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Salesforce Data Cloud Accredited Professional Exam Sample Questions (Q170-Q175):

NEW QUESTION # 170

Which two characteristics describe the Customer 360 data model?

- A. A Product Sold By Salesforce
- **B. A Conceptual Model**
- C. A Static Model
- **D. A Canonical Model**

Answer: B,D

Explanation:

The Customer 360 data model is a conceptual model and a canonical model. A conceptual model is a high-level representation of the entities and relationships in a domain of interest, without specifying any implementation details. A canonical model is a common and consistent data model that can be used across different systems and applications. References: [Customer 360 Data Model Overview], [Conceptual Model], [Canonical Model]

NEW QUESTION # 171

What are the two minimum requirements needed when using the Visual Insights Builder to create a Calculated Insight?

- A. At least one measure
- B. At least two objects to join
- C. WHERE clause is required
- D. At least one dimension

Answer: A,D

Explanation:

These two requirements are needed when using the Visual Insights Builder to create a Calculated Insight. A dimension is an attribute that can be used to group or filter data, such as product category or customer segment.

A measure is an attribute that can be used to perform calculations, such as revenue or quantity.

References: https://help.salesforce.com/s/articleView?id=sf.c360_a_calculated_insights_create.htm&typ

NEW QUESTION # 172

Northern Trail Outfitters wants to be able to calculate each customer's lifetime value {LTV} but also create breakdowns of the revenue sourced by website, mobile app, and retail channels.

What should a consultant use to address this use case in Data Cloud?

- A. Metrics on metrics
- B. Nested segments
- C. Streaming data transform
- D. Flow Orchestration

Answer: A

Explanation:

Metrics on metrics is a feature that allows creating new metrics based on existing metrics and applying mathematical operations on them. This can be useful for calculating complex business metrics such as LTV, ROI, or conversion rates. In this case, the consultant can use metrics on metrics to calculate the LTV of each customer by summing up the revenue generated by them across different channels. The consultant can also create breakdowns of the revenue by channel by using the channel attribute as a dimension in the metric definition. References: Metrics on Metrics, Create Metrics on Metrics

NEW QUESTION # 173

Which two dependencies need to be removed prior to disconnecting a data source?

Choose 2 answers

- A. Activation target
- B. Segment
- C. Activation
- D. Data stream

Answer: B,D

Explanation:

Dependencies in Data Cloud:

Before disconnecting a data source, all dependencies must be removed to prevent data integrity issues.

Reference: Salesforce Data Source Management Documentation

Identifying Dependencies:

Segment: Segments using data from the source must be deleted or reassigned.

Data Stream: The data stream must be disconnected, as it directly relies on the data source.

Reference: Salesforce Segment and Data Stream Management Guide

Steps to Remove Dependencies:

Remove Segments:

Navigate to the Segmentation interface in Salesforce Data Cloud.

Identify and delete segments relying on the data source.

Disconnect Data Stream:

Go to the Data Stream settings.

Locate and disconnect the data stream associated with the source.

Reference: Salesforce Segment Deletion and Data Stream Disconnection Tutorial Practical Application:

Example: When preparing to disconnect a legacy CRM system, ensure all segments and data streams using its data are properly removed or migrated.

Reference: Salesforce Data Source Disconnection Best Practices

NEW QUESTION # 174

Northern Trail Outfitters (NTO) wants to connect their B2C Commerce data with Data Cloud and bring two years of transactional history into Data Cloud.

What should NTO use to achieve this?

- **A. B2C Commerce Starter Bundles plus a custom extract**
- B. B2C Commerce Starter Bundles
- C. Direct Sales Product entity ingestion
- D. Direct Sales Order entity ingestion

Answer: A

Explanation:

The B2C Commerce Starter Bundles are predefined data streams that ingest order and product data from B2C Commerce into Data Cloud. However, the starter bundles only bring in the last 90 days of data by default. To bring in two years of transactional history, NTO needs to use a custom extract from B2C Commerce that includes the historical data and configure the data stream to use the custom extract as the source. The other options are not sufficient to achieve this because:

A). B2C Commerce Starter Bundles only ingest the last 90 days of data by default.

B). Direct Sales Order entity ingestion is not a supported method for connecting B2C Commerce data with Data Cloud. Data Cloud does not provide a direct-access connection for B2C Commerce data, only data ingestion.

C). Direct Sales Product entity ingestion is not a supported method for connecting B2C Commerce data with Data Cloud. Data Cloud does not provide a direct-access connection for B2C Commerce data, only data ingestion. References: Create a B2C

Commerce Data Bundle - Salesforce, B2C Commerce Connector - Salesforce, Salesforce B2C Commerce Pricing Plans & Costs

NEW QUESTION # 175

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