

Three Formats for AP-208 Practice Tests Dumpcollection Exam Prep Solutions

Scoring the SAT Practice Test

Check your responses with the correct answers on page 83. Fill in the blanks below and do the calculations to get your math, critical reading, and writing raw scores. Use the tables on pages 85–86 to find your scaled scores.

Get Your Math Score

How many math questions did you get **right**?

Section 2: Questions 1–18 _____

Section 5: Questions 1–20 + _____

Section 8: Questions 1–16 + _____

Total = _____ (A)

How many multiple-choice math questions did you get **wrong**?

Section 2: Questions 1–8 _____

Section 5: Questions 1–20 + _____

Section 8: Questions 1–16 + _____

Total = _____

$\times 0.25 =$ _____ (B)

A + B = _____

Math Raw Score

Round Math raw score to the nearest whole number.

Use the table on page 85 to find your Math scaled score.

Get Your Critical Reading Score

How many critical reading questions did you get **right**?

Section 4: Questions 1–23 _____

Section 6: Questions 1–25 + _____

Section 9: Questions 1–19 + _____

Total = _____ (A)

How many critical reading questions did you get **wrong**?

Section 4: Questions 1–23 _____

Section 6: Questions 1–25 + _____

Section 9: Questions 1–19 + _____

Total = _____

$\times 0.25 =$ _____ (B)

A + B = _____

Critical Reading Raw Score

Round Critical Reading raw score to the nearest whole number.

Use the table on page 85 to find your Critical Reading scaled score.

Get Your Writing Score

How many multiple-choice writing questions did you get **right**?

Section 3: Questions 1–35 _____

Section 10: Questions 1–14 + _____

Total = _____ (A)

How many multiple-choice writing questions did you get **wrong**?

Section 3: Questions 1–35 _____

Section 10: Questions 1–14 + _____

Total = _____

$\times 0.25 =$ _____ (B)

A + B = _____

Writing multiple-choice Raw Score

Round Writing multiple-choice raw score to the nearest whole number.

Use the table on page 85 to find your Writing multiple-choice scaled score.

Estimate your essay score using the Essay Scoring Guide on page 35.

$\times 2 =$ _____ (D)

Use the table on page 86, your writing multiple-choice raw score (C), and your essay score (D) to find your Writing composite scaled score.

These AP-208 PDF Questions are being presented in practice test software and PDF dumps file formats. The Salesforce AP-208 desktop practice test software is easy to use and install on your desktop computers. Whereas the other AP-208 web-based practice test software is concerned, this is a simple browser-based application that works with all operating systems. Both practice tests are customizable, simulate actual exam scenarios, and help you overcome mistakes.

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Salesforce Financial Services Cloud Accredited Professional Sample Questions (Q82-Q87):

NEW QUESTION # 82

A wealth management firm is looking to start tracking its clients' hobbies for marketing purposes in Salesforce. Which Financial Services Cloud feature is most suitable for this?

- A. Alerts
- B. Engagement Topics
- C. Interest Tags
- D. Topics

Answer: C

Explanation:

The Financial Services Cloud feature that is most suitable for tracking clients' hobbies for marketing purposes is Interest Tags. Interest Tags are features that allow users to add tags to contacts or individuals based on their interests or preferences. Users can create custom interest tags or use predefined ones from FSC. By using Interest Tags, the wealth management firm can capture its clients' hobbies and use them for marketing segmentation or personalization.

NEW QUESTION # 83

An investment banker is looking to take detailed meeting notes and share them easily with his colleagues while specifying confidentiality and meeting attendees. Which Financial Services Cloud feature should a consultant recommend in this scenario?

- A. Events
- B. Engagement Interaction
- C. Notes
- D. Interaction Summary

Answer: D

Explanation:

Interaction Summary is the Financial Services Cloud feature that should be recommended in this scenario.

Interaction Summary is a standard object that represents a summary of an interaction with a client or a group of clients. It allows the user to capture meeting notes, specify confidentiality level, link related records, and associate interaction participants. Interaction Summary can be created from the Interaction Summary component on a record page or from the New Interaction Summary action on a list view or related list.

References: [Interaction Summary Object], [Create an Interaction Summary]

NEW QUESTION # 84

Cumulus Cloud Bank, a major financial services provider, has engaged Salesforce Professional Services to transform its operations with Financial Services Cloud (FSC). The Addams family are wealth management clients with the following relationships:

* The wife and her husband are part of the Addams Household.

The wife is the primary member, and together the couple run the Addams Charitable Trust.

* The wife is also part of the Symonds Household with her father as the primary member. Which tool should the Salesforce FSC consultant recommend so a wealth manager could make sense of this complex data to provide impeccable service to the Addams family and discover new business opportunities?

- A. Data Visualization with Marketing Cloud Intelligence
- B. Data Filtering and Sorting in Tableau Desktop
- C. Actionable Relationship Center (ARC), an advanced visualization engine
- D. Financial Services Cloud Einstein

Answer: C

Explanation:

Actionable Relationship Center (ARC) is a tool that a Salesforce FSC consultant can recommend to a wealth manager who needs to make sense of complex client relationships and discover new business opportunities. ARC is an advanced visualization engine that provides a holistic view of customers and their relationships with actionable insights, all in one place. ARC helps users understand

relationships among people and businesses by presenting them in interactive components, such as graphs, cards, lists, and filters⁶. ARC also allows users to perform actions on the customer data, such as creating tasks, sending emails, or updating records⁷.

References:

Actionable Relationship Center (ARC)

Get Started with Actionable Relationship Center

Work with Actionable Relationship Center

NEW QUESTION # 85

Lake Tahoe Bank would like to capture their commercial customers in FSC. A commercial customer can be owned by multiple groups. How can Lake Tahoe Bank SF Admin configure FSC to capture and display commercial customer and its parent company ? (3 correct answers)

- A. Add the Business record type to the Group record type mapper
- B. Capture the majority owner as parent account using Account hierarchy
- C. Enable Relationship Group Hierarchy in Custom Metadata
- D. Leverage Groups to capture the majority owner and Account hierarchy to capture minority owner
- E. Link multiple owners to the business entity as a Group

Answer: A,D,E

Explanation:

To capture and display commercial customers and their parent companies, Lake Tahoe Bank SF Admin can use the following steps: Add the Business record type to the Group record type mapper, which is a custom metadata type that defines which record types can be added as members of a group¹.

Leverage Groups to capture the majority owner of a commercial customer, which is a business entity that has a stake in another business entity¹. Groups are a feature that allows users to create and manage household and business relationships¹.

Use Account hierarchy to capture minority owners of a commercial customer, which are business entities that have less than 50% stake in another business entity². Account hierarchy is a feature that allows users to see how accounts are related to each other in a parent-child relationship².

Link multiple owners to the business entity as a Group, which allows users to see all the stakeholders of a commercial customer in one place¹

NEW QUESTION # 86

Which 3 out of the box capabilities come with Financial Services Cloud Lead & Referral Management?

- A. Accepting a Referral
- B. Referral Automated Approvals
- C. Referral Conversion
- D. Assigning a Referral
- E. Round Robin Referral Routing

Answer: A,C,D

NEW QUESTION # 87

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