

Pass Guaranteed 2026 Sales-Admn-202: Salesforce Certified CPQ Administrator Perfect Certification Sample Questions



Salesforce
CPQ
Specialist
Certification
Practice
Questions
DCC

What's more, part of that TestkingPass Sales-Admn-202 dumps now are free: <https://drive.google.com/open?id=1uKDvJxR28iPIfEKtHF4hwRPOBUgFI2C>

The world is changing rapidly and the requirements to the employees are higher than ever before. If you want to find an ideal job and earn a high income you must boost good working abilities and profound major knowledge. Passing Sales-Admn-202 certification can help you realize your dreams. If you buy our product, we will provide you with the best Salesforce Administrator study materials and it can help you obtain Sales-Admn-202certification. Our product is of high quality and our service is perfect.

Salesforce Sales-Admn-202 Exam Syllabus Topics:

Topic	Details
Topic 1	• Bundle Configurations: This section of the exam measures skills of Salesforce Consultants and covers setting up bundle structures to meet various business requirements. It evaluates the ability to configure Product Rules that ensure bundles work properly according to defined processes.
Topic 2	• CPQ Platform: This section of the exam measures skills of Salesforce Administrators and covers designing, configuring, and troubleshooting Price Rules using lookup objects and formulas. It involves applying knowledge of the quote calculation sequence, permissions, record types, field sets, and page layouts. It also tests understanding of CPQ data flow across objects, localization and multi-currency setup, package-level settings, and how the CPQ managed package integrates within a Salesforce org.
Topic 3	• Orders, Contracts, Amendments, and Renewals: This section of the exam measures skills of Salesforce Consultants and covers understanding the data required for generating Orders and Contracts. It also involves creating renewal and amendment quotes, and deciding when to use Orders, Contracts, Subscriptions, and Assets to satisfy customer and business processes.
Topic 4	• Quote Templates: This section of the exam measures skills of Salesforce Consultants and covers setting up Quote Templates that align with business requirements. It involves configuring layouts and components to generate professional quotes.

Topic 5	• Pricing: This section of the exam measures skills of Salesforce Administrators and covers choosing and applying the right pricing strategies such as Discount Schedules, Block Prices, Contracted Prices, subscription models, and percent-of-total. It also includes determining the expected outcomes of different pricing methods.
---------	---

>> Certification Sales-Admn-202 Sample Questions <<

Sales-Admn-202 Pdf Exam Dump, Sales-Admn-202 Latest Exam Materials

To go beyond basic knowledge and truly excel, it is essential to utilize the Salesforce Practice Test software. This Sales-Admn-202 software offers a range of modes, allowing you to practice and sharpen your skills. By engaging in learning modes and Sales-Admn-202 test modes, you can effectively enhance your understanding of the Sales-Admn-202 exam and build the confidence needed to succeed.

Salesforce Certified CPQ Administrator Sample Questions (Q94-Q99):

NEW QUESTION # 94

Universal Containers (UC) has an approval structure that involves both the Deal Desk and Finance teams. UC wants to send both Approval requests simultaneously when a Quote is submitted to reduce the time for Quote approval.

Which Approval type best suits UC's needs?

- A. Advanced Approvals; multiple Approval Chains can be set up to send Approval requests in parallel.
- **B. Advanced Approvals; multiple Approval Steps can be set up in a single Approval Chain to send Approval requests in parallel.**
- C. Native Approvals; multiple Approval steps can be set up with the same Step Number to send Approval requests in parallel.
- D. Native Approvals; multiple Approval Processes can be set up to send Approval requests in parallel.

Answer: B

Explanation:

Requirement Overview:

* Universal Containers needs to send Approval Requests to both the Deal Desk and Finance teams simultaneously.

Solution:

* Use Advanced Approvals to configure multiple Approval Steps within a single Approval Chain.

* Set the steps to run in parallel to minimize the time required for approval.

Steps to Configure:

* Navigate to Advanced Approvals in Salesforce CPQ.

* Create an Approval Chain with two steps: one for the Deal Desk and one for the Finance team.

* Configure both steps to run in parallel by assigning them the same step number.

NEW QUESTION # 95

In what way does Smart Approvals expedite the approval process?

