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The Cisco Customer Success Manager 820-605 certification offers a great opportunity for beginners and professionals to demonstrate their skills and abilities to perform a certain task. For the complete, comprehensive, for Cisco Customer Success Manager 820-605 Exam Preparation you can get assistance from Cisco Customer Success Manager Exam Questions.

Cisco 820-605 Exam is designed for professionals who are interested in pursuing a career as a customer success manager. 820-605 exam is part of the Cisco Customer Success Manager certification, which validates the skills and knowledge required to build and maintain long-lasting relationships with customers. 820-605 exam covers a broad range of topics, including customer success principles, customer experience management, and communication and collaboration skills. Passing the exam demonstrates a candidate's ability to engage with customers, understand their business requirements, and deliver value to them continuously.

Cisco Customer Success Manager Sample Questions (Q120-Q125):

NEW QUESTION # 120

What is a barrier to adopting software tools?

- A. organization size
- B. recurring cost
- C. limited resources
- D. commercial decision

Answer: C

NEW QUESTION # 121

The customer wants to increase their market share and protect brands reputation. Which two business outcomes are critical to the company's success? (Choose two.)

- A. sustainability
- B. risk management
- C. business growth
- D. credibility
- E. cost efficiency

Answer: C,D

NEW QUESTION # 122

Which role within a Customer Success organization acts as a single contact point for a customer across multiple technologies?

- A. Customer Success Specialist
- B. Account Manager
- C. Customer Success Manager
- D. Delivery Team

Answer: C

NEW QUESTION # 123

Which list of components of a Customer Success Quarterly Success Review is common?

- A. results from prior quarter, agreed actions completed, benchmarking with the market, and confirm goals for next quarter
- B. results from prior quarter, services delivered, issues and open services cases, and confirm goals for next quarter
- C. results from prior quarter, cover roadmap and promote new products, and confirm goals for next quarter
- D. results from prior quarter, product roadmap, proposed marketing new products, and confirm goals for the next quarter

Answer: B

NEW QUESTION # 124

Which outcome is the best that a Customer Success Manager can achieve for a customer?

- A. removing barriers so the customer achieves the fastest time to value possible from the solution they purchased
- B. full adoption of all the technologies the customer purchased
- C. ensuring the customers deployment teams and end users are trained and ready to adopt the technology

- D. adoption of all the licenses and features the customer purchased leading to expansion to improve the customer's business

Answer: D

NEW QUESTION # 125

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