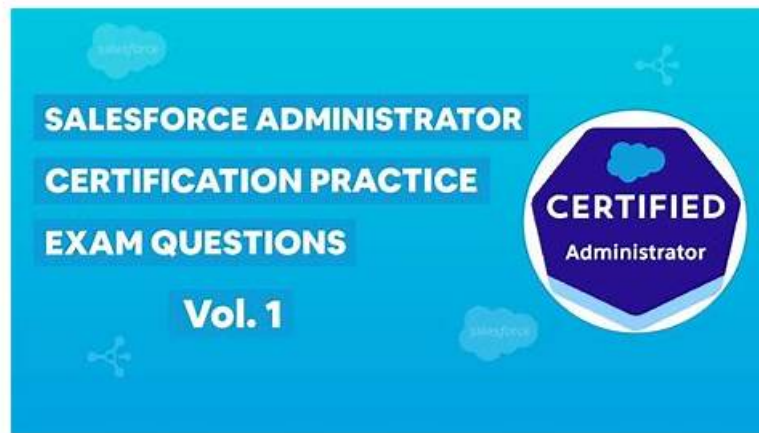# Salesforce-Certified-Administrator Accurate Test - Salesforce-Certified-Administrator Exam Sample Questions

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Salesforce Certified Administrator Sample Questions (Q234-Q239):

NEW QUESTION # 234
Northern trail Outfitter wants to use contract hierarchy in its or to display contact association.
What should the administrator take into consideration regarding the contact hierarchy?

- A. Sharing setting are ignored by contacts displayed in the Contact Hierarchy.
- B. Contact Hierarchy is limited to only 3,000 contacts at one time.
- C. Customizing hierarchy columns changes the recently viewed Contacts list view.
- D. Contacts displays in the contact hierarchy are limited to record-level access by User.

Answer: D

NEW QUESTION # 235

An administrator at Cloud Kicks has a flow in production that is supposed to create new records.
However, no new records are being created.
What could the issue be?

- A. The flow is read only.
- B. The flow is inactive.
- C. The flow URL is deactivated.
- D. The flow trigger is missing.

Answer: B

NEW QUESTION # 236

Cloud kicks want to give credit to Opportunity team members based on the level of effort contributed by each person toward each deal.
What feature should the administrator use to meet this requirement?

- A. Queues
- B. Stages
- C. List Views
- D. Splits

Answer: D

Explanation:
Explanation
Splits is a feature that should be used to meet this requirement. Splits allows users to assign credit to opportunity team members based on the level of effort contributed by each person toward each deal. Users can create different types of splits, such as revenue or overlay splits, and specify the percentage or amount of credit for each team member. References: https://help.salesforce.com/s/articleView?id=sf.forecasts3_splits_overview.htm&type=5

NEW QUESTION # 237

The administrator at Ursa Major Solar need to make sure the unassigned cases from VP customers get transferred to the appropriate service representative within 5 hours. VIP Customers have access to support 24 hours a day.
How should this be configured?

- A. Assignment Rules.
- B. Case Queues
- C. Escalation Rules
- D. Business Hours.

Answer: A

NEW QUESTION # 238

Northern Trail Outfitters has a custom quick action on Account that creates a new Case.
How should an administrator make the quick action available on the Salesforce mobile app?

- A. Add the Salesforce Mobile and Lightning Experience action to the page layout.
- B. Modify compact Case page layout to include the action.
- C. Create a custom Lightning App with the action.
- D. Include the action in the Salesforce Mobile Navigation menu.

Answer: A

Explanation:
Explanation

To make a quick action available on the Salesforce mobile app, you need to add it to the Salesforce Mobile and Lightning Experience Actions section of the page layout. You can use the Page Layout Editor to drag and drop the quick action onto the section.
References:
https://help.salesforce.com/s/articleView?id=sf.actions_in_lex.htm&type=5https://help.salesforce.com/s/articleV

NEW QUESTION # 239
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