- **A. Rejected quotes that are resubmitted within previously approved values go directly to the person who rejected.**
- B. Quotes with multiple steps in the approval chain go directly to the highest approver required.
- C. Approving a quote will auto-approve any lesser-discount quotes related to the same opportunity.
- D. Quotes within defined thresholds will be automatically approved.

Answer: A

Explanation:

Smart Approvals Overview:

* Salesforce CPQ's Smart Approvals streamline the approval process by re-evaluating previously approved records to avoid redundant approvals.

Rejected Quotes Resubmission:

* If a quote is rejected, and the user resubmits it without exceeding previously approved values, it bypasses the full approval chain

and is sent directly to the person who rejected it.

* This functionality minimizes unnecessary delays and ensures efficient quote handling.

Documentation Alignment:

* Smart Approvals Configuration and behavior as outlined in CPQ guidelines ensure approval efficiency .

NEW QUESTION # 96

Universal Containers needs to generate two styles of PDF output, one that includes prices in the line item table if the Quote is another that hides prices when the Quote Primary checkbox is False.

Where should the admin reference the Primary checkbox field to set up this requirement?

- A. The Hide Totals Field on the Quote Template
- B. The Conditional Print Field for each price Line Column
- **C. The Conditional Print Field of a Template Section for only price Line Columns**
- D. The Hide Group Subtotals Field on the Quote Template

Answer: C

Explanation:

Requirement Overview:

* Show or hide price-related data in the Quote PDF based on the Primary Checkbox field value.

Solution Details:

* The Conditional Print Field on Template Sections enables dynamic visibility.

* Add the Primary Checkbox as a reference in the Conditional Print Field for the section containing price- related columns.

Steps to Configure:

* Navigate to the Quote Template.

* Locate the section containing price-related data.

* Set the Conditional Print Field to reference the Primary Checkbox.

Validation:

* Generate PDFs with the Primary checkbox set to both True and False and confirm the expected visibility of pricing data.

NEW QUESTION # 97

When amending a contract, users have reported that the net pricing of some products is incorrect. The admin has done a preliminary investigation and found that the issue only happens on existing products when the quantity is adjusted. What is the likely cause?

- A. The Revised Quantity has been set on the Subscription record.
- **B. The products have a Discount Schedule and Cross Order is unselected.**
- C. A Price Rule is firing On Calculate and changing the Effective Quantity.
- D. A Price Rule is firing Before Calculate and changing the Regular Unit Price.

Answer: B

Explanation:

When amending a contract in Salesforce CPQ, the net pricing of products can sometimes appear incorrect, especially when quantities are adjusted on existing subscriptions. The "Revised Quantity" field on the Subscription record is used during amendments to reflect the updated quantity of a subscription product after the amendment. If this field is set incorrectly or unexpectedly (e.g., manually or via automation), it can override the expected quantity and cause discrepancies in pricing calculations, especially for existing products. This aligns with the scenario where the issue only occurs when quantities are adjusted on existing products. Option B (Price Rule firing On Calculate) could affect pricing but typically wouldn't target only existing products or cause quantity-specific issues unless explicitly designed to do so. Option C (Price Rule firing Before Calculate) might alter pricing but wouldn't directly tie to quantity adjustments on amendments.

Option D (Discount Schedule with Cross Order unselected) affects pricing tiers but isn't directly related to amendment quantity adjustments. Per Salesforce CPQ documentation, the "Revised Quantity" field is a key factor in amendment scenarios impacting pricing consistency.

References: Salesforce CPQ Documentation - "Amending Subscriptions" and "Subscription Fields" (Revised Quantity).

NEW QUESTION # 98

An admin is setting up multiple Option Constraints. When configuration the bundle, a user should be unable to select Product B

unless the user has also selected Product A.

What are two steps the Admin must take to set up the Option Constraint?

Choose 2 answers

- **A. The Active checkbox should be set to True.**
- B. Check Prior purchases should be set to False.
- C. Option Constrain Group should be populated.
- **D. type should be dependency.**

Answer: A,D

Explanation:

Requirement Overview:

* Prevent the user from selecting Product B unless Product A is also selected in the bundle.

Key Configurations:

* Type = Dependency: Ensures that one Product is dependent on the selection of another.

* Active = True: Activates the Option Constraint for use in the configurator.

Steps to Configure:

* Navigate to the Option Constraint record.

* Set the Type to Dependency.

* Mark the Active checkbox as True.

* Define Constrained Option (Product B) and Constraining Option (Product A).

