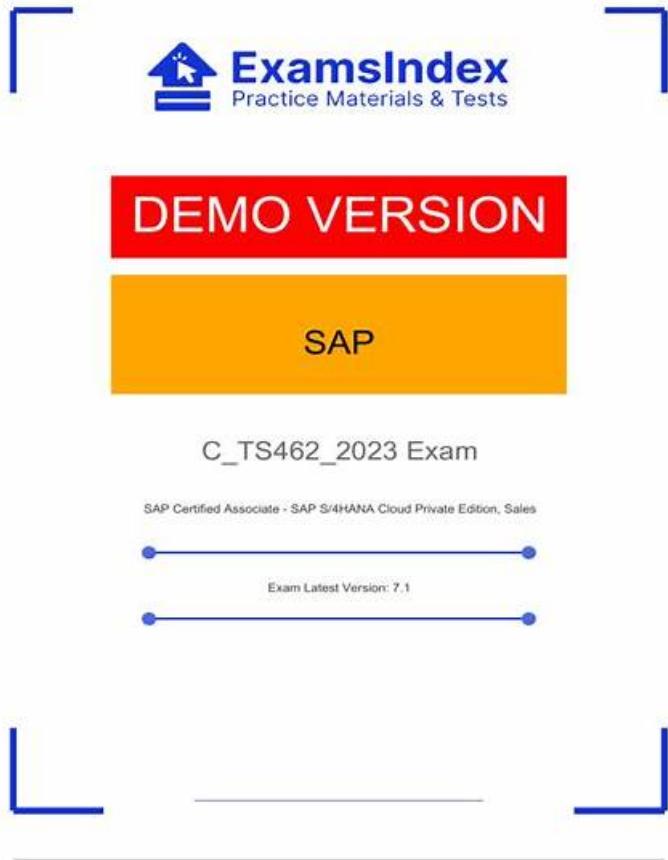


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## **SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q49-Q54):**

### **NEW QUESTION # 49**

Which channels are supported by SAP S/4HANA output management? Note: There are 3 correct answers to this question.

- A. Print
- B. ALE
- C. Fax
- D. XML
- E. E-mail

**Answer: A,D,E**

Explanation:

Basic Functions (customizing)

### **NEW QUESTION # 50**

Which controls can you set when you configure a schedule line category? Note: There are 2 correct answers to this question.

- A. Delivery relevance
- B. Structure scope
- C. Goods movement type
- D. Create delivery group

**Answer: A,C**

### **NEW QUESTION # 51**

Which of the following is a use case for a billing plan type?

- A. Settlement management
- B. Milestone billing
- C. Invoice lists
- D. Convergent billing

**Answer: B**

Explanation:

Organizational Structures

### **NEW QUESTION # 52**

You want to set up automatic pricing in a sales order. Which actions should you take to achieve this? Note: There are 2 correct answers to this question.

- A. Set up the pricing procedure and assign it to the relevant sales document type.
- B. Set up condition tables and assign them to the relevant access sequences.
- C. Set up condition tables and assign them to the relevant condition types.
- D. Set up condition types and assign them to the relevant pricing procedure.

**Answer: B,D**

### **NEW QUESTION # 53**

When a user creates a sales order with reference to a quotation, a header text must be automatically copied from the sold-to party if

it cannot be found in quotation. If it is copied from the sold-to party, it must be in the sold-to party language. What must you do? Note: There are 3 correct answers to this question.

- A. Include the text type with an appropriate access sequence in the text determination procedure.
- B. In the access sequence, set the partner function language for this text to "sold-to party".
- C. Ensure that the access sequence reads the sold-to party text first.
- D. Assign the text determination procedure to the sales document type.
- E. Assign an appropriate text type to the sales document type.

**Answer: A,B,D**

#### **NEW QUESTION # 54**

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