

Reliable SAP C-TS462-2023 Test Duration, Cheap C-TS462-2023 Dumps



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Customizable practice tests comprehensively and accurately represent the actual Professional SAP C-TS462-2023 Certification Exam pattern. Many students have studied from product and passed the SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales (C-TS462-2023) test with ease. Our customers can receive questions updates for up to 1 year after purchasing the product. These free updates of questions will help them to prepare according to the latest syllabus.

SAP C-TS462-2023 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Organizational Structures: This topic discusses the role of organizational structures and how they relate to basic functions within the sales process.
Topic 2	<ul style="list-style-type: none">Master Data: It includes setting up and maintaining relevant master data to ensure accurate sales and billing processes.
Topic 3	<ul style="list-style-type: none">Managing Clean Core: The topic of Managing Clean Core is about applying principles to ERP to enhance business process agility and reduce adaptation efforts.
Topic 4	<ul style="list-style-type: none">Basic Functions (Customizing): It focuses on explaining and performing tasks related to basic functions (customizing).

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Three High in Demand SAP C-TS462-2023 Exam Questions Formats

One of the biggest challenges of preparing for a SAP C-TS462-2023 certification exam is staying motivated. It is easy to get bogged down by all the material you need to learn and lose sight of your goal. That is why our SAP C-TS462-2023 PDF and practice tests are designed to be engaging and easy to understand.

SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales

Sample Questions (Q16-Q21):

NEW QUESTION # 16

Which information comes from the payer? Note: There are 2 correct answers to this question.

- A. Invoicing list scheduling
- B. Billing plan
- C. Payment terms
- D. Billing address

Answer: C,D

Explanation:

Information that comes from the payer includes:

C . Billing address: The billing address is typically associated with the payer and is used for invoicing purposes.

D . Payment terms: Payment terms, which define how and when payment for invoices is to be made, are often maintained in the payer's master data.

NEW QUESTION # 17

What could be the origin of a partner in a sales order? Note: There are 2 correct answers to this question.

- A. General value contract
- B. Preceding condition contract
- C. Customer hierarchy
- D. Business partner category

Answer: B,C

Explanation:

The origin of a partner in a sales order can be:

B . Customer hierarchy: Partners can be determined based on their position in a customer hierarchy, which organizes customers in a tree-like structure.

D . Preceding condition contract: Partners can be inherited from a condition contract, which is a type of agreement specifying conditions like prices or discounts for a set of customers.

NEW QUESTION # 18

Which controls can you set when you configure a schedule line category? Note: There are 2 correct answers to this question.

- A. Structure scope
- B. Create delivery group
- C. Delivery relevance
- D. Goods movement type

Answer: C,D

NEW QUESTION # 19

In your pricing procedure you have several condition types for a price such as PROO, PR02, PN00 and HM00. Only one of these prices is taken into account Which setting causes this behavior?

- A. Condition class
- B. Exclusion indicator
- C. Condition function
- D. Header condition

Answer: A

