

# **Revenue-Cloud-Consultant-Accredited-Professional Pass4sure Dumps & Revenue-Cloud-Consultant- Accredited-Professional Sichere Praxis Dumps**



2026 Die neuesten ZertSoft Revenue-Cloud-Consultant-Accredited-Professional PDF-Versionen Prüfungsfragen und Revenue-Cloud-Consultant-Accredited-Professional Fragen und Antworten sind kostenlos verfügbar: <https://drive.google.com/open?id=1-sq8aGycK5uZQ76HNI7wG1ndqZhue5li>

Wollen Sie, ein ITer, durch den Erfolg zu IT-Zertifizierungsprüfungen Ihre Fähigkeit beweisen? Und heute besitzen immer mehr Ihre Freuden und Kommilitonen die IT-Zertifizierungen. Und in diesem Fall können Sie weniger Chancen haben, wenn Sie keine Zertifizierung haben. Und haben Sie sich entschieden, welche Prüfung abzulegen? Wie sind Salesforce Prüfungen? Oder Salesforce Revenue-Cloud-Consultant-Accredited-Professional Zertifizierungsprüfung? Salesforce Revenue-Cloud-Consultant-Accredited-Professional Zertifizierungsprüfung ist wertvoll und hilft Ihnen unbedingt, Ihren Wunsch zu erreichen.

Wenn Sie die Salesforce Revenue-Cloud-Consultant-Accredited-Professional (Salesforce Revenue Cloud Consultant Accredited Professional) Zertifizierungsprüfung bestehen wollen, hier kann ZertSoft Ihr Ziel erreichen. Wir sind uns im Klar, dass Sie die die Revenue-Cloud-Consultant-Accredited-Professional Zertifizierungsprüfung wollen. Unser Versprechen sind die wissenschaftliche und qualitativ hochwertige Prüfungsfragen und Antworten zur Revenue-Cloud-Consultant-Accredited-Professional Zertifizierungsprüfung.

**>> Revenue-Cloud-Consultant-Accredited-Professional Prüfungssimulationen <<**

## **Revenue-Cloud-Consultant-Accredited-Professional Übungsmaterialien & Revenue-Cloud-Consultant-Accredited-Professional realer Test & Revenue- Cloud-Consultant-Accredited-Professional Testvorbereitung**

Wir ZertSoft bieten Ihnen die Salesforce Revenue-Cloud-Consultant-Accredited-Professional Dumps mit der besten Qualität und die niedrigsten Kosten. Und es ist wichtiger, dass ZertSoft Ihnen den besten Service bieten. Solange Sie die Prüfungsunterlagen kaufen, können Sie sofort diese Unterlagen bekommen. Und Wir ZertSoft haben die Prüfungsunterlagen, die Sie am meisten wünschen und auch sehr geeignet. Außerdem können Sie nach dem Kauf einjährigen kostenlosen Aktualisierungsservice bekommen. Innerhalb einem Jahr können Sie die neuste Version besitzen, solange Sie Ihre Salesforce Revenue-Cloud-Consultant-Accredited-

## Salesforce Revenue-Cloud-Consultant-Accredited-Professional Prüfungsplan:

| Thema   | Einzelheiten                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|---------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Thema 1 | <ul style="list-style-type: none"><li>Revenue Cloud Technical Design: In this topic, Salesforce consultants delve into CPQ and Billing design solutions, evaluating the capabilities of managed packages while assessing implications of legacy data. Consultants will determine when customization is necessary and identify project risks. Mastering this area ensures expertise in architecting robust Revenue Cloud solutions while mitigating implementation challenges.</li></ul> |
| Thema 2 | <ul style="list-style-type: none"><li>Revenue Cloud Implementation Management: This topic equips Salesforce consultants to lead CPQ and Billing scoping sessions effectively, capture comprehensive solution designs, and prepare for Revenue Cloud projects. Emphasis is placed on managing activities across build, test, deployment, and support phases. Success in this section reflects proficiency in executing end-to-end implementation strategies.</li></ul>                   |
| Thema 3 | <ul style="list-style-type: none"><li>New Release Capabilities: In this topic, Salesforce consultants explore the impact of new release capabilities on existing designs. The topic gives an understanding of the importance of aligning solutions with current and available functionalities.</li></ul>                                                                                                                                                                                |

## Salesforce Revenue Cloud Consultant Accredited Professional Revenue-Cloud-Consultant-Accredited-Professional Prüfungsfragen mit Lösungen (Q64-Q69):

### 64. Frage

Universal Containers is Preparing to go live with salesforce CPQ however sales management has stated that they would recurring revenue captured on opportunity line item object to reference within existing pipeline reports. Annual revenue is currently captured in the field ARR c on the SBQQ QuoteLine\_\_c Object. Which is the most efficient solution?

- **A. Create ARR\_\_c on the opportunity Line item object, Matching the field configuration of ARRc on SBQQ QuoteLine C.**
- B. Create a cross object formula field on the opportunity line item to reference ARR c data SBQQ QuoteLine C.
- C. Create ARR c on the opportunity Line item object, and create a flow to copy the value from ARR c on SBQQ QuoteLine C.
- D. Create ARR c on the opportunity Line item object, and create a price rule to copy the value from ARR c on SBQQ QuoteLine\_\_c on opportunity Product.

