

Examinations Salesforce CPQ-Specialist Actual Questions, Interactive CPQ-Specialist Course



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If you can pass the exam just one time, then you will save both your money and your time. CPQ-Specialist exam braindumps can help you pass the exam just one time. CPQ-Specialist exam dumps are edited by professional experts, therefore the quality can be guaranteed. CPQ-Specialist exam materials cover most of knowledge points for the exam, and you can master major knowledge points. In addition, we are pass guarantee and money back guarantee if you fail to pass the exam. You can know the latest information for CPQ-Specialist Exam Materials through the update version, since we offer you free update for one year, and the update version for CPQ-Specialist exam dumps will be sent your email address automatically.

To prepare for the CPQ-Specialist certification exam, candidates can take advantage of a variety of resources provided by Salesforce. The Salesforce CPQ-Specialist certification study guide outlines the topics covered in the exam and provides links to relevant Trailhead modules and documentation. Additionally, Salesforce offers a CPQ-Specialist certification preparation course, which covers topics such as product configuration, pricing and discounting, and quoting. Successful completion of the Salesforce CPQ-Specialist certification exam demonstrates to employers and clients that an individual has the skills and knowledge necessary to implement and manage Salesforce CPQ solutions.

Salesforce CPQ-Specialist certification is an excellent opportunity for professionals who want to validate their expertise in Salesforce CPQ solutions. Salesforce Certified CPQ Specialist certification is recognized by leading organizations and is a valuable asset for professionals who want to advance their careers in the field of Salesforce CPQ. The Salesforce Certified CPQ Specialist exam is designed to test the knowledge and skills of professionals in the implementation of Salesforce CPQ solutions, and passing the exam demonstrates that the candidate has the skills and knowledge required to implement Salesforce CPQ solutions effectively.

Salesforce Certified CPQ Specialist exam consists of 60 multiple-choice questions and candidates have 105 minutes to complete the exam. CPQ-Specialist Exam covers topics such as product configuration, pricing and discounting, quoting and contracting, and orders and renewals. Passing CPQ-Specialist exam requires a deep understanding of the Salesforce CPQ platform and its related features, including product rules, price rules, quote templates, and contract management.

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CPQ-Specialist - Salesforce Certified CPQ Specialist Accurate Examinations Actual Questions

The Salesforce CPQ-Specialist certification exam always gives a tough time to their candidates. So you have to plan well and prepare yourself as per the recommended Salesforce CPQ-Specialist exam study material. For the quick and complete CPQ-Specialist exam preparation the BraindumpsPass Salesforce CPQ-Specialist Practice Test questions are the ideal selection. With the BraindumpsPass Salesforce CPQ-Specialist PDF Questions and practice test software, you will get everything that you need to learn, prepare and pass the difficult CPQ-Specialist exam with good scores.

Salesforce Certified CPQ Specialist Sample Questions (Q165-Q170):

NEW QUESTION # 165

Universal Containers has a requirement to ensure that Product B is always quoted with Product A in a bundle. The products are in separate features and there is no clear indication that they must be sold together. They implemented a Product Validation rule to fulfill this requirement, but received complaints that it was not user friendly. What other approach should the Admin take to fulfill this requirement?

- A. Create a Configuration Price Rule to add Product B.
- B. Create an Option Constraint with Type: Add.
- C. Create an Option Constraint with Type: Dependency.
- **D. Create a Product Selection rule to add Product B.**

Answer: D

NEW QUESTION # 166

Universal Containers wants to show a Monthly Price column on the Quote Document if the Quote has Payment Terms of Net 30. In addition to creating the Monthly Price Line Column, which two Configurations are needed to satisfy this requirement? Choose 2 answers

- A. Include Monthly Price in the Quote Line Editor Field set.
- **B. Set the Conditional Print Field on the Line Column record.**
- **C. Create an additional Line Items section without the Monthly Price field.**
- D. Create a custom formula Indicating if the Payment Terms are Net 30.

Answer: B,C

NEW QUESTION # 167

An admin has constructed a Price Rule that utilizes a Lookup Object and Lookup Queries. In a given scenario, two lookup records meet the Query criteria for a single Quote Line. Which behavior can the admin expect in this scenario?

- A. The value from the first record sorted alphabetically by Name is applied to the Target Field.
- **B. The Target Field maintains its original value and an error message appears in the Quote Line Editor.**
- C. The value from the second record sorted alphabetically by Name is applied to the Target Field.
- D. The value from the record that was created most recently is applied to the Target Field.

Answer: B

NEW QUESTION # 168

A sales rep notices on Opportunity that only some Opportunity Products are synched from Quotes. This discrepancy causes inaccuracies in the pipeline.

Which three troubleshooting steps should the Admin take to resolve the issue? Choose 3 answers

- **A. Check the Quote's Primary checkbox for a value of True.**
- **B. Ensure the Quote's Account lookup is populated.**
- C. Ensure the Quote's Opportunity lookup is populated.
- D. Check the Quote's Primary checkbox for a value of False.
- **E. Ensure the Opportunity's Primary Quote lookup is populated.**

Answer: A,B,E

NEW QUESTION # 169

Universal Containers (UC) sells the same Extended Warranty product to customers in three different industry segments: Commercial, Enterprise, and Education. The list price depends on the customer segment. Product pricing can change frequently within each segment.

How should the admin set up the Product and Price Book to apply the correct pricing, and the pricing team can easily update pricing?

- Answer: C**

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