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### SAP Certified Associate - SAP Business One Sample Questions (Q66-Q71):

#### NEW QUESTION # 66

A company uses perpetual inventory and produces items in-house that are controlled by the standard cost valuation method. The standard cost value is set to 20. During the past month, the actual cost to produce this item increased to 25 due to labor costs. What is the effect on accounting and inventory each time this item is produced? Note: There are 2 correct answers to this question.

- A. The cost difference 5 is posted to a variance account.
- B. The cost of goods sold for the item will be set at 25.
- C. A cost of 20 is posted to the stock account.
- D. The cost of 25 is posted to the stock account.

Answer: A,B

#### NEW QUESTION # 67

What settings on the Company Details window are irreversible after a posting has occurred? Note: There are 2 correct answers to this question.

- A. Enable advanced G/L account determination
- B. Use perpetual inventory
- C. Local currency
- D. Item groups valuation method

Answer: B,C

#### NEW QUESTION # 68

You manage serial numbers for tablet items in your warehouse. When you look at the Serial Number Transaction report, you notice that no serial numbers exist for the transactions of a Goods Receipt PO (GRPO).

What could be the reason for the missing serial numbers for the GRPO transactions?

- A. The serial number management method of the item is set to On Release Only.
- B. After the GRPO was added, the Manage Item By definition was set to None.
- C. The serial numbers were already defined in the Purchase Order base document.
- D. The serial number expiration date has passed.

Answer: A

#### NEW QUESTION # 69

The warehouse manager would like to accept deliveries in a designated area where initial inspection is made before allocating the

goods to their storage bin location.

What should be defined to implement this procedure in the system?

- A. A default and enforced bin location
- **B. A receiving bin location**
- C. A drop ship warehouse

**Answer: B**

#### NEW QUESTION # 70

A restaurant supply store wants to set up discounts for one of its best customers. The customer should receive a 2% discount on cookware, and should also receive a free apron for every 3 aprons they buy.

How can you set up these discounts?

- A. Define a new price list with a factor of 2.
- B. Create a specific blanket agreement.
- **C. Use the special prices for business partners.**
- D. Create a discount group.

**Answer: C**

#### NEW QUESTION # 71

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