

New C-TS462-2023 Real Exam | Updated C-TS462-2023 Demo



चौ० चरण सिंह विश्वविद्यालय, मेरठ
Ch. Charan Singh University, Meerut

पत्रांक : परीक्षा/डी०आर०/१००५८
दिनांक : 14.01.2026

विज्ञापि

कतिपय परीक्षा केन्द्रों पर अन्य प्रतियोगी परीक्षाएँ आयोजित होने के कारण दिनांक 17.01.2026 एवं दिनांक 20.01.2026 को आयोजित होनी वाली समस्त विश्वविद्यालय परीक्षाओं (बी०काम० (एन०ई०पी०) एवं बी०ए०एम०एस० को छोड़कर) को स्थगित कर क्रमशः दिनांक 29.01.2026 एवं दिनांक 30.01.2026 को पूर्व निर्धारित वाली एवं परीक्षा केन्द्रों पर आयोजित कराये जाने का निर्णय लिया गया है।

पूर्व निर्धारित परीक्षा तिथि	नवीन परीक्षा तिथि	पाठ्यक्रम का प्रकार
17.01.2026	29.01.2026	बी०काम० (एन०ई०पी०) एवं बी०ए०एम०एस० को छोड़कर अन्य
20.01.2026	30.01.2026	समस्त परम्परागत एवं व्यवसायिक पाठ्यक्रमों की परीक्षाएँ

कृपया यह ध्यान दें कि बी०काम० एन०ई०पी० प्रथम सेमेस्टर की परीक्षाएँ निम्नलिखित परिवर्तित तिथियों में आयोजित होंगी।

पाठ्यक्रम का नाम	प्रश्न पत्र कोड	प्रश्न पत्र का नाम	पूर्व निर्धारित परीक्षा तिथि एवं पाली	नवीन परीक्षा तिथि एवं पाली
B.Com.	C010101T	Business organization	20-01-2026 2:00 PM to 5:00 PM	27-01-2026 2:00 PM to 5:00 PM
B.Com.	C010102T	Business Statistics	22-01-2026 2:00 PM to 5:00 PM	29-01-2026 2:00 PM to 5:00 PM
B.Com.	C010103T, C010104T	BusinessCommunication Introductions to Computer Application	24-01-2026 2:00 PM to 5:00 PM	31-01-2026 2:00 PM to 5:00 PM

परीक्षा नियंत्रक

प्रतिनिधि :-

- समस्त प्राचार्य/प्राचार्या/निदेशक, समस्त सम्बद्ध महाविद्यालय/संस्थान, चौ० चरण सिंह विश्वविद्यालय, मेरठ तथा समस्त विभागध्यक्ष/समन्वयक, चौ० चरण सिंह विश्वविद्यालय परिसर, मेरठ को सूचनाएँ एवं आवश्यक कार्यवाही हेतु प्रेषित।
- वरिष्ठ केन्द्र अधीक्षक, समस्त परीक्षा केन्द्रों को सूचनाएँ एवं आवश्यक कार्यवाही हेतु प्रेषित।
- सचिव, कुलपति को मा० कुलपति जी के सूचनाएँ।
- व्यक्तिगत सहायक, कुलसचिव को कुलसचिव जी के सूचनाएँ।
- सहा० कुलसचिव (गोपनीय)/समन्वयक रिजल्ट सेल/प्रभारी कम्प्यूटर केन्द्र को सूचनाएँ।
- प्रभारी-अतिगोपनीय वित्त/कमेटी सेल/बी०ए०एस० सेल/व्यवसायिक पाठ्यक्रम।
- विश्वविद्यालय द्वारा अधिकृत सनसट एजेंसियों को सूचनाएँ एवं आवश्यक कार्यवाही हेतु प्रेषित।
- विश्वविद्यालय पुछताछ केन्द्र।
- विश्वविद्यालय प्रेस प्रवक्ता।
- गार्डफाइल।

उप कुलसचिव (परीक्षा)

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SAP C-TS462-2023 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Master Data: It includes setting up and maintaining relevant master data to ensure accurate sales and billing processes.
Topic 2	<ul style="list-style-type: none">• Billing Process and Customizing: This topic covers the basics of the billing process and the necessary customization settings, ensuring a smooth billing procedure.
Topic 3	<ul style="list-style-type: none">• Sales Process and Analytics: Sales process and analytics is a topic that involves explaining and performing various tasks related to the sales process.
Topic 4	<ul style="list-style-type: none">• Managing Clean Core: The topic of Managing Clean Core is about applying principles to ERP to enhance business process agility and reduce adaptation efforts.
Topic 5	<ul style="list-style-type: none">• Shipping Process and Customizing: This topic describes the processing of shipping transactions and their integration with sales order management, including the relevant customization settings.
Topic 6	<ul style="list-style-type: none">• Organizational Structures: This topic discusses the role of organizational structures and how they relate to basic functions within the sales process.
Topic 7	<ul style="list-style-type: none">• Sales Documents: This topic covers the explanation and performance of tasks related to sales document customization, including pricing and condition techniques. It also encompasses the shipping process and its associated customization settings.

SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q60-Q65):

NEW QUESTION # 60

Which time components are used to calculate the confirmed delivery date in a sales order? Note: There are 2 correct answers to this question.

- A. Pick/pack time of the warehouse number
- B. Transportation lead time of the forwarding agent
- C. Transit time of the route
- D. Loading time of the shipping point

Answer: C,D

Explanation:

Time components used to calculate the confirmed delivery date in a sales order include:

A . Loading time of the shipping point: This is the time required to load goods at the shipping point.

B . Transit time of the route: This is the time it takes for goods to be transported from the shipping point to the destination.

NEW QUESTION # 61

What settings should you make to ensure precise scheduling is used when the system performs delivery scheduling? Note: There are 3 correct answers to this question.

- A. Assign a set of working times to the shipping point.
- B. Assign a set of working times to the plant.
- C. Maintain shifts defining the times for starting and ending work.
- D. Assign a shift sequence to the working times.
- E. Maintain the transit time in the route in hours and minutes.

Answer: A,B,C

Explanation:
Shipping Process and Customizing

NEW QUESTION # 62

You want to set up automatic pricing in a sales order. Which actions should you take to achieve this?

Note: There are 2 correct answers to this question.

- A. Set up condition tables and assign them to the relevant condition types.
- **B. Set up condition types and assign them to the relevant pricing procedure.**
- C. Set up the pricing procedure and assign it to the relevant sales document type.
- **D. Set up condition tables and assign them to the relevant access sequences.**

Answer: B,D

Explanation:
Pricing and condition technique

NEW QUESTION # 63

How can you manage which materials can be released for a value contract? Note: There are 2 correct answers to this question.

- **A. Assign a sales item proposal to the value contract.**
- B. Assign a product hierarchy to the value contract.
- **C. Assign an assortment module to the value contract.**
- D. Set up the dependent profitability segment for the value contract.

Answer: A,C

Explanation:
To manage which materials can be released for a value contract, you can:
B . Assign a sales item proposal to the value contract: Item proposals can be used to suggest specific materials for inclusion in sales documents, including value contracts.
C . Assign an assortment module to the value contract: Assortment modules define a group of materials that are allowed or restricted for a particular sales document, such as a value contract.

NEW QUESTION # 64

Which of the following is a prerequisite for billing?

- A. You need an billing item category that is configured to be billing relevant.
- **B. You need an order item category that is configured to be billing relevant.**
- C. You need a sales document type that is configured to be billing relevant.
- D. You need a billing type that is configured to be billing relevant.

Answer: B

NEW QUESTION # 65

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