

AP-223テストソフトウェア、AP-223最新トレーニング資料、AP-223練習資料

1. At the beginning of the semester, I talked about the essential concepts one must understand in order to comprehend Anatomy and Physiology. Discuss the essential concepts in the context of mitochondria and the synthesis of ATP from aerobic metabolic pathways covered in chapter 24.

The four essential concepts one must understand in order to comprehend Anatomy and Physiology include the Principle of Complementarity, the use of gradients by physiology, regulation of protein function by regulating its shape, and how negative feedback regulation is essential to homeostasis. The Principle of Complementarity is the idea that the function is dependent upon the form, or structure. The use of gradients by physiology is essential in understanding how many different processes occur, because physiology (the study of how things function) depends on gradients for various tasks. Regulation of protein function by shape regulation is referring to how their three dimensional shape determines whether they serve as enzymes, transporters, receptors, and more (Watford and Wu, 2018). This is important because proteins are vital to life due to their diverse functions. Negative feedback regulation being essential to homeostasis is discussing how parts of the body react to deviations from homeostasis via negative feedback regulations in order to protect the organisms from disease and death (Marieb and Hoehn, page 10).

When looking at the essential concepts in the context of mitochondria, we see that they play a major role. The structure of mitochondria shows how the principle of complementarity plays a role. Mitochondria possess a double membrane structure. It consists of a protective outer membrane and an inner membrane that provides a surface for metabolic reactions (Marieb and Hoehn, page 83). As we learned in lecture, the inner mitochondrial membrane consists of folds called cristae, which contain various machines for ATP production. Also included in the inner membrane is a gel-like matrix that has enzymes vital in metabolic processes. Without the complexity of this structure, there would be no facilitation of the different stages of aerobic metabolism. The mitochondria also uses gradients in order to function properly. Electrons generated during the cycles that break down nutrients for energy, and are powered by the structures of the mitochondria, then travel to the electron transport chain. As we learned in lecture, the electron transport chain is embedded in the inner mitochondrial membrane and facilitates these electrons through protein complexes I-IV. As the electron passes through each complex, a shape change results in a proton being pumped into the intermembrane space (active proton gradient). The enzyme ATP synthase is then able to use this gradient in oxidative phosphorylation (adding a phosphate to ADP to produce ATP). Because protons are water soluble, they need help crossing the phospholipid bilayer via the gradient, without it, no ATP could be produced. The regulation of protein function by regulating its shape also plays a role in the mitochondria. After pyruvate is changed into acetyl-coA, it enters the citric acid cycle in the mitochondria. Proteins are shaped to act as enzymes here, in order to properly function. As we learned in lecture, Citrate synthase catalyzes oxaloacetate and acetyl CoA to produce citrate and Dehydrogenase facilitates the change from NAD to NADH. Various cleaving of carbons and

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>> AP-223認定テキスト <<

完璧なAP-223認定テキスト & 合格スムーズ AP-223対策学習 | 効率的な AP-223絶対合格 CPQ and Billing Consultant Accredited Professional

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Salesforce CPQ and Billing Consultant Accredited Professional 認定 AP-223 試験問題 (Q85-Q90):

質問 # 85

Universal Containers is reporting a platform governor limit issue while saving a quote with a large number of quote line items. What should the Revenue cloud consultant recommend to address the issue?

- A. Enable the CPQ package setting for "quote batch size" to a value which is less than the number based on the volume testing to avoid platform gov. limits
- B. Enable the CPQ Package setting for "Large Quote Experience"
- C. Enable the CPQ package setting for "Large Quote Threshold" to a value which is less than the number of lines which triggered the error during testing
- D. Enable the CPQ package setting for "Large Quote Threshold" to a value which is less than the number based on the volume testing to avoid platform gov. limits

正解: C

質問 # 86

A Revenue Cloud Customer has posted a cash payment that was created on Account A by mistake. What are the steps to apply this to the correct invoice on Account B?

- A. Un-allocate the Payment if allocated, create a refund and then create a new payment for Account B
- B. Set the payment status to cancelled and create a new payment on Account B.
- C. Un-allocate the payment if allocated and reparent the payment to Account B
- D. Allocate the Payment to an invoice on Account B.

正解: A

解説:

Revenue Cloud Billing does not allow reparenting or reallocating payments across accounts.

To correct a misapplied payment:

Un-allocate the payment if already applied

Refund the payment

Create a new payment under the correct account (Account B)

Allocate it to the appropriate invoice

This follows Billing best practices for financial audit integrity.

