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Salesforce Sales-Cloud-Consultant Salesforce Certified Sales Cloud Consultant 1



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Salesforce Salesforce-Net-Zero-Cloud Exam Syllabus Topics:

Section	Weight	Objectives
Topic 1: Discovery	24%	- Determine calculation and reporting boundaries
		1. Connect goals to data models 2. Align reporting boundaries with CRMA requirements
		- Identify and prioritize Net Zero Cloud use cases
		1. Gather sustainability business requirements 2. Map use cases to features or third-party systems

		- Design automation and integration • 1. Build approval processes and automation • 2. Map external data sources to Net Zero Cloud - Design user experience and analytics
Topic 2: Design	31%	• 1. Create homepages and utility items by persona • 2. Configure reports, CRMA, and Tableau - Plan implementation and migration • 1. Choose between standard features and customization • 2. Design data migration strategy - Configure core settings and features • 1. Enable and configure platform features • 2. Set up Net Zero Cloud configuration - Configure forecasting and target setting
Topic 3: Implementation	45%	• 1. Build emission forecasting models • 2. Set up sustainability goals and targets - Set up analytics and reporting • 1. Configure CRM Analytics for ESG metrics

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Salesforce Net Zero Cloud Accredited Professional Exam Sample Questions (Q15-Q20):

NEW QUESTION # 15

What is the base accounting methodology that Salesforce Net Zero Cloud uses? (1)

- A. Greenhouse Gas Protocol
- B. American Carbon Registry Standard
- C. Clean Development Mechanism
- D. Carbon Disclosure Product

Answer: A

NEW QUESTION # 16

How many Scope 3 categories does Net Zero Cloud Account for as of release 1.13? (1)

- A. 15

- B. 0
- C. 12
- D. 1

Answer: A

NEW QUESTION # 17

Ohana Inc. has purchased a new company shuttle. What type of record should the shuttle be entered as?(1)

- A. Organizational Asset - General
- **B. Organizational Asset - Vehicle**
- C. Carbon Footprint - Vehicles
- D. Energy Use Record - Fleet Vehicle

Answer: B

NEW QUESTION # 18

What three future risks do greenhouse emissions pose to a company? (3 options)

- **A. Accelerated depreciation**
- **B. Regulatory Impact**
- C. Liquidity risk
- D. Supply chain disruptions
- **E. Increased costs**

Answer: A,B,E

NEW QUESTION # 19

What three analytics dashboards are included with Net Zero Cloud? (3)

- A. Greenhouse Gas Summary
- **B. Climate Action**
- **C. Business Travel Impact**
- **D. Sustainability Audit**
- E. Sustainability or Net Zero Cloud

Answer: B,C,D

NEW QUESTION # 20

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