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Salesforce Nonprofit-Cloud-Consultant Exam is a highly respected certification that is recognized by nonprofit organizations around the world. It is designed to help individuals develop the skills and knowledge they need to effectively support nonprofit organizations using Salesforce. Nonprofit-Cloud-Consultant exam is divided into several sections, each of which focuses on a specific area of nonprofit management. This includes fundraising, program management, volunteer management, and more. By passing Nonprofit-Cloud-Consultant Exam, individuals can demonstrate their proficiency in working with nonprofit organizations and using Salesforce to support their mission.

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Salesforce Certified Nonprofit Cloud Consultant (SP20) Exam is designed to test the knowledge and skills of professionals who are interested in working with nonprofit organizations. Nonprofit-Cloud-Consultant exam covers a wide range of topics, including

fundraising, donor management, volunteer management, program management, and marketing. Nonprofit-Cloud-Consultant Exam is designed to test the knowledge and skills of professionals who are interested in working with nonprofit organizations. Nonprofit-Cloud-Consultant exam is divided into two parts: a multiple-choice section and a scenario-based section.

## Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions (Q17-Q22):

### NEW QUESTION # 17

A nonprofit using Salesforce configured with Person Accounts has recently installed NPSP into its org. Which two configurations should a consultant set to ensure that Person Accounts and NPSP can coexist? Choose 2 answers

- A. Create a validation rule to prevent the creation of Person Accounts.
- B. Remove permissions to Person Accounts for all profiles except System Admin.
- C. The default record type for profiles of any user who converts leads is different than the Person Account record type.
- D. The Household record type in NPSP Settings is different than the Person Accounts record type.

**Answer: C,D**

Explanation:

To ensure that Person Accounts and NPSP can coexist within the same Salesforce org, follow these configurations:

Different Household Record Type in NPSP Settings:

Navigate to NPSP Settings.

Ensure that the Household record type specified in NPSP settings is different from the Person Account record type.

This prevents conflicts and ensures that NPSP correctly distinguishes between Household Accounts and Person Accounts.

Default Record Type for Profiles of Users Converting Leads:

Go to Setup > Profiles.

Ensure that the default record type for any profiles of users who convert leads is not set to the Person Account record type.

This ensures that when leads are converted, they do not automatically become Person Accounts, which could disrupt the NPSP data model.

By following these configurations, the nonprofit can effectively manage both Person Accounts and NPSP functionalities within the same Salesforce environment.

Reference:

Salesforce NPSP Documentation: NPSP Configuration.

Salesforce Person Accounts Guide: Person Accounts.

### NEW QUESTION # 18

A nonprofit needs to load approximately 3 million records into Salesforce. Which API will load the data in the most efficient manner?

- A. Streaming API
- B. SOAP API
- C. Bulk API
- D. REST API

**Answer: C**

Explanation:

For loading a large volume of records, such as approximately 3 million records, into Salesforce, the Bulk API is the most efficient method. The Bulk API is designed to handle large data sets by processing records asynchronously in batches, which reduces the load on Salesforce servers and ensures efficient data transfer.

This API is optimized for data loading and extraction, making it ideal for high-volume data operations.

Salesforce Bulk API Developer Guide

Salesforce Nonprofit Cloud Data Import Best Practices

### NEW QUESTION # 19

A consultant has installed NPSP and is setting up Relationships using List Settings. The nonprofit wants the reciprocal relationship to be selected automatically based on gender.

On which object should the consultant create the custom "Gender" field?

- A. Contact
- B. Affiliation
- C. Account
- **D. Relationship**

**Answer: D**

Explanation:

Explanation

<https://powerofus.force.com/s/article/NPSP-Manage-Relationships-Settings>

#### NEW QUESTION # 20

A nonprofit wants to track various funds in Salesforce to report on its restricted donations. Which NPSP feature should the consultant recommend?

- A. Engagement Plans
- B. Levels
- C. Customizable Rollups
- **D. General Accounting Units**

**Answer: D**

#### NEW QUESTION # 21

A nonprofit, who does a lot of mail appeals to donors, asks their consultant for the best solution to keep their constituents' addresses formatted properly to ensure the mail reaches them.

What should the consultant recommend?

- A. Customer Data Platform
- B. Insights Platform Data Integrity
- **C. NPSP Address Management**
- D. Sender Authentication Package

**Answer: C**

Explanation:

For a nonprofit that does a lot of mail appeals to donors and wants to ensure addresses are formatted correctly, the consultant should recommend:

\* NPSP Address Management:

\* NPSP Address Management helps ensure that addresses are standardized and formatted correctly.

It includes tools and processes to manage and validate addresses, thus reducing errors in mailings and improving delivery rates.

Reference: CertGod-NONPROFIT-CLOUD-CONSULTANT.pdf - Question 43, discusses the use of Address Management in NPSP to ensure address accuracy and standardization for mailing purposes.

#### NEW QUESTION # 22

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