

Salesforce Revenue-Cloud-Consultant-Accredited-Professional認定試験の受験に対する対策



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>> Revenue-Cloud-Consultant-Accredited-Professional勉強資料 <<

Revenue-Cloud-Consultant-Accredited-Professional対策学習、Revenue-Cloud-Consultant-Accredited-Professional問題集

Xhs1991はその近道を提供し、君の多くの時間と労力も節約します。Xhs1991はSalesforceのRevenue-Cloud-Consultant-Accredited-Professional認定試験「Salesforce Revenue Cloud Consultant Accredited Professional」に向けてもっともよい問題集を研究しています。もしほかのホームページに弊社みたいな問題集を見れば、あとでみ続けて、弊社の商品を盗作することとよくわかります。Xhs1991が提供した資料は最も全面的で、しかも更新の最も速いです。

Salesforce Revenue-Cloud-Consultant-Accredited-Professional 認定試験の出題範囲：

トピック	出題範囲

トピック 1	<ul style="list-style-type: none"> Revenue Cloud Technical Design: In this topic, Salesforce consultants delve into CPQ and Billing design solutions, evaluating the capabilities of managed packages while assessing implications of legacy data. Consultants will determine when customization is necessary and identify project risks. Mastering this area ensures expertise in architecting robust Revenue Cloud solutions while mitigating implementation challenges.
トピック 2	<ul style="list-style-type: none"> Revenue Cloud Implementation Management: This topic equips Salesforce consultants to lead CPQ and Billing scoping sessions effectively, capture comprehensive solution designs, and prepare for Revenue Cloud projects. Emphasis is placed on managing activities across build, test, deployment, and support phases. Success in this section reflects proficiency in executing end-to-end implementation strategies.
トピック 3	<ul style="list-style-type: none"> New Release Capabilities: In this topic, Salesforce consultants explore the impact of new release capabilities on existing designs. The topic gives an understanding of the importance of aligning solutions with current and available functionalities.

Salesforce Revenue Cloud Consultant Accredited Professional 認定 Revenue-Cloud-Consultant-Accredited-Professional 試験問題 (Q14-Q19):

質問 # 14

What does RASIC stand for?

- A. React, Action, Support, Informed, Consulted
- **B. Responsible, Accountable, Supporting, Informed, Consulted**
- C. Responsible, Actionable, Supporting, Informed, Communicate
- D. Responsible, Actionable, Supporting, Informed, Consulted

正解: B

解説:

RASIC is an acronym used in project management to define the roles and responsibilities of each person who interacts with the project. Each letter represents a designated role in a task's completion:

* R (Responsible): This is the task lead - the individual who is ultimately responsible for getting the job done. There should only be one person responsible.

* A (Accountable): This is the person, or people, who will approve or deny the task once it's complete.

The person responsible can also play this role, but it can also be a technical expert or stakeholder.

* S (Supporting): The individual(s) in this role actively work on the task and help the person responsible.

* I (Informed): The individual(s) in this role need to be informed of the task's progress and any decisions being made. These are the people who need to know when the task is complete.

* C (Consulted): People in this role offer advice or guidance but do not actively work on the task. These are often subject matter experts who offer guidance or one-time technical reviews.

References

* Defining Roles and Responsibilities on a Project (RASIC) - Nexight Group

質問 # 15

Which corrective action should an admin take after noticing an error on a posted invoice?

- A. Change the status from Posted to draft on the invoice, correct the invoicing error and repost it
- B. credit the invoice, correct the order, create and post a new invoice
- C. Delete the invoice record, correct the order, create and Post a new invoice
- **D. Cancel and rebill, correct the order, create and post a new invoice.**

正解: D

解説:

Upon noticing an error on a posted invoice, the recommended corrective action is to use the "Cancel and Rebill" feature. This process allows an admin to roll back the invoice to its state before the most recent billing cycle, enabling the correction of errors on the invoice record. This functionality is applicable to both draft and posted invoices, providing a way to address issues such as missing invoice lines or incorrect billing details.