質問 # 87

A Salesforce CPQ implementation suffers from poor performance. The Revenue Cloud Consultant has implemented 90 active price rules Supporting complex pricing requirements. what tactics can a Revenue Cloud Consultant Consider to reduce the number of price rules to improve performance in this area?

- A. Replace recursive price rule logic with nested bundles. (Choose 2 options)
- B. Implement triggers and Apex that behave like price rules.
- C. Implement lookup price rules where applicable
- D. Create a support case and request to increase the processing limits so that price rules perform better.
- E. Implement Quote Calculator Plugin where Possible to replace price rules.

正解: C、E

解説:

Salesforce CPQ performance can degrade with:

Too many price rules

Sequential calculator complexity

Recursion

90 rules is high, so optimization is needed.

✓ B. Implement Lookup Price Rules Lookup Price Rules reduce:

Rule count

Condition logic

Maintenance complexity

A lookup table collapses many price rules into one rule, significantly improving performance.

✓ C. Use Quote Calculator Plugin (QCP) QCP replaces multiple price rules with:

A single JS module

Faster calculations

More flexible logic

Improved performance, especially with:

Complex math

Multi-stage calculations

External data lookups

QCP is the recommended performance strategy when price rules become too heavy.

Why the other options are incorrect: Option

Why Incorrect

A. Request increased limits

Salesforce does not increase CPQ calculator limits via support.

D. Apex triggers instead of price rules

Not allowed; quote line editor uses client-side calculator, not Apex.

E. Replace rules with nested bundles

Does not solve pricing logic complexity and may worsen configuration performance.

Thus, B and C are correct.

質問 # 88

Universal Containers sell a product bundle named "Corporate IT Solutions". One of the product options inside this bundle is named Hardware Firewall. Universal Containers has a requirement where if the customer has purchased a hardware firewall in the past, the hardware firewall product option should be hidden while configuring the bundle.

The CPQ admin has created a product rule to handle this requirement. What should the evaluation event of the product rule be set to?

- A. Always
- **B. Load.**
- C. Save
- D. Load and Edit

正解: B

解説:

The requirement is:

When configuring a bundle, if the customer has previously purchased a hardware firewall, the Hardware Firewall product option should be hidden during bundle configuration.

This means the Product Rule must evaluate immediately when the bundle configuration UI loads, so that the option is hidden before the user begins configuring.

Salesforce CPQ documentation clarifies the evaluation events for Product Rules:

Evaluation Events in CPQ Product Rules

Evaluation Event

When it Fires

Use Case

Load

Fires immediately when the configurator opens

Use this when hiding options or preselecting options based on external or historical data, Assets, Subscriptions, etc.

Load and Edit

Fires on initial load and every time the user makes changes

Use when rules may need re-checking with every MODIFY step.

Save

Only fires when clicking Save

Use when validating configuration before saving (e.g., preventing invalid combinations).

Always

Fires during all events including load, edit, and save

Rarely used; typically only for enforcement rules.

You need the option hidden right when the configurator loads.

The rule uses historical data (previously purchased hardware firewall). That data does not change in real time during the configuration session.

There is no need to re-check during every selection or on save.

Why Load is the correct answer: Therefore, using Load provides:

Optimal performance

Immediate user experience consistency

No unnecessary re-evaluations

Overkill; runs multiple times unnecessarily.

Negative impact on performance in large quotes/bundles.

Why the other options are incorrect: A. Always

Hiding an option at save time is too late.

The user should not see the firewall option at all if they already purchased it.

B. Save

This re-evaluates the product rule every time the user interacts.

Not required because the "past purchase" condition does not change during configuration.

Adds unnecessary processing.

C. Load and Edit

質問 # 89

After a Contract has been created and activated, what is an appropriate use of automation to support renewals?

- A. Renewal Quoted should be checked as early as possible, and Renewal Forecasted should be checked when the quote is due for renewal
- **B. Renewal Forecasted should be checked as early as possible, and Renewal Quoted should be checked near Contract End Date**
- C. Check both Renewal Forecasted and Renewal Quoted fields simultaneously, closest to the renewal date
- D. Check both Renewal Forecasted and Renewal Quoted fields simultaneously, as soon as the contract is activated

正解: B

解説:

Salesforce CPQ Renewals use two fields:

Used for pipeline forecasting

Should be checked as soon as the contract activates

Indicates revenue is expected at renewal

Indicates the renewal quote has actually been generated

Should be checked close to the contract end date

1. Renewal Forecasted 2. Renewal Quoted This is standard Salesforce CPQ renewal process guidance.

Correct logic: Forecast early, quote late.

Thus:

✓ D - "Renewal Forecasted should be checked early; Renewal Quoted should be checked near Contract End Date."

質問 # 90

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