Validation:

* Add the bundle to a Quote and confirm that selecting Product B is only possible when Product A is also selected.

NEW QUESTION # 99

.....

Allowing for your problems about passing the exam, our experts made all necessary points into our Sales-Admn-202 training materials, making it the most efficient way to achieve success. They can alleviate your pressure, relieve you of tremendous knowledge and master the key points with the least time. As customer-oriented company, we believe in satisfying the customers at any costs. Instead of focusing on profits, we determined to help every customer harvest desirable outcomes by our Sales-Admn-202 Training Materials. So our staff and after-sales sections are regularly interacting with customers for their further requirements and to know satisfaction levels of them

Sales-Admn-202 Pdf Exam Dump: <https://www.testkingpass.com/Sales-Admn-202-testking-dumps.html>

- Sales-Admn-202 Demo Test ☐ Sales-Admn-202 Free Exam ☐ Sales-Admn-202 Free Exam ☐ Search for ➤ Sales-Admn-202 ☐ and easily obtain a free download on “www.exam4labs.com” ☐ Sales-Admn-202 Exam Syllabus
- Sales-Admn-202 Exam Tests ☐ Advanced Sales-Admn-202 Testing Engine ♥ ☐ Exam Sales-Admn-202 Topics ☐ Search for [Sales-Admn-202] and download exam materials for free through ➡ www.pdfvce.com ☐ ☐ Sales-Admn-202 Free Exam
- Sales-Admn-202 Practice Questions ☐ Sales-Admn-202 Latest Questions ☐ Sales-Admn-202 Latest Questions ☐ Immediately open ✓ www.prepawaypdf.com ☐ ✓ ☐ and search for ➡ Sales-Admn-202 ☐ to obtain a free download ☐ ☐ Latest Sales-Admn-202 Exam prep
- Pass Exam With Good Results By Using the Latest Salesforce Sales-Admn-202 Questions ☐ Easily obtain ➡ Sales-Admn-202 ☐ for free download through ⇒ www.pdfvce.com ⇐ ☺ Reliable Exam Sales-Admn-202 Pass4sure
- Latest updated Certification Sales-Admn-202 Sample Questions - Leader in Qualification Exams - Excellent Sales-Admn-202 Pdf Exam Dump ☐ Open ☐ www.exam4labs.com ☐ and search for [Sales-Admn-202] to download exam materials for free ☐ Test Certification Sales-Admn-202 Cost
- Sales-Admn-202 Exam Guide: Salesforce Certified CPQ Administrator - Sales-Admn-202 Exam Collection ☐ Search on ⇒ www.pdfvce.com ⇐ for ⇒ Sales-Admn-202 ⇐ to obtain exam materials for free download ☐ Sales-Admn-202 Demo Test
- Pass Guaranteed Authoritative Sales-Admn-202 - Certification Salesforce Certified CPQ Administrator Sample Questions ☐ ☐ Download ▷ Sales-Admn-202 ◁ for free by simply entering ➡ www.pass4test.com ☐ website ☐ Sales-Admn-202 Latest Questions
- Sales-Admn-202 Exam Guide: Salesforce Certified CPQ Administrator - Sales-Admn-202 Exam Collection ☐ Open website ☐ www.pdfvce.com ☐ and search for (Sales-Admn-202) for free download ☐ Sales-Admn-202 Demo Test
- Sales-Admn-202 Exam Syllabus ☐ Latest Sales-Admn-202 Exam prep ☐ Sales-Admn-202 Book Free ☐ Search for ➡ Sales-Admn-202 ☐ and download it for free on ☐ www.exam4labs.com ☐ website ☐ Sales-Admn-202 Demo Test
- Sales-Admn-202 Demo Test ☐ Sales-Admn-202 Demo Test ☐ Valid Sales-Admn-202 Mock Test ☐ Search for ➤

Sales-Admn-202 Book Free ☐ Reliable Exam Sales-Admn-202 Pass4sure ☐ Sales-Admn-202 Book Free ☐ Search for
➤ Sales-Admn-202 ☐ on { www.exam4labs.com } immediately to obtain a free download ☐ Original Sales-Admn-202
Questions

- , DOWNLOAD part of TestkingPass Sales-Admin-202 dumps from Cloud Storage: <https://drive.google.com/open?id=1KDVJxR28iPIfEKtHF4hwrPOBUgFI2C>