

# AP-223 PDF Questions - Test AP-223 Questions Pdf



P.S. Free 2026 Salesforce AP-223 dumps are available on Google Drive shared by Easy4Engine: [https://drive.google.com/open?id=1PnUPMokkqLWxEcmg8Maj6m\\_O7Kbi32M4](https://drive.google.com/open?id=1PnUPMokkqLWxEcmg8Maj6m_O7Kbi32M4)

Our AP-223 preparation exam is compiled specially for it with all contents like exam questions and answers from the real AP-223 exam. If you make up your mind of our AP-223 exam prep, we will serve many benefits like failing the first time attached with full refund service, protecting your interests against any kinds of loss. In a word, you have nothing to worry about with our AP-223 Study Guide.

Passing the Salesforce AP-223 certification exam is necessary for professional development, and employing real Salesforce AP-223 Exam Dumps can assist applicants in reaching their professional goals. These actual AP-223 questions assist students in discovering areas in which they need improvement, boost confidence, and lower anxiety. Candidates will breeze through Salesforce AP-223 Certification examination with flying colors and advance to the next level of their jobs if they prepare with updated Salesforce AP-223 exam questions.

>> AP-223 PDF Questions <<

## Test AP-223 Questions Pdf & Exam AP-223 Preparation

Our AP-223 exam prep has already become a famous brand all over the world in this field since we have engaged in compiling the AP-223 practice materials for more than ten years and have got a fruitful outcome. You are welcome to download the free demos to have a general idea about our AP-223 study questions. Since different people have different preferences, we have prepared three kinds of different versions of our AP-223 training guide: PDF, Online App and software.

## Salesforce CPQ and Billing Consultant Accredited Professional Sample Questions (Q45-Q50):

### NEW QUESTION # 45

sales reps at UC were facing governor limits while configuring certain large bundles. the admin at UC has set the 'enable large configurations package settings to TRUE now the users are experiencing longer loading times between saving a bundle configuration and returning to the quote line editor, even for smaller bundles.  
what should the admin do to resolve this issue?

- A. Enable Large configuration on the bundle parents where needed by selecting the product's enable large configuration field
- B. All bundles that have more than 20 product should be split into smaller bundles
- C. Enable large configurations setting should not be used in such a case.
- D. Recommend CPQ and billing design solutions within proper capabilities

**Answer: A**

#### NEW QUESTION # 46

A Revenue Cloud user story for a Subscription-based Company Looking to replace their legacy system states "As a pricing Manager, bulk discounts will include previously purchased quantities for pricing calculations on the quote in order to reward loyal customers.

What should be included in the design of this solution?

- A. Legacy Orders and invoices should be migrated.
- B. Custom Action to retrieve Purchased quantities from an external source
- C. Contracts, Subscriptions and Assets should be populated with historical data.
- D. Discount schedules with Cross Orders checked. (Choose 2 options)
- E. Use a summary variable targeting the subscription object with a Price Rule.

**Answer: C,D**

Explanation:

The requirement:

"Bulk discounts include previously purchased quantities for pricing calculations." This refers to cross-order discounting, where historical quantities affect pricing on the new quote.

To support this:

✓ B - Contracts, Subscriptions and Assets should be populated with historical data CPQ reads existing Subscriptions/Assets to determine previously purchased quantities.

Historical install base must be migrated for correct discounting.

✓ E - Discount schedules with Cross Orders checked Salesforce CPQ includes an OOTB feature:

Discount Schedule → Cross Orders = TRUE This allows the quantity tiers to consider historical purchases.

Incorrect options:

A Custom Action unnecessary unless data is external (not indicated here).

C Summary variables cannot aggregate off-contract historical quantities.

D Migrating invoices is not required for quantity-based pricing.

Thus, the validated answers are B and E.

#### NEW QUESTION # 47

What is the successful exit criteria that completes the User Acceptance Testing (UAT) phase?

- A. Migration from Sandbox to Production
- B. A Change Order
- C. Complete deployment migration plan
- D. Customer Acceptance sign off
- E. A Design Document

**Answer: D**

Explanation:

Successful exit criteria for User Acceptance Testing (UAT) is:

✓ Customer Acceptance Sign-off This means:

All test cases have passed

All critical defects are resolved

Stakeholders approve the solution

The project is cleared to move into deployment

This is documented in Salesforce Implementation Lifecycle.

Why other choices are incorrect: Option

Why Wrong

A - Change Order

Change orders happen when new scope is introduced, not an exit criterion for UAT.

C - Design Document

Completed earlier during design phase.

D - Sandbox to Prod Migration

Happens after UAT sign-off.

E - Deployment plan

Prepared before deployment, not a sign of UAT completion.

Thus B is the only correct exit criterion.

### NEW QUESTION # 48

A Revenue Cloud Consultant learns salesforce is deploying a new release during the course of the implementation. which two should be taken to make sure the implementation is tested against the new release before it deploys to production?

- A. The platform ensures that all sandboxes are upgraded at the same time so wait for the update.
- B. Submit a ticket to support when you want your sandbox Updated.
- C. Determine whether your sandbox is on a preview or non preview instance.
- D. Review status.salesforce.com to determine refresh cutoff for the new release

**Answer: C,D**

Explanation:

Salesforce upgrades Preview sandboxes before production. To ensure testing is done on the next release before go-live:

✓ A - Review status.salesforce.com for release and sandbox cutoff dates This tells you:

When sandboxes will upgrade

Deadlines for refreshing to get onto Preview

Release milestones

✓ C - Determine whether your sandbox is on a preview or non-preview instance This determines your next action:

Preview instance → sandbox upgrades early

Non-preview → sandbox upgrades after production

This is essential to test the implementation before production is upgraded.

Why B and D are incorrect Option

Why Incorrect

B - "All sandboxes upgrade at the same time"

False: preview vs non-preview sandboxes upgrade at different times.

D - "Submit a ticket to support to upgrade sandbox"

Salesforce does not move or upgrade sandboxes via support case. Release timing follows the published schedule only.

Final answer: A, C

### NEW QUESTION # 49

What does INVEST stand for in the INVEST criteria when defining user stories?

- A. Independent, Negotiable, Valuable, Estimable, Small, Testable
- B. Independent, Negotiable, Valuable, Equal, Small, Testable
- C. Investable, Negotiable, Valuable, Estimable, Small, Testable
- D. Independent, Negotiable, Valuable, Estimable, Sequential, Testable

**Answer: A**

Explanation:

INVEST criteria is a standard Agile user story quality framework.

Correct breakdown:

I - Independent

N - Negotiable

V - Valuable

E - Estimable

S - Small

T - Testable

Thus D is the correct choice.

