

C_BCSBN_2502 practice exam dumps, C_BCSBN_2502 practice exam online



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SAP C_BCSBN_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	Customer Alignment and Value Communication: The final topic evaluates the ability to align SAP's supply chain solutions with specific customer business needs. It includes tailoring recommendations, addressing customer challenges, and clearly communicating value propositions. Sales professionals must demonstrate skills in articulating how SAP SCM delivers measurable business outcomes.
Topic 2	Integration and Strategic Value of SAP Business Suite with SCM: This section explores how the SAP Business Suite integrates with SAP SCM to improve overall supply chain performance. Candidates are assessed on their understanding of how this integration enhances visibility, collaboration, and responsiveness across the supply chain, enabling more efficient and agile operations.
Topic 3	Understanding and Positioning SAP SCM Capabilities: This topic focuses on the ability to position the SAP Business Suite by emphasizing the features and benefits of SAP Supply Chain Management (SCM) solutions. It includes a strong understanding of how SAP SCM supports end-to-end supply chain processes such as demand planning, supply network planning, production planning, logistics, and order fulfillment.

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SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions Sample Questions (Q14-Q19):

NEW QUESTION # 14

How does the visual inspection tool in SAP Digital Manufacturing support defect detection on automotive parts assembly lines?

- A. Uses AI to identify quality issues
- B. Improves logistics detection issues
- C. Focuses on optimizing financial approaches
- D. Automates procurement processes

Answer: A

Explanation:

Solution:

The correct answer based on learning.sap.com is:

* B. Uses AI to identify quality issues

SAP Digital Manufacturing's Visual Inspection tool leverages artificial intelligence to automatically detect defects on automotive parts assembly lines-spotting anomalies, ensuring consistency, and reducing manual inspection errors. It does not handle procurement, logistics, or financial processes.

NEW QUESTION # 15

How does real-time production orchestration in SAP Digital Manufacturing improve resource utilization within global manufacturing networks?

- A. Aligns financial optimization
- B. Automates procurement
- C. Manages production with AI automation in real-time
- D. Improves logistics

Answer: C

Explanation:

The correct answer is:

Solution:

B . Manages production with AI automation in real-time

SAP Digital Manufacturing's real-time Production Orchestration (Resource Orchestration) empowers supervisors to dispatch, schedule, monitor, and automatically balance production on a live basis-responding instantly to events on the shop floor and optimizing resources like labor, equipment, and materials us.io

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Here's how the other options stack up:

* A. Improves logistics - While orchestration connects operations with logistics, its primary purpose is on-floor execution and resource balancing-not optimizing logistics functions directly.

* C. Automates procurement - This relates to supply chain/procurement modules in SAP, not manufacturing execution orchestration.

* D. Aligns financial optimization - Financial alignment comes primarily from ERP integration, not from real-time production orchestration.

So the best fit is option B.

NEW QUESTION # 16

How does SAP EWM enhance the speed of order fulfillment for companies managing high-volume warehouses?

- A. Automates vendor relationships
- **B. Implements inventory tracking and process automation**
- C. Optimizes transportation planning
- D. Addresses financial forecasts

Answer: B

Explanation:

Solution:

The correct answer from learning.sap.com is:

* B. Implements inventory tracking and process automation

SAP Extended Warehouse Management (EWM) significantly enhances the speed of order fulfillment in high volume warehouses by:

* Implementing real-time inventory tracking down to the handling unit level, ensuring that stock is always visible and accurately located.

* Enabling automated warehouse processes-including inbound receipt, automated putaway, optimized picking waves, staging, and loading-reducing manual errors and accelerating throughput.

Options A, C, and D do not directly relate to order fulfillment speed in the high-volume warehouse context on learning.sap.com.

NEW QUESTION # 17

Which technology in SAP Business Suite ensures seamless integration of SCM processes and data harmonization to enhance "Agility and Resiliency"?

- A. Third-party software for managing SCM processes
- B. Manual data entry for transactions
- **C. Integrating business process data into SCM**
- D. Proprietary connectors for data integration

Answer: C

Explanation:

Solution:

The correct answer from learning.sap.com is:

* D. Integrating business process data into SCM

SAP Business Suite enhances "Agility and Resiliency" by unifying SCM process and business data-integrating business process data directly into supply chain management. This seamless integration, facilitated by the SAP Business Data Cloud, aligns operational, transactional, and external data to enable real-time decision-making and AI-driven alerts. As a result, supply chains can quickly adapt to disruptions with minimal impact.

Options A, B, and C are not highlighted on learning.sap.com as foundational technologies used to achieve agility and resiliency.

NEW QUESTION # 18

Which aspect of SAP Business Network helps ensure compliance during unplanned purchases?

- A. Enhances production efficiency
- B. Automates supplier selection
- C. Optimizes financial approaches
- **D. Implements automatic auditing and budgeting rules**

Answer: D

Explanation:

Solution:

The correct answer based on learning.sap.com is:

* D. Implements automatic auditing and budgeting rules

The SAP Business Network for Procurement ensures compliance during unplanned purchases by leveraging configurable business rules and automated audit trails. These help enforce company policies around spend compliance, including change orders, price controls, contractual adherence, and handling non-PO invoices.

The other options (A, B, C) are not directly associated with compliance enforcement for unplanned purchases on that site.

NEW QUESTION # 19

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