

100% Pass Quiz 2026 SAP Efficient C_S4CS_2508: SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Valid Test Testking



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SAP C_S4CS_2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> • Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S • 4HANA Cloud Public Edition.
Topic 2	<ul style="list-style-type: none"> • Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.

Topic 3	<ul style="list-style-type: none"> • System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S • 4HANA Cloud Public Edition.
Topic 4	<ul style="list-style-type: none"> • Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.
Topic 5	<ul style="list-style-type: none"> • Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S • 4HANA Cloud Public Edition.
Topic 6	<ul style="list-style-type: none"> • Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S • 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.
Topic 7	<ul style="list-style-type: none"> • Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q42-Q47):

NEW QUESTION # 42

In SAP Central Business Configuration, which activities can you perform during Product-Specific Configuration? Note: There are 3 correct answers to this question.

- A. Add blocking reasons for billing
- B. Create new scope items
- C. Change approval thresholds
- D. Modify building blocks
- E. Add new sales organizations

Answer: A,C,E

NEW QUESTION # 43

Which tasks are mandatory before you can migrate data for a specific object? Note: There are 2 correct answers to this question.

- A. Predecessor objects have been migrated
- B. Permission to migrate the data has been assigned
- C. All previous migration projects are in the "Finished" status
- D. You select the same migration method previously used for other objects

Answer: A,B

NEW QUESTION # 44

What does a partner line of business configuration expert reference when identifying business processes to cover in the Fit-to-Standard workshops?

- A. SAP Signavio Process Collaboration Hub
- B. Business Driven Configuration Questionnaire

- C. Digital Discovery Assessment
- D. SAP Signavio Journey Modeler

Answer: C

NEW QUESTION # 45

You work on a Sell from Stock (B D9) process in SAP S/4HANA Cloud Public Edition. What must be created to confirm a customer's intention to buy the products?

- A. Sales quotation
- B. Outbound delivery
- C. Sales inquiry
- D. Sales order

Answer: D

NEW QUESTION # 46

What does Convergent Billing allow you to combine in a unique invoice?

- A. Different customer payment methods
- B. Multiple services or products from different accounts
- C. Multiple billing cycles
- D. Discounts and promotional offers

Answer: B

NEW QUESTION # 47

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