

Revenue-Cloud-Consultant-Accredited-Professional 시험 대비덤프 최신자료 & Revenue-Cloud-Consultant-Accredited-Professional 시험덤프 공부



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>> Revenue-Cloud-Consultant-Accredited-Professional시험대비 덤프 최신자료 <<

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Salesforce Revenue-Cloud-Consultant-Accredited-Professional 시험요강:

주제	소개

주제 1	<ul style="list-style-type: none"> • Revenue Cloud Implementation Management: This topic equips Salesforce consultants to lead CPQ and Billing scoping sessions effectively, capture comprehensive solution designs, and prepare for Revenue Cloud projects. Emphasis is placed on managing activities across build, test, deployment, and support phases. Success in this section reflects proficiency in executing end-to-end implementation strategies.
주제 2	<ul style="list-style-type: none"> • Revenue Cloud Technical Design: In this topic, Salesforce consultants delve into CPQ and Billing design solutions, evaluating the capabilities of managed packages while assessing implications of legacy data. Consultants will determine when customization is necessary and identify project risks. Mastering this area ensures expertise in architecting robust Revenue Cloud solutions while mitigating implementation challenges.
주제 3	<ul style="list-style-type: none"> • New Release Capabilities: In this topic, Salesforce consultants explore the impact of new release capabilities on existing designs. The topic gives an understanding of the importance of aligning solutions with current and available functionalities.

최신 Revenue Cloud Consultant Revenue-Cloud-Consultant-Accredited-Professional 무료 샘플문제 (Q152-Q157):

질문 # 152

Which usage summary field can be used as an external ID to simplify usage uploads after amendments?

- A. auto number
- B. invoice run
- C. matching ID
- D. source
- E. Legal entity

정답: C

설명:

The matching ID field is used to link usage records to usage summaries based on a common identifier. This field is especially useful when there are amendments to the order products, as it allows usage records to be uploaded to the correct usage summary without having to change the order product ID or the usage summary ID. The matching ID field can be used as an external ID to simplify usage uploads after amendments, as it can be populated by a workflow rule or a formula based on certain criteria. 12 References:

* Usage Summary and Usage Fields - Salesforce

* Differences between the 'External ID' field and the 'Unique ID' field setting - Salesforce

질문 # 153

What is the successful exit criteria that completes the User Acceptance Testing (UAT) phase?

- A. Migration from Sandbox to Production
- B. A Change Order
- C. Complete deployment migration plan
- D. A Design Document
- E. Customer Acceptance sign off

정답: E

질문 # 154

A Revenue Cloud Consultant needs to add clauses to a Master Subscription Agreement (MSA) document template. The consultant already has the DocGen Designer and Clause Designer User permission sets assigned.

Which additional permission set assignment does the consultant need to begin building this document template?

- A. Obligation Assignee
- B. OmniStudio Admin
- C. Microsoft 365 Word Designer

정답: C

질문 # 155

Which feature is needed to split Order Products into different Invoice runs?

- A. Invoice Group
- B. Order by Group
- C. Order by Quote Line Group
- D. Invoice Batch

정답: A

설명:

In Salesforce Revenue Cloud, the feature needed to split Order Products into different Invoice runs is the Invoice Group. The Invoice Group field on the order product is used to define more levels of grouping. After the invoice run groups order products by their billing account and payment terms, it then considers the order's invoice grouping. This process is useful for invoicing certain types of order products separately from your other order products.

References:

* Grouping Order Products into Invoices - Salesforce

To split Order Products into different Invoice runs, the feature needed is "Invoice Group." Salesforce Billing allows for the customization of invoice groups, enabling the billing of order products that meet specific criteria separately. This functionality is particularly useful for separating invoices with different billing or payment terms and for consolidating several order products into a single invoice when needed. By defining an Invoice Group ID, users can control the invoicing process for order products more granularly, ensuring that invoicing aligns with business requirements.

질문 # 156

Universal Containers sell a product bundle named "Corporate IT Solutions". One of the product options inside this bundle is named Hardware Firewall. Universal Containers has a requirement where if the customer has purchased a hardware firewall in the past, the hardware firewall product option should be hidden while configuring the bundle. The CPQ admin has created a product rule to handle this requirement. What should the evaluation event of the product rule be set to?

- A. Save
- B. Load.
- C. Load and Edit
- D. Always

정답: C

설명:

In Salesforce Revenue Cloud, the evaluation event of a product rule specifies when the rule should be evaluated. The options are:

* Load: The rule will be evaluated when the product bundle is opened.

* Edit: The rule will be evaluated when the product bundle is edited.

* Save: The rule will be evaluated upon Save.

* Always: The rule will be evaluated during any event.

In the context of the question, the requirement is to hide the hardware firewall product option while configuring the bundle if the customer has purchased a hardware firewall in the past. This means that the rule needs to be evaluated when the product bundle is being edited, not just when it is loaded or saved. Therefore, the correct answer is "Load and Edit".

References

* Salesforce CPQ Product Rules: General Considerations

* Decide When Rules Evaluate Unit | Salesforce Trailhead

* Product Rules - Salesforce

질문 # 157

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