After canceling and rebilling, the admin can correct the order as needed and proceed to create and post a new invoice, ensuring the accuracy of billing records.

質問 # 16

What are three fundamental principles when scoping a Revenue CloudProject?

- A. Add new technology to the existing Process
- B. Interview Customer first before Knowledge Sharing with the sales team.
- C. Alignment with customer on cpq and billing Terminology
- D. Think Transformation before Customization
- E. Lead with Business Requirements and Process

正解: C、D、E

解説:

C) Lead with Business Requirements and Process123: This principle helps you understand the specific needs and objectives of the project, as well as the current and desired state of the business processes. It also helps you align the project scope with the business value and outcomes.

D) Think Transformation before Customization3: This principle helps you leverage the best practices and capabilities of Revenue Cloud, and avoid unnecessary or complex customizations that may increase costs, risks, and maintenance efforts. It also helps you embrace change and innovation, and optimize your revenue operations.

A) Alignment with customer on CPQ and Billing Terminology3: This principle helps you establish a common language and understanding of the key concepts and features of Revenue Cloud, such as CPQ (Configure-Price-Quote), Billing, Subscription Management, etc. It also helps you avoid

質問 # 17

Some of the users at universal containers have faced long processing times during quotedocument generation.What can be done to reduce the processing times for documentgeneration?

- A. reducing the number of quote line fields displayed in the quote line editor
- B. reducing the number of line columns that are included in the quote document
- C. using compressed image formats for image files included in the quote document
- D. Reducing the number of product rules and option constraints
- E. increase the number of product of product rules and option constraints

正解: B、C

質問 # 18

Universal containers has setup a partner type custom field on the CPQ quote object inorder to ensure partners receive discounts.setting the partner type on the quote shouldcause a recalculation because the field is an input to theproduct prices.how can partnertype queue a new calculation for the quote?

- A. Setup a quote calculator plugin to ensure the custom field triggers calculation
- B. Include the field in a custom metadata setting
- C. Refresh post install scripts
- D. Add the partner type field to the calculating fields field set

正解: D

質問 # 19

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Revenue-Cloud-Consultant-Accredited-Professional認定試験はたいへん難しい試験ですね。しかし、難しい試験といっても、試験を申し込んで受験する人が多くいます。なぜかと言うと、もちろんRevenue-Cloud-Consultant-Accredited-Professional認定試験がとても大切な試験ですから。IT職員の皆さんにとって、この試験のRevenue-Cloud-Consultant-Accredited-Professional認証資格を持っていないならちょっと大変ですね。この認証資格はあなた

の仕事にたくさんのメリットを与えられ、あなたの昇進にも助けになることができます。とにかく、これは皆さんのキャリアに大きな影響をもたらせる試験です。こんなに重要な試験ですから、あなたも受験したいでしょう。

Revenue-Cloud-Consultant-Accredited-Professional対策学習: <https://www.xhs1991.com/Revenue-Cloud-Consultant-Accredited-Professional.html>

- 試験の準備方法-認定する Revenue-Cloud-Consultant-Accredited-Professional勉強資料試験-権威のある Revenue-Cloud-Consultant-Accredited-Professional対策学習 □ Open Webサイト[www.jpexam.com]検索 (Revenue-Cloud-Consultant-Accredited-Professional) 無料ダウンロード Revenue-Cloud-Consultant-Accredited-Professional試験過去問
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- ハイパスレートの Revenue-Cloud-Consultant-Accredited-Professional勉強資料一回合格-権威のある Revenue-Cloud-Consultant-Accredited-Professional対策学習 ➡ “www.passtest.jp”にて限定無料の【 Revenue-Cloud-Consultant-Accredited-Professional 】問題集をダウンロードせよ Revenue-Cloud-Consultant-Accredited-Professional模擬モード
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- ladyhawk.online, skill.prestasimuda.com, www.stes.tyc.edu.tw, smartrepair.courses, saassetu.com, www.stes.tyc.edu.tw, learn24.fun, www.stes.tyc.edu.tw, avidtrainings.com, www.stes.tyc.edu.tw, Disposable vapes

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