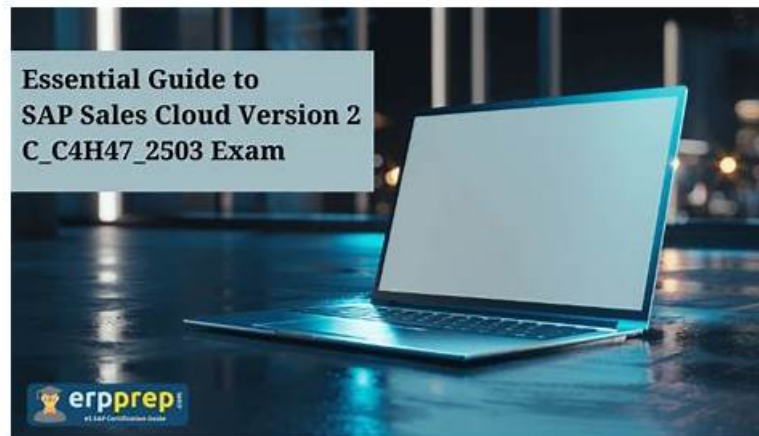# Prominent Features of Itcertkey SAP C-C4H47-2503 Practice Test Questions

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SAP C-C4H47-2503 Exam Syllabus Topics:

Topic	Details
Topic 1	• Mobile App: This section of the exam measures the skills of a Field Sales Representative and covers the use of the SAP Sales Cloud Version 2 Mobile App. It includes setup and a review of available capabilities, supporting productivity on the go.
Topic 2	• General, Company, Users, and Control Settings: This section of the exam measures the skills of a System Administrator and focuses on how to manage foundational system settings. It includes setting up employees, users, authorizations, business roles, and the organizational structure to control access and processes efficiently.
Topic 3	• Master Data: This section of the exam measures the skills of a Data Steward and focuses on maintaining critical customer and product-related master data. It includes managing accounts, individual customers, contacts, products, registered products, and pricing elements within SAP Sales Cloud.

Topic 4	• SAP Sales Cloud Version 2 in App and Side-by-Side Extensibility: This section of the exam measures the skills of a Technical Consultant and explores how to customize and extend SAP Sales Cloud Version 2. It includes both in-app extensibility and side-by-side development options for enhancing functionality while maintaining system stability.
Topic 5	• Scenario: Best Run Bikes: This section of the exam measures the skills of a Solution Architect and includes scenario-based questions from several key topics such as digital selling, guided selling, extensibility, master data, and system settings. It simulates real-world challenges to test a deep understanding of how the solution is applied in practice.

SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 Sample Questions (Q34-Q39):

NEW QUESTION # 34
When transferring and maintaining Account data for Best Run Bikes and Cyclo Clothing, which of the following administrative actions can you perform?
Note: There are 3 correct answers to this question.

- A. Configure Customer Insights
- B. Merge similar Accounts
- C. Upload Accounts using the Data Import Tool
- D. Maintain Individual Customers
- E. Download Accounts using the Data Export Tool

Answer: B,C,E

NEW QUESTION # 35
After the acquisition of Cyclo Clothing, the VP of Sales wants Sales Representatives to fill a Lead Qualification Survey for all Leads created for Cyclo Clothing.
After you create the Playbook with Lead Qualification Survey, what is your next step?

- A. Create a rule for Lead Source as Cyclo Clothing.
- B. Create a rule with Account as Cyclo Clothing.
- C. Create a rule with Account as Best Run Bikes.
- D. Create a rule with Lead Qualification as Cyclo Clothing.

Answer: B

NEW QUESTION # 36
You have been asked to configure a new pricing procedure for Opportunities and would like to create a determination rule for using it. Which data can be used when creating a pricing determination rule?
Note: There are 3 correct answers to this question.

- A. Sales Unit
- B. Sales Organization
- C. Document Type
- D. Division
- E. Product

Answer: B,C,D

NEW QUESTION # 37
Which of the following are key enhancements of Lead Management in SAP Sales Cloud Version 2? Note: There are 3 correct answers to this question.

- A. Optimized details page showcasing all of the relevant information in an easy-to-consume format.
- B. Ability to identify the right Leads, working through the sales cycle across various phases.
- C. Ability to manage accounts with Guided Selling.
- D. Interactive list view with elements like quick filters and KPI graphs.
- E. Insights that predict the likelihood of a Lead getting converted.

Answer: A,B,E

NEW QUESTION # 38

Which offering provides access to SAP Sales Cloud Version 2?

- A. GROW with SAP package add-ons
- B. RISE with SAP
- C. SAP Business Technology Platform
- D. GROW with SAP

Answer: A

NEW QUESTION # 39

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When you have adequately prepared for the SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 (C-C4H47-2503) questions, only then you become capable of passing the SAP exam. There is no purpose in attempting the SAP C-C4H47-2503 certification exam if you have not prepared with Itcertkey's Free SAP C-C4H47-2503 PDF Questions. It's time to get serious if you want to validate your abilities and earn the SAP C-C4H47-2503 Certification. If you hope to pass the SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 exam on your first attempt, you must be studied with real C-C4H47-2503 exam questions verified by SAP C-C4H47-2503.

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