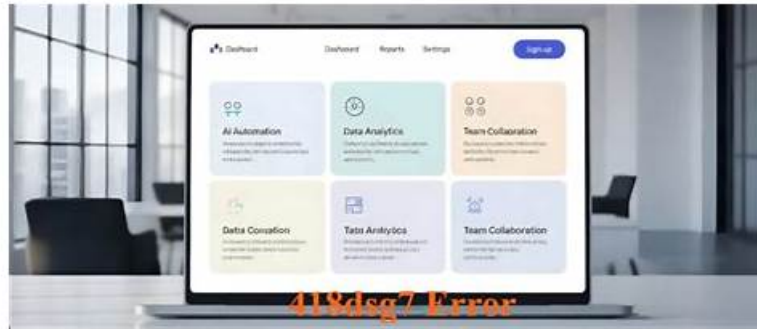# Latest C_BCWME_2504 Guide Files | C_BCWME_2504 Reasonable Exam Price

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SAP Certified Associate - Positioning WalkMe Sample Questions (Q23-Q28):

NEW QUESTION # 23
From a WalkMe perspective, what is a common reason enterprises fail to maximize ROI on software investments?

- A. Insufficient IT budgets
- B. Excessive third-party integrations
- C. Low software adoption rates
- D. Lack of employee training programs

Answer: C

Explanation:
D . Low software adoption rates.
WalkMe emphasizes that one of the biggest reasons enterprises fail to maximize ROI on their software investments is due to poor software adoption. Organizations frequently see massive inefficiencies, underutilized tools, and productivity losses-all stemming from low adoption rates-costing up to $104 million annually and dramatically reducing ROI

Why not the other choices?
* A. Insufficient IT budgets - While budget constraints can impact projects, WalkMe highlights adoption, not funding, as the primary barrier.
* B. Excessive third-party integrations - Integration complexity is a challenge but not cited as the leading cause of failed ROI.
* C. Lack of employee training programs - Training is important, but the core issue is that even with training, employees still aren't using the software effectively-and that's indicative of poor adoption.
Thus, low software adoption rates is the common reason cited from WalkMe's perspective.

NEW QUESTION # 24
Which feature of WalkMe Discovery allows enterprises to gain insights to optimize their technology stack?

- A. Identifying all applications being used across the organization
- B. Automating employee onboarding processes
- C. Reducing costs associated with hardware infrastructure
- D. Providing forecasts for future revenue growth

Answer: A

Explanation:
The correct answer is:
D . Identifying all applications being used across the organization
 Explanation
WalkMe Discovery offers enterprises full visibility into their technology stack by automatically discovering all web-based applications in use across the organization. It provides insights into which applications are used, by whom, and how frequently, enabling companies to optimize their software portfolio and eliminate underused or rogue tools.
 Why the other options are incorrect:
* A. Automating employee onboarding processes - Not part of Discovery; this relates to WalkMe's guidance capabilities.
* B. Reducing costs associated with hardware infrastructure - Discovery focuses on software visibility, not hardware.
* C. Providing forecasts for future revenue growth - Discovery helps optimize current software investments but doesn't offer revenue forecasting.
 Final Answer:
D . Identifying all applications being used across the organization.

NEW QUESTION # 25
From a WalkMe perspective, what is a common reason enterprises fail to maximize ROI on software investments?

- A. Insufficient IT budgets
- B. Excessive third-party integrations
- C. Low software adoption rates
- D. Lack of employee training programs

Answer: C

NEW QUESTION # 26
What role does WalkMe's Action pillar serve?

- A. To provide real-time analytics for identifying inefficiencies
- B. To create workflows and guidance content quickly
- C. To ensure intuitive user experiences
- D. To automate application updates

Answer: B

Explanation:
The correct answer is:
B . To create workflows and guidance content quickly
 Explanation
According to the Learning SAP course Outlining Strategy and Messaging, WalkMe's Action pillar is all about empowering

organizations to rapidly design and deploy workflows and guidance content-with minimal IT involvement-using tools like the Workflow Accelerators, WalkMe Editor, and Builder Assistant. It enables companies to turn data-driven insights into action effectively.

☐ Why other options aren't correct:
* A. To automate application updates - This doesn't fall under the Action pillar's scope, which focuses on guided workflows and in-app support, not software maintenance.
* C. To ensure intuitive user experiences - While intuitive experiences are part of the Experience pillar (with smart walkthroughs, AI chat, etc.), the Action pillar focuses specifically on building and rolling out guidance content
* D. To provide real-time analytics for identifying inefficiencies - This relates to the Data pillar, which handles analytics and insights, not the Action pillar.

☐ Final Answer:
B . To create workflows and guidance content quickly

NEW QUESTION # 27

Which feature of WalkMe helps enterprises maintain consistent branding across tools to improve user adoption?

- A. Theming
- B. Discovery
- C. Multi-Language
- D. WalkMe Shield

Answer: A

Explanation:
The correct answer is: D
D . Theming ☐
☐ Explanation
According to SAP's training materials on learning.sap.com, WalkMe's Theming feature is specifically designed to help enterprises maintain consistent branding across tools. This feature ensures that WalkMe elements-such as tooltips, walk-thrus, and help menus-seamlessly integrate with the look and feel of existing applications. By aligning colors, fonts, and overall design, Theming significantly boosts user trust and adoption rates.

☐☐ Why the other options are incorrect
* A. Multi-Language: Enables content translation and localization, but doesn't impact branding aesthetics.
* B. WalkMe Shield: Specialized in automation testing and content validation-not for styling or branding.
* C. Discovery: Focuses on identifying unused software and compliance risks, not UI customization or branding.

☐ Final Answer:
D . Theming - it ensures consistent branding across tools, which helps improve user adoption and engagement.

NEW QUESTION # 28

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