**Antwort: A**

### 65. Frage

Universal Containers sell a product bundle named "Corporate IT Solutions". One of the product options inside this bundle is named Hardware Firewall. Universal Containers has a requirement where if the customer has purchased a hardware firewall in the past, the hardware firewall product option should be hidden while configuring the bundle. The CPQ admin has created a product rule to handle this requirement. What should the evaluation event of the product rule be set to?

- **A. Load.**
- B. Save
- C. Always
- D. Load and Edit

**Antwort: A**

Begründung:

Load universal containers has recently implemented and released CPQ to users in their production environment, after an extensive testing cycle in a sandboxed environment .

### 66. Frage

A Revenue Cloud customer has posted an invoice and now wants to add on more items from another order associated to that account. Without using invoice batches, how can this be accomplished?

- A. Use bill now on the new Order and consolidate the invoices.
- **B. Cancel and Rebill the invoice, add the new Order and run an invoice scheduler to pick all the order up.**
- C. Credit the invoice, add the new order and run an invoice scheduler to pick all the orders up.
- D. Use bill now on the new order and re-parent the new invoice lines to the existing invoice

**Antwort: B**

Begründung:

When a Revenue Cloud customer needs to add more items from another order to a posted invoice without using invoice batches, the recommended approach is to "Cancel and Rebill" the invoice. This process involves rolling the invoice back to its state before the most recent billing cycle, allowing corrections or additions to be made to the invoice record. This action is applicable to both draft and posted invoices and is designed to address errors or changes needed on the invoice, such as adding new order items. This method ensures that all necessary adjustments are made while maintaining the integrity of the invoice's audit trail and data.

## 67. Frage

What are three risks when using too many cross object formula fields in a Revenue Cloud Project?

- **A. They can easily exceed limits if not carefully designed and tested**
- B. Formula fields have unlimited access to object many relationships away which makes it vulnerable to data changes.
- **C. Formula field data is not always available during CPQ quote calculation**
- **D. They are computationally Expensive.**
- E. Formula Fields are editable, after the calculation completes the sales user or process automation can overwrite its value

**Antwort: A,C,D**

Begründung:

Cross object formula fields are fields that reference data from related objects using lookup or master-detail relationships. They can be useful to display information from parent or child objects without creating custom code or workflows. However, using too many cross object formula fields in a Revenue Cloud project can pose some risks, such as:

\* Formula field data is not always available during CPQ quote calculation. This means that the formula fields may not reflect the latest values from the related objects when the quote is being generated or updated. This can cause inaccurate pricing, discounts, or taxes. To avoid this, it is recommended to use CPQ fields or custom fields instead of cross object formula fields for quote calculation. 12

\* They are computationally expensive. This means that the formula fields require more processing power and time to evaluate and display the data from the related objects. This can affect the performance and responsiveness of the application, especially if there are multiple formula fields on the same object or page layout. To avoid this, it is recommended to limit the number and complexity of cross object formula fields, and use filters or conditions to reduce the number of records that need to be evaluated. 34

\* They can easily exceed limits if not carefully designed and tested. This means that the formula fields can cause errors or warnings if they exceed the maximum length, number, or level of relationships allowed by Salesforce. For example, a formula field can only reference up to 10 unique relationships and span up to five levels of relationships. If these limits are exceeded, the formula field will not save or display correctly. To avoid this, it is recommended to review the formula field limits and best practices, and test the formula fields in different scenarios and environments.

References:

- \* 1: Lookup Price Rule query considerations with Salesforce CPQ [7]
- \* 2: Salesforce CPQ Quote Calculation Stages [8]
- \* 3: What Is a Cross-Object Formula? - Salesforce [9]
- \* 4: Tips for Reducing Formula Size and Complexity - Salesforce [10]
- \* 5: Formula Field Limits - Salesforce [11]

## 68. Frage

A smartphone product is currently sold as a one-time upfront payment.

In order for it to be sold with equal monthly installment payments for 12 months, what should the consultant set up?

- A. Assign a product selling model option of Evergreen Monthly to the product.
- B. Assign a product selling model option of Term Annual to the product
- **C. Assign a product selling model option of Term Monthly to the product.**

**Antwort: C**

## 69. Frage

• • • • •

ZertSoft aktualisiert ständig die Prüfungsfragen und Antworten. Das bedeutet, dass Sie jederzeit die neuesten Schulungsmaterialien zur Revenue-Cloud-Consultant-Accredited-Professional Prüfung bekommen können. Solange das Prüfungsziel geändert wird, ändern wir unsere Lernmaterialien entsprechend. Unser ZertSoft kennt die Bedürfnisse aller Kandidaten und hilft Ihnen mit dem günstigen Preis und guter Qualität, die Revenue-Cloud-Consultant-Accredited-Professional Prüfung zu bestehen und das Zertifikat zu bekommen.

**Revenue-Cloud-Consultant-Accredited-Professional Zertifizierungsantworten:** <https://www.zertsoft.com/Revenue-Cloud-Consultant-Accredited-Professional-pruefungsfragen.html>

- [illegible]

myportal.utt.edu.tt, myportal.utt.edu.tt, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw,  
www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, www.4shared.com, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, Disposable  
vapes

P.S. Kostenlose und neue Revenue-Cloud-Consultant-Accredited-Professional Prüfungsfragen sind auf Google Drive freigegeben  
von ZertSoft verfügbar: <https://drive.google.com/open?id=1-sq8aGycK5uZQ76HNI7wG1ndqZhue5li>