, prevent duplicates, and run import jobs in the background.

References: https://help.salesforce.com/s/articleView?id=sf.data_importer.htm&type=5

NEW QUESTION # 101

When configuring a change set, which two practices should an administrator adhere to in order to ensure a successful deployment to production?

Choose 2 answers

- **A. Run deployment validations on the change set in the sandbox prior to uploading to production.**
- B. Clone a change set to add forgotten dependent components to an uploaded change set.
- C. When deploying a new record type, ensure the new record type is the only component in the change set.
- **D. Add permissions and access settings to outbound change sets in addition to the dependent component list.**

Answer: A,D

Explanation:

Two practices that the administrator should adhere to in order to ensure a successful deployment to production are:

* Add permissions and access settings to outbound change sets in addition to the dependent component list. This can help avoid deployment errors or access issues caused by missing permissions or settings for the components in the change set. For example, if the change set includes a new custom object, the administrator should also include the object permissions, field-level security, page layouts, and record types for that object.

* Run deployment validations on the change set in the sandbox prior to uploading to production. This can help test the change set for any errors or conflicts before deploying it to production. Deployment validations simulate the deployment without actually making any changes and report any issues or warnings.

The other two options are incorrect because:

* Cloning a change set does not add forgotten dependent components to an uploaded change set. It only creates a copy of the existing change set that can be modified before uploading.

* When deploying a new record type, it is not necessary to have it as the only component in the change set. It can be deployed along with other components as long as they are compatible and have the required dependencies.

References: https://help.salesforce.com/s/articleView?id=sf.change_sets_components.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.change_sets_deploy.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.change_sets_validate.htm&type=5

NEW QUESTION # 102

At Cloud Kicks, the Sales team uses a specific dashboard to see how they are doing daily. The team has asked the administrator for an easier way to see this dashboard.

What should the administrator recommend?

- A. Email the dashboard to the Sales Team every morning.
- **B. Add the dashboard to the Sales team's home page.**
- C. Create a custom app with a dashboard.
- D. Update the Sales team's app with a new dashboard.

Answer: B

Explanation:

A dashboard is a visual display of key metrics and trends for records in your org. Dashboards allow users to quickly monitor performance and identify trends or issues at a glance. To make it easier for users to see a dashboard they use frequently, administrators can add it to their home page using Lightning App Builder. This way, users can see their dashboard every time they

log in or go to their home tab without having to navigate elsewhere. References: https://help.salesforce.com/s/articleView?id=sf.dashboards_overview.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.dashboards_add_to_home_page.htm&type=5

NEW QUESTION # 103

Northern Trail Outfitters requires the sales user to input a use case before moving the opportunity stage to qualified. A consultant has reviewed the business requirement and ran a report to check the state of data completion. When pulling a report for opportunities in the qualified stage or beyond, it appears that only 30% of records have a use case filled out with varying text strings. What should the administrator recommend?

- A. Make the Use Case field required on the master Opportunity layout.
- B. Write a record-triggered flow that populates the Use Case field when an opportunity is closed.
- C. Use a quick action with the Use Case field in the layout, and add it as a Lightning component.
- **D. Create a validation rule and add the Use Case field to the Stage Guidance in Path.**

Answer: D

Explanation:

A validation rule and a stage guidance in Path are two features that can help ensure that users input a use case before moving the opportunity stage to qualified.

* A validation rule is a formula that validates the data entered by users and prevents records from being saved if they do not meet certain criteria. In this case, a validation rule can be used to check if the Use Case field is blank when the Stage field is changed to Qualified, and display an error message if so.

* A stage guidance in Path is a feature that displays helpful information or tips for each stage of a sales process on an opportunity record page. In this case, adding the Use Case field to the stage guidance in Path can remind users to fill out this field before moving to the next stage.

NEW QUESTION # 104

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