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By earning the Salesforce Consumer Goods Cloud Accredited Professional certification, professionals will gain the knowledge and skills they need to become experts in using the Consumer Goods Cloud platform. Salesforce Consumer Goods Cloud Accredited Professional certification can help to enhance their career opportunities and can help them to stand out from other professionals in the industry. Overall, the Salesforce Consumer Goods Cloud Accredited Professional certification exam is an excellent way for professionals to improve their skills and knowledge in the consumer goods industry.

Salesforce Consumer Goods Cloud Accredited Professional certification exam is designed to test the knowledge and skills of

professionals who work within the consumer goods industry. Consumer-Goods-Cloud-Accredited-Professional Exam covers a wide range of topics, including the features and functionality of the Consumer Goods Cloud platform, as well as best practices for using the platform to improve sales and marketing efforts.

## Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q61-Q66):

### NEW QUESTION # 61

United Telecom has completed the high-level design (HLD) phase and has information about the objects involved, data volumes, and file requirements.

Which three steps should a Consultant take to assess the storage needs on Communications Cloud?

- A. Assess the archiving strategy and determine how storage will be cleared through archiving
- B. Calculate the file and data storage required based on required data volume and file attachment requirements
- C. Identify the storage needs between data storage and file storage
- D. Analyze the storage usage for the existing legacy platform
- E. Analyze an external data storage system for more cost-effective data storage

**Answer: A,B,C**

Explanation:

During the High-Level Design (HLD) phase of a Communications Cloud implementation, Salesforce strongly recommends performing a storage assessment to ensure that data storage, file storage, and archival processes align with expected volumes. Public Salesforce architecture and data management guidance outlines three key tasks:

(A) Identify storage needs between data storage and file storage

Salesforce divides storage into Data Storage (records such as Accounts, Orders, Order Items, Subscriptions, Assets) and File Storage (documents, attachments, proofs, device images). A consultant must distinguish which objects consume which category because each impacts licensing and cost differently.

(D) Assess archiving strategy

Salesforce recommends establishing an archiving plan early to manage growth of high-volume objects (Orders, Order Items, Fulfillment Requests, Assets). Communications Cloud generates large order orchestration records, so storage must account for how data will be archived, purged, or externalized. This directly reduces storage consumption and improves performance.

(E) Calculate storage based on expected volumes and file requirements

Using volume estimates from HLD (records per month, attachment sizes, expected number of orders, subscriptions, assets), the consultant can calculate projected consumption for both data and file storage. This is standard planning guidance for Communications Cloud projects.

Options B and C are not part of Salesforce's required steps for determining org storage needs. Analyzing legacy storage (B) is helpful but not required for Salesforce storage estimation. Considering an external storage system (C) is optional and not part of Salesforce's recommended baseline steps.

### NEW QUESTION # 62

Northern Trail Outfitters (NTO) places a high value on understanding how their end capes are performing. What should be recommended to NTO to ensure they can capture this data?

- A. Make In-Store Locations as a record page on the In-Store Location Object to capture the KPIs
- B. Make a Custom object for In-Store location on the Retail Store Object to capture KPIs
- C. Make In-Store locations as a record type on the Retail Store Object to capture the KPIs
- D. Make a separate set of KPIs specifically for capturing the endcap In-Store Location

**Answer: C**

### NEW QUESTION # 63

Which statement is true about action plan templates?

- A. Action plan templates can have multiple orders and delivery tasks
- B. Action plan templates are ready to use after saving
- C. Action plan templates are not extensible through Apex
- D. Action plan templates can have multiple planogram, inventory and promotion checks

**Answer: C**

**NEW QUESTION # 64**

Which object is exclusively available to users in setup to perform direct store delivery?

- A. Shipment
- B. Order
- **C. Delivery Task**
- D. ProductTransfer

**Answer: C**

**NEW QUESTION # 65**

Northern Trail Outfitters (NTO) would like to know if the high value assets placed in stores are compliant. If not compliant, NTO would like a boolean value generated to trigger an action plan for correction. What is the recommended approach to meet the customer's requirement and limit the amount of custom code?

- A. Use a promotion check task with apex
- B. Use a custom task with apex
- **C. Use a custom task with flow**
- D. Use an inventory check task with flow

**Answer: C**

**NEW QUESTION # 66**

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