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Salesforce ADM-201 certification is ideal for professionals who are seeking a career in Salesforce administration or looking to advance their career in this field. Salesforce Certified Administrator certification is also beneficial for Salesforce developers who want to gain knowledge in Salesforce administration to enhance their skills and job opportunities. Salesforce Certified Administrator certification is recognized globally and is highly valued by employers, making it an excellent addition to a candidate's resume.

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Salesforce Certified Administrator Sample Questions (Q30-Q35):

NEW QUESTION # 30

A team of support users at Cloud Kicks is helping inside sales reps make follow-up calls to prospects that filled out an interest form online. The team currently does not have access to the lead object.

How should an administrator provide proper access?

- A. Create a new profile
- **B. Configure permission sets.**
- C. Assign a new role.
- D. Set Up Manual Sharing

Answer: B

NEW QUESTION # 31

Which of the following chart types does not support Combination Chart?

- A. Line
- **B. Funnel Chart**
- C. Horizontal Bar
- D. Line Cumulative
- **E. Donut**
- F. Vertical Bar

Answer: B,E

Explanation:

Section: Volume E

NEW QUESTION # 32

The Administrator at Cloud Kicks need to automatically route support cases, regardless of how they are created, to a queue based on case priority.

What tool should the administrator use?

- **A. Assignment Rules**
- B. Auto-Response Rules
- C. Email-to-Case
- D. Web-to-case

Answer: A

NEW QUESTION # 33

The support team has asked the System Administrator to automate the notification of a customer's support plan ending - they would like for the Customer Support Rep to receive an email 30 days before the Support Plan Expires (Support Plan Expiration Date is on the Account record). What will the system administrator do?

- A. This cannot be done
- **B. Create a workflow rule with a time-based trigger to fire 30 days before the Support Plan Expiration Date and use an email action to notify the assigned Support Rep**
- C. Create a workflow rule with an immediate action to email the Support rep but with a due date of 30 days before the Support Expiration Date
- D. Create an Apex trigger to fire 30 days before Support Plan Expiration Date and use an email action to notify the assigned Support Rep

Answer: B

Explanation:

Section: Volume A

NEW QUESTION # 34

What should a system administrator consider before importing a set of records into Salesforce.

- A. Validation rules are not triggered when importing data using the import wizard
- B. Currency field values will default to the personal currency of the record owner
- **C. The import file should include a record owner for each record**
- **D. Data should be de-duplicated in the import file prior to import**

Answer: C,D

NEW QUESTION # 35

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